

## Chapter 8

# Economic Balance on Competition for Arable Land between Food and Biofuel: Global Responsibilities of Food, Energy and Environmental Security

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*Limited land is available globally to grow crops for food and fuel. There are direct and indirect pressures on forests and other lands to be converted from growing food for feedstock to be used for biofuel production. The balance of evidence indicates there will probably be sufficient appropriate land available to meet demands for both food and fuel, but this needs to be confirmed before the global supply of biofuel is allowed to increase significantly. There is a future for a sustainable biofuels industry, but feedstock production must avoid encroaching on agricultural land that would otherwise be used for food production. And while advanced technologies offer significant potential for higher greenhouse gas (GHG) savings through biofuels, these will be offset if feedstock production uses existing agricultural land and prevents land-use change. GHG savings can be achieved by using feedstock grown mainly on marginal land or that does not use land, such as wastes and residues (although this may compete with other uses of these materials). To ensure that biofuels deliver net GHG benefits, governments should amend, but not abandon, their biofuel policies in recognition of the dangers from indirect effects of land-use changes. Large areas of uncertainty remain in the overall impacts and benefits of biofuels. International action is needed in order to improve data, models and controls, and to understand and to manage effects.*

Sustained economic growth worldwide during the last two decades has shown the benefits of globalisation. Although, it must be admitted, not for all. Much more could have been achieved if more progress had been made, notably on the Doha Development Agenda on trade. However, the current lower growth prospects worldwide associated with the high unemployment rate may trigger nationalism and protectionism. We need more responsibility in world trade in order to avoid globalisation allowing a few stakeholders to become rich by excluding many others from the benefit. Trade responsibility also means accepting special and differential treatment of developing countries under temporary trade protection in order to protect themselves from a food import surge.

The food crisis caught the world by surprise. Do we now expect a new policy paradigm from open markets to protectionism, from food security to self sufficiency, from imports to outsourcing (land acquisition) and from private to public market intervention? More recent transnational land deals are partly a consequence of the larger changing economic valuation of land and water. Higher agricultural prices generally result in higher land prices because the expected returns to land increase when profits per unit of land increase. Given that the food price crisis has increased competition for land and water resources for agriculture, it is not surprising that farmland prices have risen throughout the world in recent years.

An increasing number of countries are leasing and purchasing land abroad to sustain and secure their food production. Food-importing countries with land and water constraints but rich in capital are at the forefront of new investments in farmland abroad. Some agreements do not involve direct land acquisition, but seek to secure food supplies through contract farming and investment in rural and agricultural infrastructure, including irrigation systems and roads (Braun and Meinzen-Dick, 2009).

These include the acquisition of 690 000 ha of land in Sudan by South Korea, and around 320 000 ha of Pakistani land by the United Arab Emirates, as well as a pending Saudi request for 500 000 ha of Tanzanian land and Chinese attempts to secure more than one million hectares in the Philippines. A major evolution from past patterns is the transition from overseas profit oriented investments for tropical cash crops to farmland acquisition for growing basic staples, with an eye to bolstering a country's food security (Table 8.1).

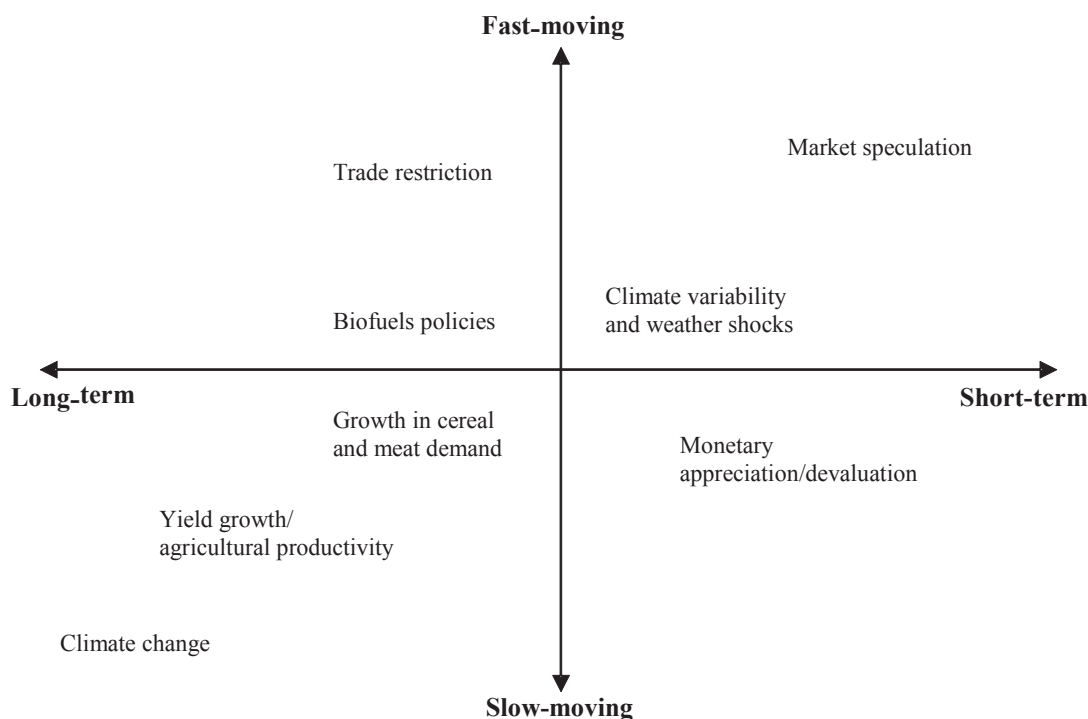
Although additional investments in agriculture in developing countries by the private and the public sector should be welcome in principle, the scale, the terms and the speed of land acquisition have provoked opposition in some target countries (the Philippines, Madagascar). Well-documented examples on these developments are scarce. The lack of transparency limits the involvement of civil society in negotiating and implementing deals and the ability of local stakeholders to respond to new challenges and opportunities.

**Table 8.1. Transnational land acquisition, 2006-2009**

Country investor	Country	Plot size (hectares)
Bahrain	Philippines	10 000
China (with private entities)	Philippines	1 240 000
Jordan	Sudan	25 000
Libya	Ukraine	250 000
Qatar	Kenya	40 000
Saudi Arabia	Tanzania	500 000
South Korea (with private entities)	Sudan	690 000
United Arab Emirates (with private entities)	Pakistan	324 000

Source: Braun and Meinzen-Dick (2009). IFPRI has compiled this table from media reports. The responsibility for the accuracy of the information presented here, however, lies with the reporting media.

The main concerns today are the declining rate of food self-sufficiency and a growing sense of the potential for disruption to domestic food supplies in an uncertain world (climate change, energy security, safety concerns over imported food, geopolitical tensions and the food price spike in 2008). There are long and short term factors and fast and slow-moving drivers leading to food crisis (Figure 8.1). There will always be risks associated with food supply and thus a need to manage these risks. European consumers are well placed to cope with price risk and well-functioning markets can help to reduce this risk. Domestic food supplies are not less risky than imports (energy), but it is sensible to plan for systemic risks (such as nuclear fallout, port strikes, etc.). We experience food poverty due to a lack of entitlements, not lack of food availability.

**Figure 8.1. Relationships between the long/short term factors and fast/slow-moving drivers**

Source: Braun *et al.* (2008).

We face a future of food scarcity, with high, albeit very volatile prices both for inputs and outputs. Food scarcity is aggravated by managed trade and lack of finance and

eventually also by environmental degradation. The market has lost its magic. Recent events have shown that markets can fail as deregulation has backfired. But open trade and related financing depend on it so a new financial architecture is urgent. We also need greater responsibility in budgetary and financial affairs. However, increased government spending through stimulus packages poses a risk of plunging the world into a new crisis and sparking a return of inflation.

More responsibility is needed regarding food trade, and more responsibility in supporting a co-ordinated regulatory framework, as well as virtuous public and private behaviour fighting environmental degradation. We need greater responsibility in cutting GHG emissions to show greater respect for the environment and for the enlargement of the Kyoto protocol. If there is going to be enough food at affordable prices for the global population, we may also have to change our food habits and decrease food waste. Field losses amount to 20–40% due to pests and diseases. Food waste in the field pre-processing (broken grains, excessive dehulling), transport (spillage, leakage), storage (insects, bacteria) and processing and packaging (excessive peeling, trimming and inefficiency) goes up to 10–15% in quantity and 25–50% in value (quality). Marketing (retailing) and plate (by consumers and retailers) waste adds another 5–30% in developed and 2–20% in developing countries to the losses in the food chain (IWMI, 2007). We can save also water by reducing losses in the food chain.

World population growth is the biggest trend-making factor: 75 million more people a year, rising to 9 billion by 2050. Consequently, there is a rapidly growing demand for crop products, including feed with increasing meat consumption. Other major global trends are globalisation and urbanisation. With production moving to the most competitive regions, food trade is becoming more liberalised but also more concentrated. Growing energy demand and climate change will also influence food production, with agriculture contributing to emissions; agriculture will also suffer or benefit from changing climates depending on climatic zones. Additional challenges are increasing market volatility, resulting from yield and end stock fluctuations and consumer sensitivity to food quality, safety and price. There is uncertainty regarding the timing and application of innovations as regards biotechnology, nanotechnology, precision farming, carbon sequestration, and information technology.

Finally, there is the challenge of who will pay for agricultural public services provided by land managers that the market does not pay for, such as rural landscape maintenance, environmental protection, biodiversity and animal welfare. These challenges are aggravated by global irresponsibility, regarding food and energy security, water and environmental sustainability.

## Food security

In 2008, the world's food import bill surged above USD 1 trillion, 23% more than in 2007, and 64% more than in 2006. Developing countries actually spent in 2008 about one-third of the world's food bill, or 35% more than in 2007 (FAO, 2008). There is good potential for new land cultivation in Latin America, Africa and Eastern Europe (Ukraine and Russia). However, new land is insufficient, and either inappropriate because of poor or polluted soils, or difficult to use for food production (due to doubtful property rights and/or poor finance and/or due to government mismanagement and lack of transportation infrastructure). Moreover, cultivated land is diminishing fast, not just because of expanding deserts, but also because much of it is being lost to

urbanisation. The addition of some 75 million people every year claims nearly 3 Mha for housing, roads, highways and parking lots. The main reasons why the world food supply is tightening are population growth and accelerated urbanisation,<sup>1</sup> changes in lifestyles, falling water tables and diversion of irrigated water towards the cities (The Earth Institute, 2005). All this leads to losses in soil availability, quality and use for food production.

By 2050, global food output must increase by about 70% due to higher food demand, changing diets and urbanisation. Urbanisation will double domestic and industrial water use, not to mention climate change and bioenergy production. Without water productivity gains, crop water consumption will double by 2050 (Table 8.2). The water “bubble” is unsustainable and fragile because 6.8 billion people at present have to share the same quantity as the 300 million global inhabitants of Roman times. About 80% of water for food production comes directly from rain, but an increasing part is met by irrigation (IWMI, 2007).

**Table 8.2. Water security**

<b>Water use</b>	<b>Litres of water</b>
Drinking water	2-5 litres per person per day
Household use	20-500 litres per person per day
Wheat	500-4 000 litres per kilo
Meat	5 000-15 000 litres per kilo
Biofuel	1 000-3 500 litres per litre
Cotton t-shirt	2 000-3 000 litres
Agriculture	3 000 litres per person per day 1 litre per calorie

Source: IWMI (2007) and Charlotte de Fraiture and David Molden, “Balancing global water supply and demand”, Presentation: Challenges for Agricultural Research, OECD, 6-8 April 2009 Prague, Czech Republic.

Both the physical water productivity (more crop per drop) and economic water productivity (more value per drop) have to be increased by investing in rainfed agriculture and irrigation. Water productivity improvement is feasible, but farmers optimise land productivity rather than returns to water, particularly where water is subsidised. We do not know what the adequate incentives are, but farmers in the EU are fighting for a higher irrigation water subsidy without impact analysis of water productivity improvement. Promoting food trade from water rich, highly productive areas to water scarce areas contributes to global water productivity improvement.

To meet world demand the necessary production growth will, to a large extent, have to be met by a rise in the productivity of the land already being farmed today. However, this will be difficult to accomplish as global agricultural productivity growth has been in decline since the Green Revolution of the 1960s and 1970s. Global crop yield increases have plummeted from 4% per annum in the 1960s to 1980s to 2% in the 1990s, and to barely 1% in 2000 to 2010 forecasts (FAO, 2008). Yield increases have generally exceeded areal increases. While substantial yield increases in India, the USA, Russia and Ukraine are expected in the future, Europe’s role and share as supplier of food to the world is diminishing. The net crop-trade position of the EU-27 can be expected to

deteriorate. The EU's capacity to help fight world starvation will be reduced at a time in which food production will decline predominantly in those countries which already have record increasing food import needs.

The discussion of the food crisis has faded into the background because it has been overshadowed by the global macroeconomic crisis and the financial crisis. The sharp rise in prices of basic foodstuffs created extreme difficulty for a large part of the world. The food crisis affected more people more severely than the macro crisis has done so far, because those who were most affected by the sharply rising food prices are those who spend a larger share of their income on food. One indication of it is the remarkable amount of civil unrest and political instability that happened in 2008 in dozens of countries (Ethiopia, Egypt, Mexico, Thailand etc.), as people were unable to afford basic nutrition (FAO, 2008).

There were also some extraordinary political responses. Much of the world's system of trade in foodstuffs broke down temporarily as food exporting countries moved to limit, or in some cases completely ban exports in an attempt to provide some protection to their domestic consumers. The severe economic slump striking the whole world has been quite clearly the worst downturn since the great depression. All of this has taken the attention away from the food crisis. The macro crisis has led to many people writing off the food – and more broadly the commodity price crisis of 2008 – as not fundamental. There is widespread belief that all that really happened was a speculative bubble, with too many people trading commodities, which drove commodity prices to unsustainable levels. Consequently all the concerns about ultimate supplies of food were misplaced (Krugman, 2009).

International trade in commodities futures has expanded enormously; food and commodity prices went up very sharply, and then fell significantly. It is not correct that it was a speculative bubble. The rise and fall of commodity prices affected not only commodities with large futures, but those without such as iron ore or oil. Trading commodity futures only affects the price to the extent that speculation leads to withdrawal of real supplies, which leads to hoarding. However, that was not the case with agricultural commodities, as food stocks were at record lows at that time. With an economic slump, the real price of commodities always falls and *vice versa*. The great depression showed a spectacular collapse of agricultural prices. The fall in prices in 2008 was the consequence of a global recession.

With the end of crisis, resource constraints plus bad policies are creating a major problem for the supply of food in the world. Despite the sharp fall in food prices since their peak in early 2008, prices of basic foodstuffs in real terms are still higher than the beginning of this decade. Aside from food prices being still on an upward trend, price volatility is a clear problem. People do not eat only in the long term, they eat every day. Should the high prices from 2008 re-occur, it would be a very serious problem, as people are very vulnerable to such high prices. For example, when a country imposes an export ban, the global economy is affected even if the domestic consumers are protected.

The poor have no access to ways of diversifying risk and they have no protection against high food prices. What can be done at this point? One thing is to invest in future food production and this includes both physical and R&D. We tend to think of agriculture as being an economics one on one – market producers and consumers getting the market right. This is true only up to a point. Agricultural production and progress in production depends heavily on public goods, especially R&D. There has been much less emphasis on this research and physical infrastructure for agriculture in recent years largely because

people thought these problems were solved. It looks like we have seriously underinvested and need to play catch up (Krugman, 2009).

With the end of recession, we are back in a world that has a growing population, growing purchasing power and a growing consumption of foods heavily reliant on cereals for their production. For example, meat uses a lot more basic agricultural production than does the consumption of grain. Water is a concern and so too is the use of potential arable land. When arable land is diverted to non-agricultural uses, it usually raises world GDP, but it also has the effect of reducing the incomes of those already at the bottom of the earning scale.

We had a very serious outbreak of human suffering and political instability resulting from a really quite brief spike in the price of food. It was not an extended period and it was overtaken by the events of the broad collapse of economic activity due to the financial crisis. Had it gone on any longer, it might have been much worse, and all indications are that the food crisis of 2008 was a dress rehearsal for future crises. There are no such mechanisms in place yet to deal with these issues.

## Energy security

Energy prices have seen a steady decline (in constant dollars) over the last 200 years. The latest energy price hikes have not even brought us back to the price levels of some 30 years ago. The tragic reality is that political zeal has led governments to keep energy prices as low as possible, thus frustrating most attempts to increase energy productivity. Energy price elasticity is very much a long-term rather than a short-term affair, yet the investments in infrastructure that are crucial to the creation of an energy efficient society are very long term. Creating a long-term trajectory of energy prices that slowly, steadily and predictably rise in parallel with our energy productivity would give a clear signal to investors and infrastructure planners that energy efficiency and productivity are going to become ever more necessary and profitable (Krugman, 2009).

There is much debate about the potential contribution of agriculture to renewable energies. The problem is that with existing technology, renewable energies may be renewable, but they are mostly not green. Whether second generation biofuels can escape most of the pitfalls of the first generation is open to doubt, although admittedly they do not use the food component of plants.

Biofuel policy is a major aggravating factor even if not really discussed at present because of the decline in oil prices, which reduced the demand and at the same time food prices have gone down. It is pushed to the background because of the current financial crisis, but it will be a problem that will come back as the financial crisis will end and crude oil prices will increase.

## Biofuels

Bioenergy covers approximately 10% of total world energy supply. Traditional unprocessed biomass accounts for most of this, but commercial bioenergy is assuming greater importance. Liquid biofuels for transport are generating the most attention and have seen a rapid expansion in production. However, quantitatively their role is only marginal; they cover 1% of total transport fuel consumption and 0.2–0.3% of total energy consumption worldwide. Large-scale production of biofuels implies large land

requirements for feedstock production. Liquid biofuels can therefore be expected to displace fossil fuels for transport to only a very limited extent. Even though liquid biofuels supply only a small share of global energy needs, they still have the potential to have a significant effect on global agriculture and agricultural markets, because of the volume of feedstocks and the relative land areas needed for their production.

The contribution of different biofuels to reducing fossil-fuel consumption varies widely when the fossil energy used as an input in their production is also taken into account. The fossil energy balance of a biofuel depends on factors such as feedstock characteristics, production location, agricultural practices and the source of energy used for the conversion process. Different biofuels also perform very differently in terms of their contribution to reducing greenhouse gas emissions. Second-generation biofuels currently under development use lignocellulosic feedstocks such as wood, tall grasses, and forestry and crop residues. This should increase the quantitative potential for biofuel generation per hectare of land, and could also improve the fossil energy and greenhouse gas balances of biofuels. However, it is not known when such technologies will enter production on a significant commercial scale.

Liquid biofuels such as bioethanol and biodiesel compete directly with petroleum-based petrol and diesel. Because energy markets are large compared with agricultural markets, energy prices will tend to drive the prices of biofuels and their agricultural feedstocks. Biofuel feedstocks also compete with other agricultural crops for productive resources; therefore energy prices will tend to affect prices of all agricultural commodities that rely on the same resource base. For the same reason, producing biofuels from non-food crops will not necessarily eliminate competition between food and fuel. For certain technologies, the competitiveness of biofuels will depend on the relative prices of agricultural feedstocks and fossil fuels. The relationship will differ among crops, countries, locations and technologies used in biofuel production.

With the important exception of ethanol produced from sugar cane in Brazil, which has the lowest production costs among the large-scale biofuel-producing countries, biofuels are not generally competitive with fossil fuels without subsidies. In the case of low crude oil prices, even ethanol production in Brazil is not competitive with petroleum. However, competitiveness can change as feedstock and energy prices and developments in technology change.

Biofuel development in developed countries has been promoted and supported by governments through a wide array of policy instruments; a growing number of developing countries are also beginning to introduce policies to promote biofuels. Common policy instruments include the mandated blending of biofuels with petroleum-based fuels, and subsidies. The exact contribution of expanding biofuel demand to these price increases is difficult to quantify. However, with increasing oil prices, biofuel demand will continue to exercise upward pressure on agricultural prices.

Modern bioenergy represents a new source of demand for farmers' products. At the same time, it generates increasing competition for natural resources, notably land and water, especially in the short run, although yield increases may mitigate such competition in the longer run. Competition for land becomes an issue especially when some of the crops (*e.g.* maize, oil palm and soybean) that are currently cultivated for food and feed are redirected towards the production of biofuels, or when food-oriented agricultural land is converted to biofuel production. Biofuel policies have significant implications for international markets, trade and prices for biofuels and agricultural commodities. Current trends in biofuel production, consumption and trade, as well as the global outlook, are

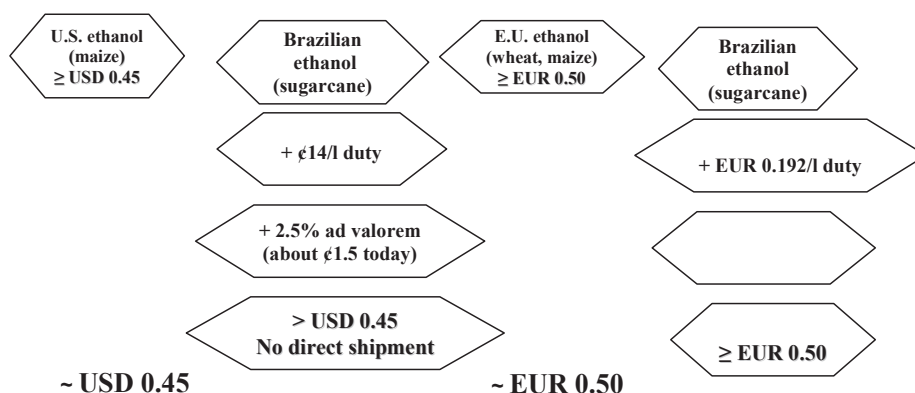


strongly influenced by existing policies. Policies implemented in the EU and USA, which promote biofuel production and consumption, while protecting domestic producers especially in case of ethanol production, typically exert much influence (Figure 8.2).

Trade policies *vis-à-vis* biofuels discriminate against developing country producers of biofuel feedstocks, and impede the emergence of biofuel processing and exporting sectors in developing countries. Many current biofuel policies distort biofuel and agricultural markets and influence the location and development of the global industry, such that production may not occur in the most economically or environmentally suitable locations. International policy disciplines for biofuels are needed to prevent a repeat of the kind of global policy failure that exists in the agriculture sector.

Currently, around 80% of the global production of liquid biofuels is in the form of ethanol. In 2009 global ethanol production reached 73 billion litres, global biodiesel production amounted to 15 million tonnes. The two largest ethanol producers, the United States and Brazil, account for 90% of total production, with the remainder accounted for mostly by the EU (mainly France and Germany), China and Canada (Figure 8.3).

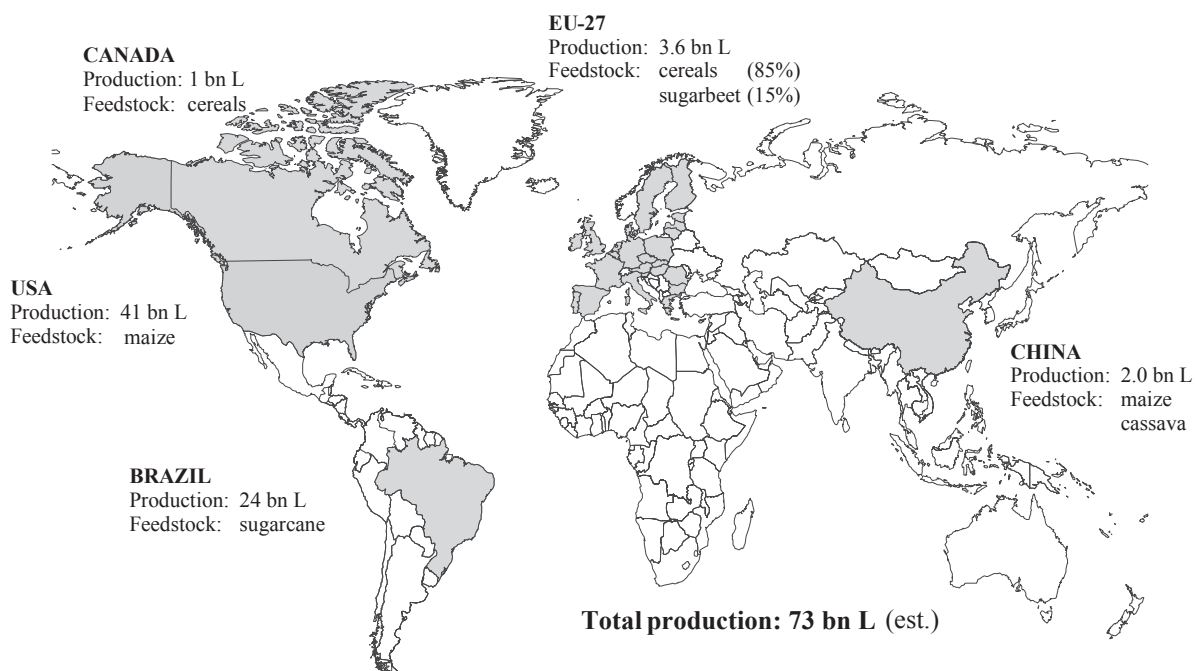
**Figure 8.2. Trade distortion in the EU and USA in 2009 (Ethanol)**



*Notes:* Rotterdam cif (T1): USD 0.43/L (EUR 0.33/L) + EUR 0.192/L duty = EUR 0.51/L (ethanol price in the EU is largely determined by the exports from Brazil). Rotterdam fob inc. duty: EUR 0.51/L.

*Source:* F.O. Licht (2009) and own calculations.

Figure 8.3. Global fuel ethanol production, 2009



Source: F.O. Licht (2010) and own calculations.

In the USA, fuel ethanol production reached 41 billion litres in 2009. In 2008 and 2009 Brazil shipped around 2.8 billion litres (740 million gallons) of ethanol either directly to the USA or through Caribbean Basin Initiative (CBI) countries. The trade programmes known collectively as the CBI is intended to facilitate the economic development and export diversification of the Caribbean Basin economies. The CBI currently provides 19 beneficiary countries with duty-free access to the US market for most goods. These countries are: Antigua and Barbuda, Aruba, Bahamas, Barbados, Belize, British Virgin Islands, Costa Rica, Dominica, Grenada, Guyana, Haiti, Jamaica, Montserrat, Netherlands Antilles, Panama, St. Kitts and Nevis, St. Lucia, St. Vincent and the Grenadines, and Trinidad and Tobago. Whether or not Brazilian alcohol can be mobilised for US trade will crucially depend on the price. Direct exports of anhydrous ethanol are out of the question now that the re-export loophole in the customs regulations has been closed in the latest Farm Bill.

The year 2008 was a defining one for the US ethanol sector. A combination of high maize prices and rock-bottom petroleum values threatened the industry. Higher grain costs put margins under pressure and then the meltdown in the financial markets prompted gasoline prices to tumble. In addition, there was surprisingly little of substance for biofuels in the American Recovery and Reinvestment Act (ARRA). Of critical importance will be the trend in petroleum prices. The collapse of the oil price benefitted American motorists much more than those in countries where tax forms a higher proportion of the retail price than in the USA. Thus, lower values have made all types of alcohol uncompetitive in the USA (Figure 8.2).

Brazil produced 24 billion litres of ethanol in 2009. Before 2009 almost two-thirds of Brazil's ethanol exports went to the United States, some via states in the Caribbean and Central America (CBI countries). These countries were able to re-export up to 2.35 billion litres of dehydrated alcohol to the USA in 2009 free of the high duty imposed on any ethanol imported directly from Brazil. Before oil values collapsed in 2008, alcohol imported directly from Brazil was competitive with petroleum, even after the high duty had been paid. In addition, some oil firms took advantage of a loophole which allowed ethanol to be imported tax free on a "draw-back" scheme if an identical amount of some other fuel was exported, a trade which was halted at the end of September 2008 (F.O. Licht, 2009).

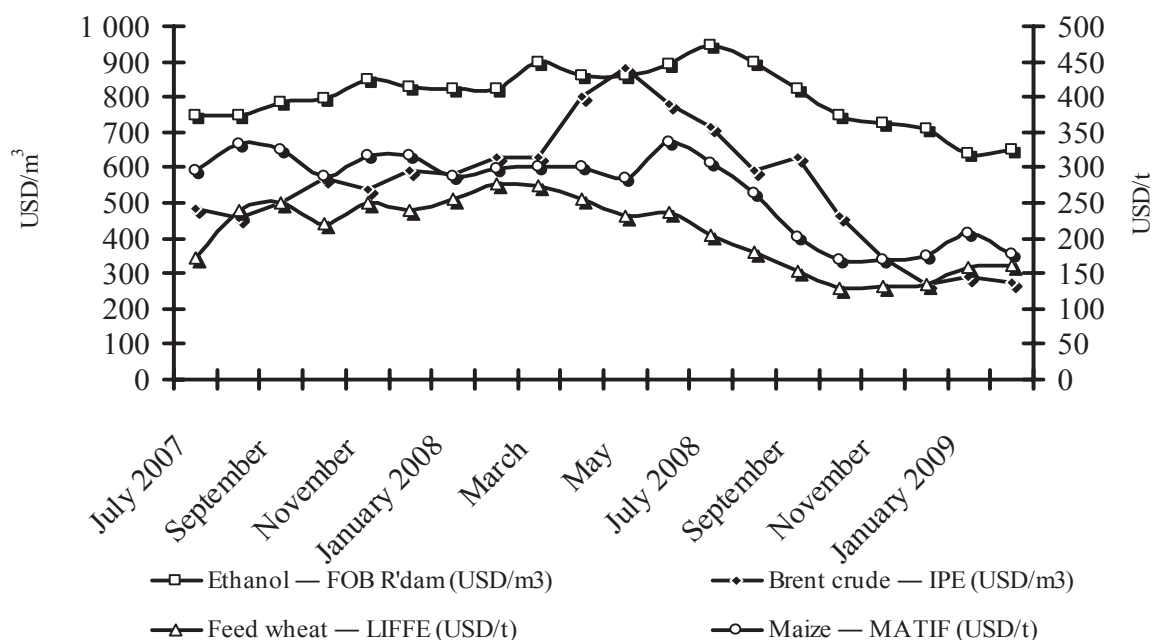
The country's ethanol exports fell to 3.3 billion litres in 2009/10 from 4.8 billion litres the year before. This was mainly due to bad weather conditions causing a reduction in the sugar content of cane, and therefore in the amount of alcohol which could be distilled, which resulted in a sharp decline in the national ethanol output. The consequence was a quite unprecedented rise in values which soon made the Brazilian ethanol uncompetitive on the world market. Furthermore, the development of large-scale trade with Japan remains a pipe dream. On the other hand, the fact that the EU has now also determined that 10% of motor fuels consumed within the Community must be renewable from 2020 onwards should also favour the country. Brazil has a good chance to supply a large chunk of the 18 billion litres market which could well develop as a result of these provisions. Although developments in the USA and the EU mean the long term demand for alcohol looks guaranteed, the sector in Brazil will face extremely difficult times until that happens.

With sugar values low and demand for ethanol being so strong, the proportion of cane distilled into alcohol exceeded 60% in 2008. This trend reversed in 2009, partly because much less extra alcohol was needed and partly because a world deficit of 3-4 million tonnes of sugar has led to increasing international sugar prices. Relatively firm sugar values will make the choice for the sector easy. The consequence of this could be a restriction of the country's exports. It was anticipated that green fuel would become steadily more competitive and popular and consequently the requirement for increased supplies would continue to grow. This scenario still holds true, which explains why many investors have not abandoned their plans but are merely postponing them. The current difficult phase may last some time. However, once the economies of enough countries start to grow fast enough to transform the present surplus of oil into a shortage again, the price of oil will quickly rise above USD 100 per barrel.

In the EU, total fuel ethanol production in 2009 was 3.6 billion litres. Ethanol imports decreased by 300 million litres to almost 1.1 billion, of which around 400 million litres came from Brazil. The EU's continued commitment to 10% mandate for 2020 is welcomed. The package will require the EU to derive 20% of its energy from renewables, mostly from biofuels, by 2020, including 10% of its transportation energy. Starting in 2014, biofuels will have to achieve GHG savings of 35% relative to fossil fuels. This figure is to rise to 50% by 2017. Biofuel plants beginning operation in 2017 and beyond will have to achieve savings of 60%. Biofuels consumption in Eastern Europe is expected to rise due to increasing biofuel mandates. A significant share of this demand will be met by domestic production. To a growing extent, markets in the new Member States (EU-12) will however have to compete with EU-15 and non-Community imports. Competitiveness of ethanol production depends on the relative prices of feedstock and fossil fuel (Figure 8.4). At the moment, exporters compete on price and price alone, at least in the fuel ethanol trade. First and foremost, the EU's sustainability criteria will have to be

addressed by the exporters, mainly by the industry in the USA if it wants to be able to compete with Brazil in this market as well.

Figure 8.4. Prices of ethanol, crude oil, feed wheat and maize in the EU (July 2007-February 2009)



Notes: Barrel = 159 L; 1 m<sup>3</sup> = 6.3 barrel.

Ethanol and crude oil parity prices (February 2009): at EUR 0.50/l ethanol and USD 103/b crude oil price (but crude oil price was USD 44/b).

Source: HGCA (2009).

In Asia, biofuels in general, and ethanol in particular, have been introduced as one method of alleviating the chronic energy shortage which is dogging many of the region's economies. With crude oil prices around USD 50 a barrel, the need to develop domestic sources of energy has lost some of its urgency in 2009. Even though the lower commodity values seen in recent months have reduced the cost of production for ethanol, this fall has not been sufficient to compensate for the sharp decline in crude oil prices.

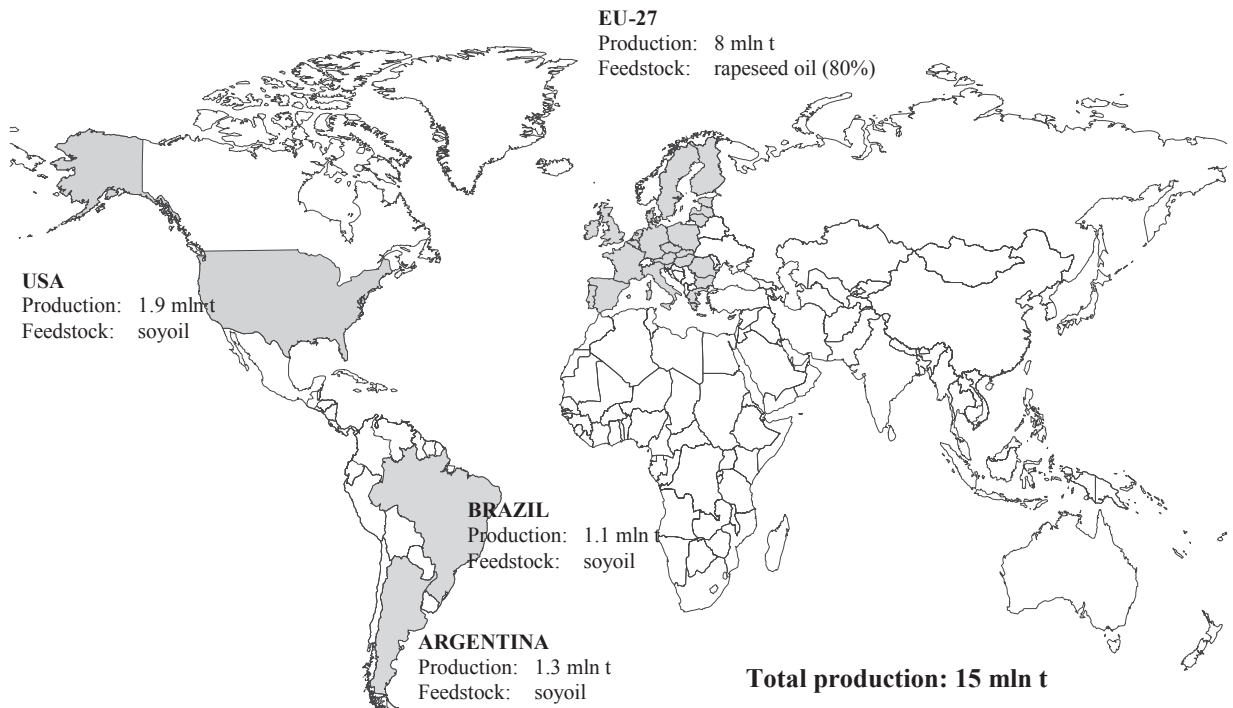
Thailand has been promoting biofuels with a comprehensive package of policy measures since 2003 but in 2008-09 the country's distilleries worked at less than capacity due to limited foreign opportunities and disappointing domestic gasohol demand. However, the strongest growth is likely to occur in Thailand where a number of new tapioca-based units have come online. Traditionally, China has used grains for the manufacture of fuel ethanol. Currently, most plants in the country use cereals with the rest using tapioca starch. The use of this substrate in various forms to produce fuel alcohol is a relatively recent development and it still has to prove its economic viability. While the government's policy to limit the use of cereals for ethanol production effectively puts a lid on new investments, it will be the relatively low price of oil which will act as a disincentive. India's output of sugar and molasses was considerably lower in 2008-09 than in the previous 12 months. The downturn has already boosted values of the sugar co-product and, as a result, those of alcohol as well. The country's output of ethanol may also rebound on the back of the higher sugar output expected in 2009-10.

The Philippines government remains committed to biofuels. The local alternative-fuels sector should grow further despite the low world oil prices. The introduction of E-5 blends in 2009 and an E-10 blend by 2011 will raise bioethanol consumption. There are a number of newcomers like Vietnam and Cambodia that are quickly ramping up production.

Biodiesel production is principally concentrated in the EU (with around 55% of the total), with a significantly smaller contribution coming from the USA. In Brazil, biodiesel production is a more recent phenomenon and production volume remains limited. Other significant biodiesel producers include Argentina and to a lesser extent India, Indonesia and Malaysia. Brazil, the EU and the USA are expected to remain the largest producers of liquid biofuels, but production is also projected to expand in a number of developing countries (Figure 8.5).

After several years of strong growth rates, world biodiesel production remained virtually flat in 2009. The outlook strongly depends on the present low fuel prices. On one hand, low energy prices reduce feedstock manufacturing costs. On the other, they decrease sales values for biofuels and thus production margins. Actual biodiesel consumption figures will rely strongly on the blending demand outlook for conventional fuels as there is currently no real B-100 market. However, the latest data from the International Energy Agency (IEA) show a decline in conventional fuel consumption. Not only will the expected two-year contraction in oil demand be the first since the early 1980s, but 2009's decline was also the largest since 1982 (IEA, 2009).

**Figure 8.5. Global biodiesel production, 2009**

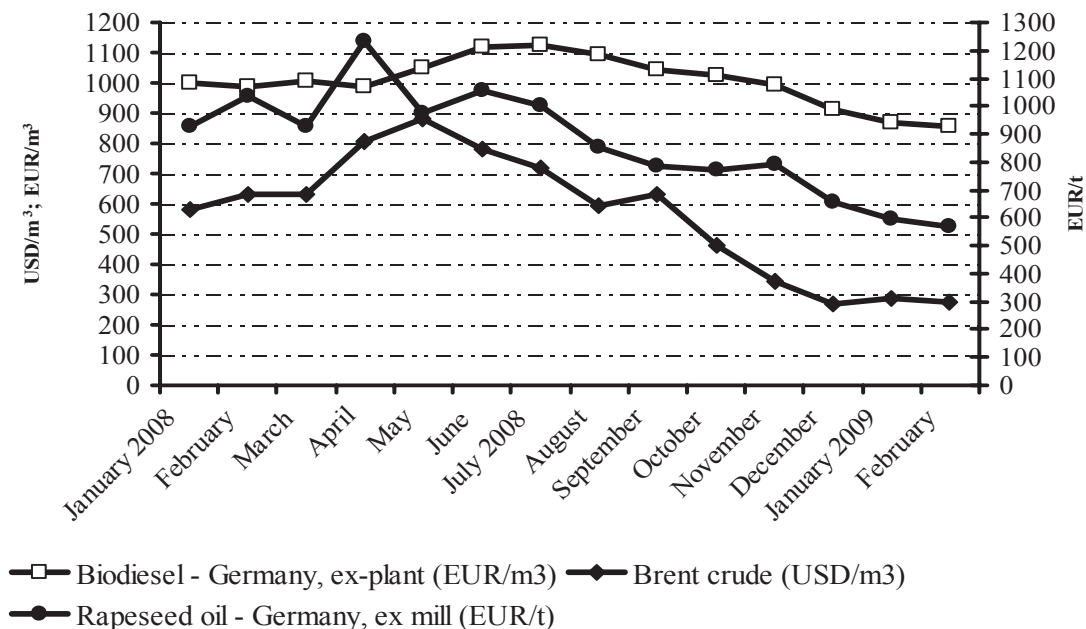


Source: F.O.Licht (2010) and own calculations.

In 2009 biodiesel production reached 8 million tonnes in the EU. The greatest potential for feedstock suppliers inside and outside the EU-27 is offered by the vegoils market since there is a significant import demand from the European Community. The average spread between average biodiesel ex-works prices and total net production costs narrowed but remained negative in 2009. However, the main problem is relatively low fuel prices.

The competitiveness of biodiesel production depends on the relative prices of feedstock and fossil fuel (Figure 8.6). The dispute between the USA and the EU over the biodiesel trade has come to an end. The EU announced an import duty on American biodiesel imports as US blends of the fuel, mainly the so-called SME B-99.9, qualify for a tax credit of USD 1 per gallon, around USD 300 per ton, which more than offsets the cost of freight and the Community's import tariff of 6.5%. The US federal tax credit expired on 31 December 2009 reducing profitability for less efficient producers.

**Figure 8.6. Prices of biodiesel, crude oil and rapeseed oil in the EU (January 2008-February 2009)**



Notes: Barrel = 159 L; 1 m<sup>3</sup> = 6.3 barrel.

Biodiesel and crude oil parity prices (February 2009): at EUR 0.85/L biodiesel and USD 174/b crude oil price (but crude oil price was USD 44/b).

Source: HGCA (2009).

The EU's sustainability requirements could fundamentally change the Community's import demand for biodiesel. According to the EU's Joint Research Committee's figures published in 2008, the use of SME reduces GHG emissions by only 31% while PME without methane capture at the oil mill is even worse at only 19%. Biodiesel exporters from South America and Southeast Asia as well as the Community's biodiesel producers using these feedstocks may face severe problems from 2010. There may be significant growth in the use of waste cooking oil and animal fat in the EU as in both cases GHG reductions stand at 83%. There is a logistical cost to using these feedstocks (collection of

the oils, refining, etc.) and the feedstock supply itself is limited. There are also discussions on the sustainability of SME in the USA where the Environmental Protection Agency (EPA) is currently assessing the national ecological aspects of biofuels.

Hydro treated and co-processing are technical procedures which have the potential to substitute biodiesel. Hydro cracking is a process in which a synthetic fuel is made from biodiesel feedstocks such as animal fat or vegoil without esterification. Co-processing means that conventional fuel is directly mixed with vegoil. Several oil companies such as ConocoPhillips in the USA and Finland's Neste Oil have invested significant amounts in plants which are already operating, although so far only at modest levels. Taking into account the sustainability issue mentioned above, the majority of these hydro-treated vegoils would meet the GHG reduction levels under the Commission's proposal.

All the biofuels produced from wastes, residues, non-food cellulosic material, and ligno-cellulosic material shall be considered to be twice that made by other biofuels. This means that only half the volume of this type of biofuel is needed to achieve the 10% target. However, it does not automatically mean that this biofuel will have a double economic value, nor is it certain whether this double counting will offset the higher production costs of most of the advanced biofuels. It is equally unclear if higher CO<sub>2</sub> savings will be realised; after all, less volume could result in less net emission reductions.

Judging by the quantitative targets at European and national level, and the EU's present biodiesel manufacturing capacity of about 15 million tonnes, it is clear that there is no need for more biodiesel plants. On the contrary, European biodiesel manufacturers need to make the effort to develop export markets and new sales markets (*e.g.* biofuel oil). At the same time, they should, as far as possible, make better use of their advantages in terms of cost and the CO<sub>2</sub> balance in a situation where cut-throat international competition is substantially greater. From this perspective, it does not make sense for further subsidies to be provided from either EU or national budgets for the construction of more biodiesel capacity.

The end of the SME B-99.9 business also meant significantly lower biodiesel output in the USA in 2009 compared to 2.4 million tons in 2008. There is also the biodiesel mandate under the Energy Independence and Security Act, which may help make up for the loss of the biodiesel business, although the sector is suffering from the expiration of the blender's tax credit (USD 1 per gallon of blended biodiesel). However, there is support from the B-19 trade with Europe. In addition hydro treated vegoils may play a growing role in the mid-term because, according to EU legislation, hydro treated palm oil with methane capture has a 65% GHG reduction, which would guarantee its position in the EU.

Brazil's B-3 mandate introduced in 2008 raised output to one million tonnes. Continuously expanding biodiesel mandates boosted annual output to 1.4 million tonnes in 2009. With the B-5 mandate introduced in 2009, 2010 consumption and production are expected to be 1.7 million tonnes. Almost all of the domestic output is destined for domestic use, due to the relatively high cost of production. Due to industry overcapacity, the manufacturers are asking for a B-4 mandate which could be introduced during this calendar year according to recent official announcements.

Argentina's manufacturers see Europe as their main outlet. The EU's special import tariffs on biodiesel, introduced in 2009, have made direct shipment from Argentina competitive in this key import market and have definitely closed the door for US B-99.

There is still much overcapacity in the sector locally as local plants can produce almost 3 million tonnes. Production in 2009 was around 1.3 million tonnes.

Southeast Asian producers were seen to benefit from the end of SME B-99.9 as there is a significant biodiesel import demand from the EU. Marketing the product itself is difficult due to technical problems (*i.e.* the issue of cold filter plugging point, as well as doubts over the sustainability of biodiesel production from palm and soyoil), which are continually being raised in the destination markets, particularly in the EU. Indonesia and Malaysia may continue to ship to the EU, and to a lesser extent to the USA, in the summer months. However, the volumes exported will remain markedly below these countries' potential.

## Challenges

There are three traditional biofuels options: bioethanol, biodiesel and biogas. Each differs in terms of feedstock source, net energy yield per hectare and investment cost. The net energy yield per hectare with biogas can be much higher than with bioethanol production, provided the entire crop is fermented in the biogas plant. However, bioethanol would come closer to the net energy yield of biogas when cellulose is fermented to alcohol. Additionally, the investment costs are much higher for biogas than for bioethanol.

These differences explain why bioethanol is predominantly produced in countries with an abundance of agricultural areas, such as the USA or Brazil. The analysis of ethanol production from maize in the USA is totally different from that from sugarcane in Brazil due to the availability of land, energy conversion rates and technologies used. In more densely populated regions such as the EU, farmland is more expensive. Therefore, the net energy yield per unit area is more important and, thus, so is biogas production. Additionally, the population density results in more waste from food use and livestock production. The more expensive the farmland – and the more waste and manure available – the more attractive option biogas may become.

The main challenge of the biofuels industry in the coming years is how to cope with relatively low fuel prices. The longer-term outlook for fuel prices however remains bullish. The question for the biodiesel sector will be – how many companies will survive the hard times? An adjustment in production capacity seems inevitable and manufacturers which are part of conglomerates and/or are integrated in the value chain usually have better chances of survival.

The economics of first generation biofuels are location specific – as are environmental benefits. Both the USA and the EU have many of the same players supporting and resisting biofuels growth. The EU appears to be further ahead in raising issues of sustainability, including mitigating the threat to biodiversity, the effect on climate change, and concerns related to food supply. However, these issues are gaining attention on both sides of the Atlantic. The growth of biofuels and the impending evolution to second-generation biofuels present considerable challenges in terms of policy development, trade and certification of sustainability. Heretofore, these issues have been dealt with on a “local” basis; but the time has come to take a global approach as well.

Is there any market relationship between the agriculture of foodstuffs and that of energy? Is there available land? Biofuels are not the primary, nor a major, driver affecting



worldwide food prices. However, the role of biofuels in food prices has been limited so far. At present, feedstock for biofuel occupies just 1% of global cropland. Rising population, changing diets and demand for biofuels will increase demand for cropland. The balance of evidence indicates there will be sufficient appropriate land available to meet this demand to 2020, but this must be confirmed before global supplies of biofuel increase significantly. Current policies are not entirely effective in assuring that additional production moves exclusively to suitable areas – and attempts to do so will face challenges in terms of implementation and enforcement. Governments should amend but not abandon biofuel policy in an effort to recognise these issues and ensure their policies deliver net GHG benefits.

In 2009, an increase in the use of grains for fuel ethanol occurred, mainly due to a higher output in the USA and Europe. This was the equivalent of 7% of 2009 grain consumption (*cf.* 6% the previous season). Net use of grains for fuel ethanol is actually one third lower (4.7%), as ethanol yields dried distiller grains (DDGS) as by-product. The bulk of the worldwide use of grains in alcohol production comprises maize in the USA and China. However, an increase in the offtake of wheat for fuel ethanol can also be observed in Canada and the EU. The share of biodiesel in total vegoils use was 11% (*cf.* 11% the previous season) as non-fuel vegoils consumption has increased at a faster pace (F. O. Licht, 2010). The EU is set to remain the largest biodiesel producer, and thus the main consumer of vegoils for fuels, but growth rates are also declining with lower fuel prices.

What about the impact on use of agricultural land? In Brazil, sugarcane is grown on 2.5% of the arable land and 1.5% of arable land is dedicated to ethanol production. In the USA, according to the Renewable Fuel Standard (RFS), 136 billion litres of biofuels will be needed by 2022 requiring feedstock production on up to 15% of total arable land (own calculation). In the EU, by 2020 the 10% of biofuel impact on land use means that 15% of EU-27 total arable land will be used for biofuel feedstock production (EC, 2009).

The development and evolution of trade rules regarding biofuels is becoming a pivotal issue in both the EU and the USA. Europe is questioning biofuel production on agricultural lands. While the USA has more land, it does appear that substantial farmland could be made available in new EU Member States. Otherwise, biofuels will need to be supplied by countries outside the EU. The existence of a global market of food and biofuel requires the development of expertise in building agribusiness systems that are increasingly transnational and sustainable. This global biofuel market will involve more production, compulsory legislation and the standardisation and certification of the ethanol itself. Market structure has been influenced by policy, so strengthening the market is essential. Stakeholders focus on their local markets first (the concept of “home grown” is attractive) and international investment in biofuels has been limited. Oil prices are largely demand driven, but global recession has led to significant price falls. Investments in alternative energy sources are risky in this environment without policy measures that ensure against major drops in oil prices. Policy is a key to promote sustainable biofuel trade. At present, uncertain classification, a wide range of government measures (tax incentives, tariffs, subsidies), and a web of varying technical and environmental standards do not facilitate trade.

It should be possible to establish a genuinely sustainable biofuels industry, provided that robust, comprehensive and mandatory sustainability standards are developed and implemented. The risks of indirect effects can be significantly reduced by ensuring that the production of feedstock for second-generation biofuels takes place mainly on idle and

marginal land – and by encouraging technologies that take best and appropriate advantage of wastes and residues. Sustainable production is being increasingly regarded as a prerequisite for market access. Sustainability certification has three main dimensions: environmental, economic and social. A schematic for certification must overcome the difficulty inherent in measuring and verifying what, in many cases, are aspirations or principles. Certification requires an institutional environment with requirements that can be effectively and consistently implemented, and an organisational environment that supports reliable monitoring and evaluation.

The main initiative for certification of biofuels has come from national governments, private companies, non-governmental organisations and international organisations. Most are in the early stages, while others may come into force in the near term. There is considerable variance in terms of the principles they include and the procedures and organisational processes involved. And most are based on existing systems for the agriculture, forestry or energy sectors. This certification system must cover all biomass (regardless of the end use) and all relevant bioenergy – and it must take a global approach as biomass and bioenergy sources become internationally traded commodities. Systems that focus simply on national or EU-wide implementation, for example, will not help solve major sustainability issues. Additionally, the system must take a holistic approach or risk forfeiting all relevance. For example, if the relatively small quantities of palm oil used for biodiesel production are produced in a sustainable manner, but the large volumes consumed in the food sector are not, all the effort expended would be invalidated.

As certification criteria are considered, each country should prioritise the areas of law, production and products, communications, distribution and logistics, and human resources. Higher targets for biofuels in the marketplace should be implemented carefully to ensure these fuels are demonstrably sustainable. Any criterion related to competition, or demanding more than just a reporting obligation, could potentially lead to an infringement of the World Trade Organization (WTO) rules.

## Environmental security

Biodiversity losses have accelerated, most notably in the tropics. The depletion of fisheries and fish stocks has continued, and in some cases has accelerated. China's growing appetite for mineral and energy resources in Africa and elsewhere is cause for concern, and India, Brazil, South Africa, Angola and others are all aiming to fuel their high growth rates with accelerating resource extraction, and there is no end in sight to this trend.

In terms of climate change and the overall ecological situation, the picture is even grimmer. By adopting the right policy mix, we can decouple wealth creation from energy and material consumption just as we decoupled wealth creation from the total number of hours of human labour. That was the great achievement of the industrial revolution, and labour productivity has risen at least twentyfold in the course of mankind's last 150 years of industrialisation. Resource productivity should become the core of our next industrial revolution. Technologically speaking, this should not be more difficult than the rise in labour productivity.

We now start to recognise that the (over)exploitation of our entire ecosystem and the depletion of natural resources (the reserve/production ratio of oil reserves is rapidly declining) must carry a price which must be paid today to compensate future generations for the loss (or costs of substitution) they will be faced with tomorrow. Moreover, world

population growth by 30% during the next 40 years, causing new scarcities (*e.g.* water and pollution (*e.g.* CO<sub>2</sub> emission rights), is reinforcing this issue. Corporations in energy-intensive sectors need to start taking future CO<sub>2</sub> prices into account in their investment decisions and public disclosure policies now. Because the scarcity of emission rights has been recognised, an active market has been created in the EU and CO<sub>2</sub> emission rights now have a price; more regional cap and trade markets for CO<sub>2</sub> have been (in the USA), or are in the process of being created.

The environment is now back at centre stage, after a quarter century of denial among the political and business elite in the USA. The weight of evidence from the IPCC, and the devastating levels of pollution in the industrial centres of the high growth countries, like China, have at last shifted opinion behind tough new controls. The EU has taken the political lead in addressing global warming, setting up the European Trading System (ETS) for CO<sub>2</sub> emissions. President Obama has given clear commitments to mitigating global warming, and China too has become very serious about tackling pollution, climate change and energy efficiency. Renewable energy sources now constitute a dynamic growth sector, and the Convention on Biological Diversity (CBD) is enjoying increasing visibility in the signatory states which means nearly all countries around the world except the USA.

Never waste a good crisis. Joseph Stiglitz and Nicholas Stern have made a joint appeal to use the financial crisis as an opportunity to lay the foundations for a new wave of growth based on the technologies for a low carbon economy (Financial Times, 2009). The investments would drive growth over the next two or three decades, ensuring it becomes sustainable. They added that “providing a strong, stable carbon price is the single policy action that is likely to have the biggest effect in improving economic efficiency and tackling the climate crisis.” Lord Stern calculated that governments should spend at least 20% of their stimulus on green measures to achieve the emission targets (Stern, 2006).

The environmental resource scarcity issues also still look entirely real. Depending on the extent of climate changes, many agricultural patterns may become disrupted, and the poorest countries are the ones most vulnerable in the face of this. In the long term, environmental security is the mirror image of food security, because there is no food without substantial clean water resources, productive soils, and appropriate climate. In turn, failure to tackle environmental degradation jeopardises the future of agriculture and the countryside. Climate change puts all businesses and society at cumulative, long-term risk. The failure of agriculture alone would lead to widespread hunger in developing countries and mass migration of people (half a billion according to the UN), mostly to developed countries.

The search for more environmentally friendly agricultural inputs and practices must continue. Scientists are working to improve the efficiency of photosynthesis, carbon capture, nitrogen fixation and many other cellular processes that boost biomass yields. It may also become possible to plant crops in soils lost to salinisation, and develop genetically modified plants that can grow in marginal or otherwise unusable farmland.

Mankind is directly influenced by the loss of biodiversity. With the extinction of species we lose possibly crucial opportunities and solutions to problems of our society. Biodiversity provides us directly with essentials like clean water and air, fertile soil, and protects us from floods and avalanches. These aspects can all be economically valued. It is a difficult and complex task, but through this valuation it becomes clear how important they are for human well being and economic development (Table 8.3).

Many people are unaware of the speed at which we are using up our natural resources, and that we are producing waste far faster than it can be recycled. It is important to clarify the items of public goods and services with arguments whether or not market failures are linked to the provision of services. Market failure is a crucially important justification for taking measures to protect our landscapes. Corrections in market failures could also be achieved through investments and the provision of payments to reward land managers who provide public goods and services (EC, 2008).

**Table 8.3. Scenario of the future: 2050**

Actual	2000	2010	2050	Difference	Difference	Difference
Area	million km <sup>2</sup>	million km <sup>2</sup>	million km <sup>2</sup>	2000 to 2010	2010 to 2050	2000 to 2050
Natural areas	65.5	62.8	58.0	-4%	-8%	-11%
Bare natural	3.3	3.1	3.0	-6%	-4%	-9%
Forest managed	4.2	4.4	7.0	5%	62%	70%
Extensive agriculture	5.0	4.5	3.0	-9%	-33%	-39%
Intensive agriculture	11.0	12.9	15.8	17%	23%	44%
Woody biofuels	0.1	0.1	0.5	35%	437%	626%
Cultivated grazing	19.1	20.3	20.8	6%	2%	9%
Artificial surfaces	0.2	0.2	0.2	0%	0%	0%
World Total	108.4	108.4	108.4	0%	0%	0%

Source: Braat *et al.* (2008), Cost of Policy Inaction, OECD, COPI.

It is important to demonstrate the economic value of ecosystem goods and services. We not only need to know costs, but also to be assured of the benefits. There is increasing consensus about the importance of incorporating these “ecosystem services” into resource management decisions, but quantifying the levels and values of these services has proven difficult.

Our research has revealed a disappointingly small set of attempts to measure and value these services (Amstrong-Brown *et al.* 2009). Chronologically the first is the quantification of global ecosystem services by Constanza *et al.* (1997). Estimates were extracted from the literature of values based on willingness to pay for a hectare’s worth of each of the services. These were all expressed in 1994 USD per hectare and there was some attempt to adjust these values across regions by purchasing power. The results were that a central estimate of the total value of annual global flows of ecosystem services in the mid 1990s was USD 33 trillion (*i.e.* 10<sup>12</sup>) and the range was thought to be USD 16-54 trillion. To put this figure into some kind of context, their central estimate was 1.8 times bigger than global Gross Domestic Product (GDP) at that time. We should take the figures only as the roughest of approximations – indeed the authors warn of the huge uncertainties involved in making calculations of this kind.

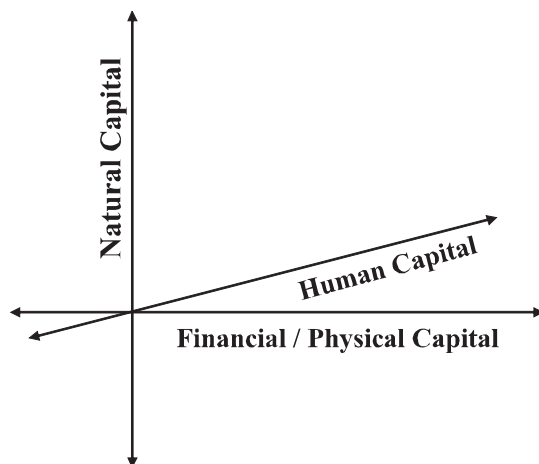
The “Stern Review” parallels “The Economics of Ecosystems and Biodiversity” (TEEB) study into the economics of climate change (Stern, 2006). Climate change could have very serious impacts on growth and development. The costs of stabilising the climate are significant but manageable; delay would be dangerous and much more costly. The review estimates that if we do not act, the overall costs and risks of climate change will be equivalent to losing at least 5% of global GDP each year, now and forever. In contrast, the costs of action – reducing greenhouse gas emissions to avoid the worst

impacts of climate change – can be limited to around 1% of global GDP each year. Key to understanding the conclusions is that as forests decline, nature stops providing services which it used to provide essentially for free. So the human economy either has to provide them instead, perhaps through building reservoirs, building facilities to sequester carbon dioxide, or farming foods that were once naturally available.

The World Wildlife Fund's "Living Planet" Report demonstrates that mankind is living way beyond the capacity of the environment to supply us with services and to absorb our waste (WWF, 2008). They express this using the concepts of ecological footprints and biocapacity, each expressed per hectare per person.<sup>2</sup> Humanity's footprint first exceeded global biocapacity in 1980 and the overshoot has been increasing ever since. In 2005 they calculated the global footprint on average across the world was 2.7 global hectares (gha) per person<sup>3</sup> compared to a biocapacity they calculated as 2.1 gha per person: a difference of 30%. That is, each person on earth is on average consuming 30% more resources and waste absorption capacity than the world can provide. We are therefore destroying the earth's capacity and compromising future generations.

The study on TEEB is fundamentally about the struggle to find the value of nature (Figure 8.7). There are about 100 000 terrestrial protected areas on Earth, covering 11% of the land mass of our planet. These protected areas provide ecosystem services and biodiversity benefits to people valued at USD 4.4 trillion to USD 5.2 trillion (*i.e.* million millions) per annum. As a comparison, that is more than the revenues of the global car manufacturing sector, steel sector and IT services sector combined! Calculations show that the global economy is losing more money from the disappearance of forests than through the recent banking crisis, as forest decline could be costing about 7% of global GDP. It puts the annual cost of forest loss at between USD 2 trillion and USD 5 trillion. The figure comes from adding the value of the various services that forests perform, such as providing clean water and absorbing carbon dioxide. But the cost falls disproportionately on the poor because a greater part of their livelihood depends directly on the forest, especially in tropical regions. The greatest cost to western nations would initially come through losing a natural absorber of the most important greenhouse gas (EC, 2008).

**Figure 8.7. The economics of ecosystems and biodiversity (TEEB): navigation challenge ahead**



**Can we navigate a complex, three-dimensional, economic space...**



**... with a simple economic compass ?**

Source: European Commission (2008).

The study shows that diversity is crucial for survival and the importance of biodiversity for economic development. It might be possible to substitute some of the ecosystem services by human-made technologies, but the study results clearly show that it is often cheaper to invest in the conservation of biodiversity than to invest in new technologies to substitute the services nature provides for us. Therefore, it is essential for the safeguarding of our natural resources to jointly create a co-ordination of economic interests. We need to give the ecosystem services of biodiversity a market value to create incentives for developing countries to conserve their biodiversity.

Market-based instruments are helpful for giving the peoples of the world a chance to secure the natural resources and secure their livelihood simultaneously. In this context the inclusion of the private sector into the process of conservation and sustainable use of biodiversity has high priority. The goals of conservation and sustainability will only be achieved if the main drivers of ecosystem and biodiversity loss are actually addressed through appropriate intervention and response based on credible valuations. Businesses have to accept biodiversity as the indispensable resource which it is and have to treat this resource with respect and care.

The Global Canopy Programme's report concludes: "If we lose forests, we lose the fight against climate change". International demand has driven the intensive agriculture, logging and ranching which have led to deforestation. Standing forest was not included in the original Kyoto protocols and stands outside the carbon markets. The inclusion of standing forests in internationally regulated carbon markets could provide cash incentives to halt this disastrous process. Marketing these ecosystem services could provide the added value forests need and help dampen the effects of industrial emissions. Those countries wise enough to have kept their forests could find themselves the owners of a new billion-dollar industry (Parker *et al.*, 2008).

Currently, there are two paradigms for generating ecosystem service assessments that are meant to influence policy decisions. Under the first paradigm, researchers use broad-scale assessments of multiple services to extrapolate a few estimates of values, based on habitat types, to entire regions or the entire planet (Costanza *et al.*, 1997). This "benefits transfer" approach incorrectly assumes that every hectare of a given habitat type is of equal value – regardless of its quality, rarity, spatial configuration, size, proximity to population centres, or the prevailing social practices and values. Furthermore, this approach does not allow for analyses of service provision and changes in value under new conditions. By contrast, under the second paradigm for generating policy-relevant ecosystem service assessments, researchers carefully model the production of a single service in a small area with an "ecological production function" – how provision of that service depends on local ecological variables (Kaiser and Roumasset 2002; Ricketts *et al.*, 2004). These methods lack both the scope (number of services) and scale (geographic and temporal) to be relevant for most policy questions (Nelson *et al.*, 2009).

Spatially explicit values of services across landscapes that might inform land-use and management decisions are still lacking. Quantifying ecosystem services in a spatially explicit manner, and analysing tradeoffs between them, can help to make natural resource decisions more effective, efficient, and defensible (Nelson *et al.*, 2009). Both the costs and the benefits of biodiversity-enhancing land-use measures are subject to spatial variation, and the criterion of cost-effectiveness calls for spatially heterogeneous compensation payments (Drechsler and Waetzold, 2005). Cost-effectiveness may also be achieved by paying compensation for results rather than measures. We have to ensure that

all possibilities for creating markets to provide environmental services are fully exploited to minimise the public costs (and the extent of government bureaucracy etc).

Creating markets for environmental services could encourage the adoption of farming practices that provide cleaner air and water, and other conservation benefits. Products expected to generate the greatest net returns are the ones generally selected for production. Since environmental services generally do not have markets, they have little or no value when the farmer makes land-use or production decisions. As a result, environmental services are under-provided by farmers. The biggest reason that markets for environmental services do not develop naturally is that the services themselves have characteristics that defy ownership. Once they are produced, people can “consume” them without paying a price. Most consumers are unwilling to pay for a good that they can obtain for free, so markets cannot develop. Can anything be done other than relying on government programmes to provide publicly funded investments in environmental services?

Governments play a central role in creating markets for environmental services, as has been done for markets in water quality trading, carbon trading and wetland damage mitigation. These markets would not exist without government programmes that require regulated business firms (such as industrial plants and land developers) to meet strict environmental standards. In essence, legally binding caps on emissions (water and carbon), or mandatory replacement of lost biodiversity (wetland damage mitigation) create the demand needed to support a market for environmental services. So-called cap and trade programmes create a tradable good related to an environmental service (Ribaudo *et al.*, 2008).

Mandatory reduction pledges can be experienced in all developed nations apart from the USA. The same is true for project-level reductions in developing countries. Mandatory cap and trade programmes have been introduced in north eastern USA and the EU. The USA and Australian governments announced that they will also institute a mandatory cap and trade programme to create financial incentives to limit energy use or reduce emissions.

In the case of water quality, it is necessary to establish caps on total pollutant discharges from regulated firms in some watersheds, and issue discharge allowances to each firm specifying how much pollution the firm can legally discharge. In markets for greenhouse gases, carbon credits are exchanged. Contracts also include renewable energy credits and voluntary carbon credits.

No-net-loss requirements for new housing and commercial development require that damaged/lost wetland services be replaced, creating demand for mitigation credits, which are produced by creating new wetlands. In all of these cases, the managing or regulatory entity defines the tradable good and enforces the transactions.

Simply creating demand for an environmental service does not guarantee that a market for services from agricultural sources will actually develop. A number of impediments affect agricultural producers’ ability to participate in markets for environmental services. Purchasers may be unwilling to enter into a contract with a farmer who cannot guarantee delivery of the agreed-upon quantity of pollution abatement, wetlands services, or other environmental service. Some markets prevent uncertain services from being sold. For example, the Chicago Climate Exchange does not certify credits from soil types for which scientific evidence is lacking on the soil’s ability

to sequester carbon. Transaction costs can also undermine the development of markets for environmental services (Ribaudó *et al.*, 2008).

If markets are to become important tools for generating resources for conservation on farms, government or other organisations may have to help emerging markets overcome uncertainty and transaction costs. Government can reduce uncertainty by setting standards for environmental services and can play a major role in reducing uncertainty by funding research on the level of environmental services from different conservation practices. For example, the government can develop an online Nitrogen Trading Tool to help farmers determine how many potential nitrogen credits they can generate on their farms for sale in a water quality trading programme.

While markets have many desirable properties, they are limited in what they can accomplish, even with government assistance. Public good characteristics that defy ownership discourage markets for environmental services from developing – and prevent the full value of environmental services from being reflected in prices. The prices of credits in water, carbon, and wetland markets also may not reflect their full social value, only their value to the regulated community. A national cap and trade programme could establish a national market for carbon credits. Others, such as water quality trading or wetland damage/loss mitigation, may be limited to a few specific geographic areas.

A significant role will be given for EU policy and budget in the appropriate land and environmental management. The EU needs regulation defining its policy on markets for environmental services. This policy would co-operate with Member State and local governments to establish a role for agriculture in environmental markets. We have to find ways to make EU policies and programmes support producers wanting to participate in such markets. Conducting research and developing tools for quantifying environmental impacts of farming practices is of great importance as well. Requirements are needed to establish technical guidelines for measuring environmental services from conservation and other land management activities, with priority given to participation in carbon markets. Guidelines are also to be established for a registry to record and maintain information on measured environmental service benefits, and a process for verifying that a farmer has implemented the conservation or land management activities reported in the registry.

Enthusiasm can be observed for green public procurement, linked to certification/labelling, and supported by due information on embedded water/carbon/biodiversity or simply guidance to help public procurers buy less biodiversity harmful goods/commodities. It is a useful stepping stone towards biodiversity reflective procurement in public sector establishments in due course (schools, hospitals).

“Ecosystems” markets will change the present, economics-only value-paradigm, with winners and losers. As an example, countries and companies with significant carbon-sink potential will benefit. On the other hand, applying the “polluter pays” principle, CO<sub>2</sub> emitters must pay a price for continuing to be able to do so. The concept of limiting (capping), auctioning and trading emission/access/user rights must be further developed beyond CO<sub>2</sub>, in scope (*e.g.* water) and scale (worldwide). On the basis of valuing our ecosystems and regulating the access thereto, a market will be created for payment for ecosystem-access entitlements and for ecosystem services. We really need to upgrade our performance metrics. The same is true with respect to human/social capital: also here the metrics, the value of education, culture, social cohesion, etc. should be established and more prominently included in investment/development decisions (Figure 8.7).



## Notes

1. An estimated 40 000 ha of land are needed for basic living space for every one million people added.
2. The Ecological Footprint “measures the amount of biologically productive land and water area required to produce the resources an individual, population or activity consumes and to absorb the waste it generates, given prevailing technology and resource management” (WWF, 2008).
3. A global hectare is a hectare with a global average ability to produce resources and absorb wastes.

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