

## *Abbreviations and acronyms*

### Currency

ARG	Argentine peso
CLP	Chilean peso
COP	Colombian peso
MXN	Mexican peso
PEN	Peruvian sol
UYU	Uruguayan peso
USD	United States dollar

(Ecuador uses the U.S. dollar.)

### Argentina

AAICI	<i>Agencia Argentina de Inversiones y Comercio Internacional</i> , or Argentine Agency of Investment and Foreign Trade
AFIP	<i>Administración Federal de Ingresos Públicos</i> , or Federal Administration of Public Income
ANPCYT	<i>Agencia Nacional de Promoción Científica y Tecnológica</i> , or National Agency of Scientific and Technologic Promotion
BCRA	<i>Banco Central de la República Argentina</i> , or Central Bank of Argentina
GACTEC	<i>Gabinete Científico Tecnológico</i> , or Science and Technology Cabinet
FONTAR	<i>Fondo Tecnológico Argentino</i> , or National Technological Fund
INDEC	<i>Instituto Nacional de Estadística y Censos de la República Argentina</i> , or National Statistics and Census Institute of Argentina
MIA	<i>Mercado de Innovación Argentina</i> , or Argentinian Innovation Market
MINCYT	<i>Ministerio de Ciencia, Tecnología e Innovación Productiva</i> , or Ministry of Science, Technology and Innovation
PNRT	<i>Plan Nacional de Regularización del Trabajo</i> , or National Plan for Labour Regularisation
SEPyME	<i>Secretaría de Emprendedores y PyMEs</i> , or Secretariat of Entrepreneurs and SMEs
SNCTI	<i>Sistema Nacional de Ciencia, Tecnología e Innovación Argentino</i> , or National System of Science, Technology and Innovation

### Chile

CNID	<i>Consejo Nacional de Innovación para el Desarrollo</i> , or National Council of Innovation for Development
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CORFO	<i>Corporación de Fomento de la Producción</i> , or Productive Development Corporation
CONICYT	<i>Comisión Nacional de Investigación Científica y Tecnología</i> , or National Commission for Scientific and Technological Research
DIPRES	<i>Dirección de Presupuestos</i> , or Budget Directorate
DIRECON	<i>Dirección General de Relaciones Económicas Internacionales</i> , or General Directorate of International Economic Relations
ELE	<i>Encuesta Longitudinal de Empresas</i> , or Longitudinal Enterprise Survey
EME	<i>Encuesta de Micro Emprendimiento</i> , or Microenterprise Survey
FIE	<i>Fondo de Inversión Estratégica</i> , or Strategic Investments Fund
INE	<i>Instituto Nacional de Estadísticas</i> , or National Institute of Statistics
MEFT	<i>Ministerio de Economía, Fomento y Turismo</i> , or Ministry of Economy, Development and Tourism
OPEN	<i>Oficina de Productividad y Emprendimiento Nacional</i> , or Office of Productivity and National Entrepreneurship
SBIF	<i>Superintendencia de Bancos e Instituciones Financieras de Chile</i> , or Superintendence of Banks and Financial Institutions of Chile
SERCOTEC	<i>Servicio de Cooperación Técnica</i> , or Technical Co-operation Service
SII	<i>Servicio de Impuestos Internos</i> , or Internal Revenue Service
SUPERIR	<i>Superintendencia de Insolvencia y Reemprendimiento</i> , or Superintendence of Insolvency and Reinsurance
UF	Unidad de Fomento (accounting unit)

## Colombia

ACOPI	<i>Asociación Colombiana de Medianas y Pequeñas Empresas</i> , or Colombian Association of Medium and Small Enterprises
BANCÓLDEX	<i>Banco de Comercio Exterior de Colombia</i> , or Bank of Foreign Trade
COLCIENCIAS	<i>Departamento Administrativo de Ciencia, Tecnología e Innovación</i> , or Administrative Department of Science, Technology and Innovation
CONFECÁMARAS	<i>Confederación Colombiana de Cámaras de Comercio</i> , or Colombian Federation of Chambers of Commerce
CONPES	<i>Consejo Nacional de Política Económica y Social</i> , or National Council of Economic and Social Policy
DANE	<i>Departamento Administrativo Nacional de Estadística</i> , or National Department of Statistics
DNP	<i>Departamento Nacional de Planificación</i> , or National Planning Department
FOMIPYME	<i>Fondo Colombiano de Modernización y Desarrollo Tecnológico de las Micro, Pequeñas y Medianas Empresas</i> , or Colombian Fund for Modernisation and Technological Development of Micro, Small and Medium Enterprises

MINCIT	<i>Ministerio de Comercio, Industria y Turismo</i> , or Ministry of Commerce, Industry and Tourism
MINTIC	<i>Ministerio de Tecnologías de la Información y las Comunicaciones</i> , or Ministry of ICT
PAS	<i>Plan de acción y seguimiento</i> , or Action Plan (in the CONPES Document 3866 of 2016)
PTP	<i>Programa de Transformación Productiva</i> , or Productive Transformation Programme
RUT	<i>Registro Único Tributario</i> , or Unique Tax Registry
SENA	<i>Servicio Nacional de Aprendizaje</i> , or National Learning Service
SINERGIA	<i>Sistema Nacional de Evaluación de Gestión y Resultados</i> , or National System for the Evaluation of Management and Results
SNCCTI	<i>Sistema Nacional de Competitividad, Ciencia, Tecnología e Innovación</i> , or National System of Competitiveness, Science, Technology and Innovation

## Ecuador

DINARDAP	<i>Dirección Nacional de Registros de Datos Públicos</i> , or National Directorate of Public Data Records
ENCMP	<i>Estrategia Nacional para el Cambio de la Matriz Productiva</i> , or National Strategy for Economic Change
GPR	<i>Gobierno por Resultados</i> , or Government for Results: monitoring tool used by the federal public administration
INEC	<i>Instituto Nacional de Estadística y Censos</i> , or National Institute of Statistics and Censuses
LOSNCP	<i>Ley Orgánica del Sistema Nacional de Contratación Pública</i> , or Organic Law of the National Public Procurement System
MINTEL	<i>Ministerio de Telecomunicaciones y de la Sociedad de la Información</i> , or Ministry of Telecommunications
MIPRO	<i>Ministerio de Industrias y Productividad</i> , or Ministry of Industries and Productivity
Senplades	<i>Secretaría Nacional de Planificación y Desarrollo</i> , or National Secretariat of Planning and Development
RUC	<i>Registro Único del Contribuyente</i> , or Single Taxpayer Registry
RUM	<i>Registro Único de MIPYMES</i> , or SME Registry
SCVS	<i>Superintendencia de Compañías, Valores y Seguros</i> , or Superintendence of Companies, Securities and Insurance
SENESCYT	<i>Secretaría de Educación Superior, Ciencia, Tecnología e Innovación</i> , or Secretariat for Higher Education, Science, Technology and Innovation
SERCOP	<i>Servicio Nacional de Contratación Pública</i> , or National Service for Public Procurement
ZEDE	<i>Zona Especial de Desarrollo Económico</i> , or Special Economic Development Zone

## Mexico

BANXICO	<i>Banco de México</i> , or Central Bank of Mexico
CCE	<i>Consejo Coordinador Empresarial</i> , or Business Coordinating Council
CONACYT	<i>Consejo Nacional de Ciencia y Tecnología</i> , or National Council of Science and Technology
CONAMER	<i>Comisión Nacional de Mejora Regulatoria</i> , or National Commission on Regulatory Improvement (until recently, COFEMER)
CONEVAL	<i>Consejo Nacional de Evaluación de la Política de Desarrollo Social</i> , or National Council for the Evaluation of Social Development Policy
FNE	<i>Fondo Nacional Emprendedor</i> , or National Entrepreneur Fund
NAFIN	<i>Nacional Financiera</i> , or National Financial Trust
NAFTA	North American Free Trade Agreement
IMCO	<i>Instituto Mexicano de Competitividad</i> , or Mexican Competitiveness Institute
INADEM	<i>Instituto Nacional del Emprendedor</i> , or National Institute for the Entrepreneur
INEGI	<i>Instituto Nacional de Estadística y Geografía</i> , or National Institute of Statistics and Geography
ONE	<i>Observatorio Nacional del Emprendedor</i> , or National Entrepreneur Observatory
PDP	<i>Programa por Democratizar la Productividad</i> , or Programme to Democratize Productivity
PND	<i>Plan Nacional de Desarrollo</i> , or National Development Plan
PRODEINN	<i>Programa de Desarrollo Innovador</i> , or Innovative Development Programme
RAE	<i>Red de Apoyo al Emprendedor</i> , or Entrepreneur Support Network
RIF	<i>Régimen de Incorporación Fiscal</i> , or Fiscal Incorporation Regime
SAT	<i>Servicio de Administración Tributaria</i> , or Tax Administrative Service
SE	<i>Secretaría de Economía</i> , or Ministry of Economy
USMCA	United States-Mexico-Canada Agreement ( <i>replaced NAFTA as of November 2018</i> )

## Peru

CDE	<i>Centro de Desarrollo Empresarial</i> , or Business Development Centre
CEPLAN	<i>Centro Nacional de Planeamiento Estratégico</i> , or National Centre for Strategic Planning
CNCF	<i>Consejo Nacional de Competitividad y Formalización</i> , or National Council of Competitiveness and Formalisation
CODEMYPE	<i>Consejo Nacional para el Desarrollo de la Micro y Pequeña Empresa</i> , or National Council for the Development of Micro and Small Enterprises
CONCYTEC	<i>Consejo Nacional de Ciencia, Tecnología e Innovación Tecnológica</i> , or National Council for Science, Technology and Technological Innovation

DGDE	<i>Dirección General de Desarrollo Empresarial</i> , or General Directorate of Business Development
INEI	<i>Instituto Nacional de Estadística e Informática</i> , or National Statistics Institute
MAC	<i>Mejor Atención al Ciudadano</i> , or Centre for Better Citizen Services
MEF	<i>Ministerio de Economía y Finanzas</i> , or Ministry of Economy and Finance
MINCETUR	<i>Ministerio de Comercio Exterior y Turismo</i> , or Ministry of Foreign Trade and Tourism
PENX 2025	<i>Plan Estratégico Nacional Exportador</i> , or Strategic National Export Plan 2025
PESEM	<i>Plan Estratégico Sectorial Multianual</i> , or Multiannual Sectoral Strategic Plan
PNDP	<i>Programa Nacional de Diversificación Productiva</i> , or National Productive Diversification Programme 2016-2024
PRODUCE	<i>Ministerio de la Producción</i> , or Ministry of Production
RUC	<i>Registro Único de Contribuyentes</i> , or Consolidated Taxpayer Registry
SIICEX	<i>Sistema Integrado de Información de Comercio Exterior</i> , or Integrated Foreign Trade Information System
SUNARP	<i>Superintendencia Nacional de los Registros Públicos</i> , or National Superintendence of Public Registries
SUNAT	<i>Superintendencia Nacional de Administración Tributaria</i> , or National Superintendence of Tax Administration

## Uruguay

AGESIC	<i>Agencia de Gobierno Electrónico y Sociedad de la Información y del Conocimiento</i> , or Agency for Electronic Government and the Information and Knowledge Society
ANDE	<i>Agencia Nacional de Desarrollo</i> , or National Development Agency
ANII	<i>Agencia Nacional de Investigación e Innovación</i> , or National Agency for Research and Innovation
BCU	<i>Banco Central de Uruguay</i> , or Central Bank of Uruguay
CCE	<i>Centro de Competitividad Empresarial</i> , or Enterprise Competitiveness Centre
DINAPYME	<i>Dirección Nacional de Artesanías, Pequeñas y Medianas Empresas</i> , or National Directorate of Artisans and Small and Medium-Sized Enterprises
INE	<i>Instituto Nacional de Estadística</i> , or National Statistics Institute
INEFOP	<i>Instituto Nacional de Empleo y Formación Profesional</i> , or National Institute of Employment and Vocational Training
LATU	<i>Laboratorio Tecnológico del Uruguay</i> , or Technological Laboratory of Uruguay
MIDES	<i>Ministerio de Desarrollo Social</i> , or Ministry of Social Development
MIEM	<i>Ministerio de Industria, Energía y Minería</i> , or Ministry of Industry, Economy and Mining
OPP	<i>Oficina de Planeamiento y Presupuesto</i> , or Office of Planning and Budget

PENCTI *Plan Estratégico Nacional en Ciencia, Tecnología e Innovación*, or National Strategic Plan of Science, Technology and Innovation

## Regional

CAF *Corporación Andina de Fomento – Banco de Desarrollo de América Latina*, or Development Bank of Latin America

CAN *Comunidad Andina*, or Andean Community (members included in this study: Colombia and Peru)

CAMIPYME *Comité Andino de Micro, Pequeña y Mediana Empresas* (CAN's SME working group)

ECLAC UN Economic Commission for LAC

FOCEM *Fondo para la Convergencia Estructural*, or Fund for Structural Convergence (Mercosur)

GIP *Grupo de Integración Productiva*, or Productive Integration Group (Mercosur)

IDB Inter-American Development Bank

LA7 The seven Latin American countries included in this assessment (Argentina, Chile, Colombia, Ecuador, Mexico, Peru and Uruguay)

LAC Latin America and the Caribbean

MERCOSUR *Mercado Común del Sur*, or Southern Common Market (members included in this study: Argentina and Uruguay)

MIPYMEs *micro, pequeñas y medianas empresas*, or micro, small, and medium-sized enterprises

MYPEs *micro y pequeñas empresas*, or micro- and small enterprises

PA/PA4 Pacific Alliance (members: Chile, Colombia, Mexico, and Peru)

PAC *Programa de Apoyo a la Competitividad [para MIPYMES]*, or Competitiveness Support Programme (IDB programme)

PIP *Programa de Integración Productiva*, or Productive Integration Programme (Mercosur)

PYMEs *pequeña y mediana empresas*, used in the this study to refer collectively to micro, small- and medium-sized enterprises (see also, "SME")

PYMEx *PYME exportadora*, or exporting SME

REDVUCE IDB's Inter-American Network of International Trade Single Windows

SICA *Sistema de la Integración Centroamericana*, or Central American Integration System

## Other

AEO Authorised Economic Operator

APEC Asia-Pacific Economic Co-operation

BDS business development services

ECI Economic Complexity Index (Massachusetts Institute of Technology)

EPA export promotion agency

EU European Union

FDI	foreign direct investment
FTA	free trade agreement
GDI	Gender Development Index (United Nations)
GDP	gross domestic product
GNI	gross national income
GNP	gross national product
GPA	global procurement agreement
GVC	global value chain
HDI	Human Development Index (United Nations)
HEI	higher education institutions
ICT	information and communications technology
IFC	International Finance Corporation
IFI	international financial institution
IMF	International Monetary Fund
IT	information technology
ILO	International Labour Organization
IPR	intellectual property rights
KPI	key performance indicator
M&E	monitoring and evaluation
MNE	multinational enterprise
NGO	non-governmental organisation
OSS	one-stop shop
PISA	Programme for International Student Assessment
PMR	Product Market Regulations (index, OECD and World Bank)
POS	point-of-sale
PPC	public-private consultation
PPP	purchasing power parity <i>or</i> public-private partnership
PTPR	Productive Transformation Policy Review (OECD)
R&D	research and development
RIA	regulatory impact analysis
RoOs	rules of origin
SDGs	UN Sustainable Development Goals
SME	micro, small- or medium-sized enterprise; used in the this study to refer collectively to all three of these size categories
SME PI	SME Policy Index (OECD)
SOE	state-owned enterprise
SPS	sanitary and phytosanitary standards
StD	standard deviation
STI	science, technology and innovation
TFIs	Trade Facilitation Indicators (OECD)
TFP	total factor productivity

UN	United Nations
UNCTAD	United Nations Conference on Trade and Development
UNDP	United Nations Development Programme
UNIDO	United Nations Industrial Development Organization
US	United States
VAT	value-added tax
VET	vocational education and training
WCO	World Customs Organisation
WEF	World Economic Forum
WTO	World Trade Organisation
y-o-y	year-on-year





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