

ANNEX B

SPF Weight Allocation Methodology

Variables	Literature review score	Analysis score	Synthesis	Weight
Market attractiveness				100%
Share of industry's value-added in total value-added	5	5	5	35%
Growth of industry's value-added	4	1	3	20%
Exports	4	2	3	10%
Trade balance	2	1	2	5%
Share of industry's firms in total number of firms	5	1	3	10%
Growth of industry's number of firms	5	4	5	20%
Country benefits				100%
Growth of industry's FDI as percentage of GDP	3	1	2	10%
Share of industry's employment in total employment	5	5	5	35%
Growth of industry's employment	5	4	5	35%
Innovation	3	3	3	20%

Key:

Score	Definition	Weight allocation
1	No proof or limited correlation	> 5%
2	Some indication of correlation	5-10%
3	Good indication of correlation	10-20 %
4	Very strong indication of correlation	20-40 %
5	Well proven correlation	40-50 %

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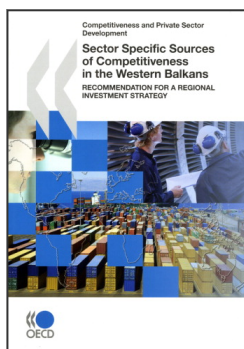
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