#### **Abbreviations**

AM Application management
ASP Application Service Provider

ASRK Agency of Statistics of the Republic of Kazakhstan

BIAC Business and Industry Advisory Committee to the OECD

BISAM Business Information, Social and Marketing Research Center

**BOT** Budgetary transfers

BSE Bovine Spongiform Encephalopathy

B2B Business-to-business
B2C Business-to-consumers

Ca Calcium

CAGR Compound annual growth rate
CBT Computer-based training
CCS Country Capability Survey
CEE Central and Eastern Europe

CIS Commonwealth of Independent States
CMMI Capability Maturity Model Integration

CSS Contact centre services EPZ Export processing zones **ERP** Enterprise resource planning F&A Finance and accounting **FCC** Food Contract Corporation FDI Foreign direct investment FIS Foreign Investor Survey Foot-and-mouth disease **FMD** 

FTZ Free trade zones

GAO Gross agricultural output
GRDI Global Retail Development Index

GTZ Deutsche Gesellschaft für Technische Zusammenarbeit

**HACCP** Hazard Analysis and Critical Control Point

HR Human resources

ICT Information and communication technology

IPA Investment promotion agency
IT Information technology

ITO Information technology outsourcing
KPO Knowledge processing outsourcing
MENA Middle East and North Africa

Mg Magnesium

MMT Million metric tonnes

MNE Multinational enterprise

MOK Mal Onimdery Corporation

MPD Market price difference

MPS Market price support

MSME Micro, small and medium enterprises

NAC National Analytical Center

NACE Classification of Economic Activities in the European Community

NPK Nitrogen, phosphorus and potassium

NUA New University Astana

**OECD** Organisation for Economic Co-operation and Development

**PFC** Policies for Competitiveness Framework

PFI Policy Framework for Investment
PIM Perpetual inventory method
PO Producers' organisations
PFF Policy Prioritisation Framework

PPP Public-private partnership
PSE Producer support estimate

Sulphur

SaaS Software as a service
SCF Supply chain financing

SCSR Sector Competitiveness Strategy and Review

Single Commodity Transfer SCT SEZ Special economic zone SLA Service-level agreement Small and medium enterprise **SME** Service Production Centres SPC Sector Prioritisation Framework SPF SZ Specialised industrial zones **TEU** Twenty-foot equivalent unit **TFP** Total factor productivity

UA User assistance
UI User interface

WTO World Trade Organization
3PL Third-party logistics
4PL Fourth-party logistics



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