

# Abbreviations and acronyms

ANID	National Agency for Research and Development
BITs	Bilateral Investment Treaties
CORFO	Corporación de Fomento de la Producción
CRM	Customer relationship management
EU	European Union
KPIs	Key performance indicators
FIA	Foundation for Agricultural Innovation
FDI	Foreign direct investment
FDIRR	FDI Regulatory Restrictiveness index
FTAs	Free Trade Agreements
GDP	Gross domestic product
GVC	Global value chains
IAPMEI	Portuguese SME Competitiveness and Innovation Agency
ICT	Information and Communications Technologies
IAs	International investment agreements
ILO	International Labour Organization
IPA	Investment promotion agency
LAC	Latin America and the Caribbean
M&A	Merger and acquisition
M&E	Monitoring and evaluation
MNE	Multinational enterprise
MOU	Memorandum of understanding
OECD	Organisation for Economic Co-operation and Development
PPA	Power purchasing agreement
PPP	Public-private partnership
R&D	Research & Development
RBC	Responsible business contact
SDG	Sustainable Development Goal
SENCE	National Training and Employment Service
SME	Small- and medium-sized enterprise
UTM	Unidad Tributaria Mensual



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