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Saving Trends and Behaviour in OECD Countries

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Martine Durand,
John Fallon,
Peter Hoeller

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# OECD DEPARTMENT OF ECONOMICS AND STATISTICS

## WORKING PAPERS

No.67 SAVING TRENDS AND BEHAVIOUR IN OECD COUNTRIES

by

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(General Economics Division)

June 1989

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#### ECONOMICS AND STATISTICS DEPARTMENT

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National saving ratios are generally lower now than in the 1960s or 1970s. This paper first reviews developments in national and international saving and investment trends in OECD countries since the 1960s. It then examines sectoral saving trends and considers the links between them. There are seen to be important offsets between government and private sector saving and, within the latter, between the business sector and households, so that national and private saving rates tend to be more stable than their component parts. The paper looks in particular at the reasons lying behind the volatile behaviour of household saving in certain countries in recent years.

\* \* \* \* \*

Les niveaux des taux d'épargne nationaux sont généralement plus bas aujourd'hui que dans les années 60 et 70. Cet article présente les évolutions de l'épargne et de l'investissement dans les pays de l'OCDE depuis les années 60. Il examine ensuite les tendances des taux d'épargne dans les différents secteurs de l'économie et les relations entre les évolutions de ces divers taux. En particulier, il apparait qu'il existe des compensations entre l'épargne publique et l'épargne privée et au sein de l'épargne privée entre l'épargne des entreprises et celle des ménages. Ainsi, les taux d'épargne nationaux et privés ont tendance à être plus stable que leurs composantes. Cet article examine en outre les facteurs explicatifs de l'évolution particulière de l'épargne des ménages dans un certain nombre de pays au cours des dernières années.

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#### SAVING TRENDS AND BEHAVIOUR IN OECD COUNTRIES

#### INTRODUCTION AND SUMMARY

National saving and investment rates in most OECD economies have declined in the last two decades. This has led to concern in some countries about the adequacy of national saving and investment. Lower rates of investment have been linked to the considerable slowing of the growth of potential output while demographic and environmental factors have been raised as other reasons suggesting the need for higher saving and investment. Furthermore, current-account imbalances associated with disparities between national saving and investment rates in individual economies have become a major concern for policy-makers during the 1980s.

Concern about low rates of investment has been more pronounced recently because many of the OECD economies are at or moving towards degrees of capacity utilisation that may make faster capital accumulation a crucial factor for sustained non-inflationary growth. In addition there has been an especially rapid decline in household saving rates in some countries during the 1980s. The paper, while it raises issues about saving and investment at a national and even global level, focuses on the saving behaviour and net worth and debt positions of the household sector.

The paper begins with a summary of the main facts about saving and investment, which provides a more detailed "signposting" of the structure of the paper. A brief description of trends in national saving and investment rates and a discussion of whether saving/investment gaps should be of concern in a world of increasingly integrated financial markets is presented in Section I. The role of government saving and dissaving is then assessed in Section II. The rest of the paper then looks at trends in private sector saving rates, mentioning first, why it is useful to consider the private sector as a whole, and then focusing mainly on household saving (Section III).

#### Summary of the main facts

National saving and investment rates in OECD countries have in general been lower in the 1980s than in the 1960s or 1970s, though disparities between countries have remained large. Measures of gross saving and investment have fallen by less than net measures, depreciation having become more important (Section I.A).

Saving and investment decisions by the private sector are considered in a framework of intertemporal optimisation. Although there is no necessary reason to believe that the small trend declines in national saving and investment rates indicate inadequate saving or investment, recent pressures on capacity may suggest the need for continuing high investment while various distortions, especially on the tax side, may be leading to a sub-optimal allocation of resources (Section I.B).

The strong <u>covariation between national saving and investment rates</u> which was found by Feldstein and Horioka (1980) and others has been reduced

substantially, the influence of international financial liberalisation in the 1980s facilitating the large capital flows necessary to sustain recent saving/investment gaps in many countries (Section I.B).

Reductions in <u>government saving</u> since the 1960s have been an important factor contributing to the decline in national saving and investment. While there are a number of ways in which changes in government saving may induce offsetting changes in private saving, a complete offset seems to have been far from the norm. Only in countries with very high government debt/GNP ratios is there evidence for something close to "Ricardian equivalence". Changes in government expenditure programmes may also affect private saving, even when they are financed by current taxation, and may therefore influence overall national saving. This is especially important for the areas of pension, health and education policies, where the design of programmes may have significant effects on the private sector's incentives to save (Section II).

<u>Private sector saving rates</u> have exhibited greater stability over time than have the component household and business rates. One implication is that households do see through the "corporate veil", although empirical work usually indicates offsets that are far from complete (Section III.A).

Business saving is strongly related to profit developments. The sharp recovery in profits since the early 1980s has boosted business saving and considerably increased the self-financing of business investment (Section III.B).

Household saving ratios rose almost everywhere in the 1970s. In the 1980s, they have declined markedly in almost all countries to levels mostly similar to those in the 1960s but in some cases even lower. The 1970s "bulge" in saving ratios is a common feature in all OECD countries; it is less significant if adjustment is made for inflation. Other adjustments, such as treating consumer durables as investment, affect the levels of saving ratios but not in general the trends. Demographic factors are important in explaining inter-country disparities in saving ratios (Section III.C).

Household net worth has increased strongly since the 1970s in several OECD countries and has allowed saving rates to decline without any deterioration in wealth/income positions (Section III.C.vi)). The rise in net worth can largely be attributed to the rise in the value of housing and equities (notwithstanding the stockmarket crash). Meanwhile <a href="debt/income ratios">debt/income ratios</a> have risen sharply, and in many cases this has been associated with financial market liberalisation. The interaction of more readily-available finance, favourable tax treatment of housing and rising property values has encouraged borrowing and may have led to a misallocation of resources. In the context of rising interest rates and some easing in property values there has been concern about the sustainability of debt.

Tax structures are shown to be an important influence on household saving decisions and seem likely in many cases to lead to important distortions (Section III.C.vii)). Although there have been tax reforms in many countries in recent years which have reduced such distortions, those which remain may have interacted with financial market liberalisation in unfortunate ways, raising the important issue of unfinished business in the area of structural reform (Section III.C.viii)).

#### I. TRENDS IN NATIONAL SAVING AND INVESTMENT

#### A. Declining saving and investment rates

National saving and investment rates differ considerably across OECD countries, with a striking persistence of large disparities between countries (Chart A). A common feature, however, is that in almost all countries the shares of saving and investment in GNP have declined since the 1960s.

For the OECD area as a whole, the average ratio of gross national saving to GNP fell by 3 percentage points between 1960-70 and 1981-87 while the decline of gross national investment relative to GNP was about 2 percentage points. The largest falls have occurred in continental European countries and Australia, the smallest declines (or even rises) in the United Kingdom, Canada, Finland, Ireland, New Zealand, Portugal and Switzerland. While gross national saving rates in the United States and Japan have both fallen by 3 to 4 percentage points (Table 1), the investment rate in Japan has fallen by about 6 percentage points and in the United States, albeit from a much lower level, hardly at all. Hence a net surplus of saving has emerged in Japan and the reverse has occurred in the United States.

The fall in <a href="net-saving and investment">net saving and investment</a> in relation to net national product has generally been more pronounced, reflecting a rise in the depreciation of fixed capital. For the OECD area this amounted on average to 60 per cent of gross national investment in the 1980s compared with 40 per cent in the 1960s. Between the 1960s and 1980s net rates of national saving and investment for the OECD area have thus fallen by more than gross rates — by 6 and 5 percentage points respectively, compared with 3 and 2 percentage points respectively for gross saving and investment rates. Although the net figures would seem to indicate a more serious decline, with a smaller addition to the capital stock, the data on capital consumption are notoriously unreliable so that it is often felt more prudent to focus on the gross measures (1). Irrespective of the precise measure used, however, there does seem to have been a decline in national saving and investment rates in most OECD countries since the 1960s.

#### B. Should lower rates of saving and investment be a concern?

#### i) Saving and investment choices over time

Saving and investment decisions reflect intertemporal choices about consumption and production. Hence low saving rates, for instance, which are a current matter of concern in some countries, are in part a reflection of individuals' rates of time preference — in this case a preference for current consumption. If low saving rates in a country mean that there is not sufficient national saving to finance the desired national investment, then should this cause concern, especially if other countries seem willing to cover any gap?

The rate of saving by consumers and companies reflects private sector decisions which are a normal feature of the operation of markets. However, private sector decisions are made against a background of government policy,

past and present, which may give rise to distortions and sub-optimality of one The private sector may be deciding how much to save in the sort or another. light of individual rates of time preference, taking into account the government's own saving position (Section II), but distortions introduced by policies may mean that those decisions are not the optimal ones from the national viewpoint. On these arguments, the role of government should not be to worry about the level of saving and investment, per se, but to worry about whether its own activities -- its own claims on resources but more importantly the structure of tax and expenditure -- are unduly distorting the private sector's saving and investment decisions. Pertinent questions about the role of government would include consideration of the level of government saving, the interaction of taxation changes with financial liberalisation, social security policy and the effect of tax structures on the saving decisions of firms and households, issues taken up in Sections II and III below.

. In an open economy, the level of national investment may not be matched by the requisite amount of national saving. It is possible for foreign capital inflows to finance domestic investment, even for long periods of time, so long as the returns on the domestic investment generate the requisite income to pay the foreign capital exporter, i.e. the marginal productivity of domestic capital exceeds the marginal cost of foreign borrowing. Differences between countries in national saving and investment rates will reflect opportunities and preferences for consumption and aptitudes, different production over time. If there were no major distortions (such as capital controls or tax distortions) and markets functioned well, there would hardly be a problem if national saving and investment did not match. But, as later sections will discuss, there are important distortions influencing the decision to save or consume, as well as to invest in real assets at home or abroad. Such distortions may well mean that national saving and investment and any gaps between them may be reflecting sub-optimal rates are disequilibria.

The neo-classical closed-economy model, where the "steady-state" growth rate is determined by the growth of the labour force and improvements in technology, provides some insights to understanding investment, saving and growth in the 1950s and 1960s (2). In that period there were ample investment opportunities to undertake post-war reconstruction and achieve technological "catch-up" with the United States (see Maddison, 1987). In this context, as argued by Boskin (1988), the much lower saving and growth rates of the United States relative to other countries were not unreasonable. However, as population growth slowed and the potential for catch-up was gradually exhausted, there was also a gradual lowering of investment and saving rates in other countries in the 1970s and 1980s. A slowing in the growth of potential output which reflected slower labour force growth or slowing in technological progress would entail a lowering in the investment rate.

The rate of investment would seem on some evidence to play a much more active role in growth processes, however. Investment and the process of technological change are often inextricably related. New production processes are normally embodied in new capital, and reorganisation of the firm's workforce and method of operation often accompany large investment expenditures (3). In a recent OECD study, Englander and Mittelstädt (1988) suggest that there has been a marked decline in the pace of productive capital accumulation since the early 1960s in most OECD countries, and they identify

lower growth of productive capital as one of the most important explanations of the slowdown in total factor productivity growth. A study by Wolff (1987) found a strong positive correlation between the rate of technical progress (as indicated by total factor productivity growth) and the rate of growth of the capital stock, which he interpreted as confirmation of the embodiment hypothesis. There may be good reasons, therefore, why low investment is frequently linked with poor economic performance. Thus saving and investment would seem to be instrumental in the growth process and not simply passive reflections of exogenous processes of innovation.

Investment trends. There are various ways of looking at trends in investment but most of the measures seem to indicate that investment rates in OECD countries have generally been lower during the 1980s than in the 1960s and 1970s (see Table Al in Annex I). It is nevertheless important to note that conventional measures of investment do not include expenditures on research and development and investment in human capital (education and training) which may crucially affect the quality and productivity of the capital stock (4).

With the OECD area entering its seventh year of recovery, it is encouraging that in most OECD countries total gross real investment rates have increased in recent years or are projected to increase substantially over 1989-90 (Chart B). The resurgence in investment is linked to the strong rise in rates of return since the last recession and generally high levels of capacity utilisation in most OECD countries (5). Rates of return have recovered sharply in all the major countries with the exception of Japan. In the United States they are as high as before the first oil shock, in Canada even higher. Meanwhile rates of capacity utilisation have increased rapidly and suggest the need for continued high investment if demand growth is to be maintained.

In most OECD countries, <u>business</u> investment has held up better than overall investment as both <u>housing</u> and <u>government</u> investment rates have declined over most of the period since 1960 (see Chart B and Table Al for details). Declines in <u>housing</u> investment have usually been associated with demographic factors in the long run and monetary restraint in the short run, though a more recent pick-up in some countries is linked to financial market liberalisation and monetary easing until recently. The reduction in <u>government</u> investment is related to pressures on public expenditure more generally.

#### ii) The international dimension

In a world of integrated financial markets, saving should flow across national borders to seek the highest expected risk-adjusted, after-tax rate of return. Capital flows tend to equalise the demand for and supply of loanable funds and establish a common global real rate of return (adjusted for tax and risk). Hence, an ex ante increase in saving in one country could increase investment everywhere. On the other hand, if restrictions on capital movements existed, national investment would be constrained to some extent by national saving and rates of return to capital would differ. For many years, the latter situation seemed to prevail and there was a strong covariation of saving and investment within countries. More recently, as financial markets have become more and more globally integrated, this relationship seems to have been waning.

During the 1960s and 1970s there was a broad balance between national saving and investment within OECD countries except for a few countries which remained habitual capital exporters (Switzerland and the Netherlands) or importers (Canada, Greece, Ireland and some Nordic countries). Even when, as in the early 1970s, there was an oil price shock that effectively reduced the net saving of the industrialised countries and raised OPEC saving, saving/investment gaps were eradicated relatively quickly, at least in most industrialised countries — the developing countries borrowed more, sowing the first seeds of the debt crisis. But while the imbalances were soon eroded, the levels of national saving and investment were in general lower from the mid-1970s onwards.

Not only have national saving rates in the 1980s been lower than in the 1960s and 1970s, but gaps have persisted in a few countries where investment and saving, taking several years together, had previously been relatively well-balanced. The emergence of such gaps, which has been reflected in persisting current-account imbalances, has coincided with a period of greater international financial market liberalisation and persistent exchange-rate misalignment.

While capital flows have permitted saving/investment gaps to develop and persist, the fundamental causes have been associated with the underlying behaviour of national saving and investment and exchange-rate developments related to differences in policy mix. In Japan, Germany and the Netherlands, where there has been an excess of national saving over investment, the excess has occurred because investment has declined by more than saving. In contrast, in the United States, the United Kingdom, Canada and Australia, where national saving has been inadequate to finance investment, the cause has been a substantial fall in saving. In the United States, gross total investment as a share of GNP has been relatively well maintained in the 1980s, after a strong recovery following the sharp drop during the recession, while in Canada and Australia investment has declined but by far less than saving.

In a study covering the period of broad balance between national saving and investment, Feldstein and Horioka (1980) tested the degree of capital mobility between countries by regressing domestic saving on domestic investment ratios using cross-country data and average ratios over runs of several years. Results for the years 1960 to 1974, both for the entire period and for sub-periods, showed that domestic saving passed into domestic investment nearly one to one. A more explicit structural model which allowed for inter-country differences in saving behaviour (e.g. differences in pension benefit/earnings replacement ratios or the age structure of the population) yielded the same results. These findings suggested that an increase in saving in one country added little to an internationally-mobile pool of saving and investment. The result was generally confirmed by later studies, as indicated in Annex II.

Nevertheless, the Feldstein-Horioka result gradually came to seem less relevant in the 1980s as freer movement of capital and the development of imbalances seemed to contradict the basic thesis. Some new research showed different results (Obstfeld (1985), Turner (1986)). A repetition of Feldstein and Horioka's work -- regressing five-year averages of saving on investment ratios -- and extending the sample to 23 OECD countries and the time period to 1987, suggests a less important correlation of national saving and investment

than previously. While the coefficients in the regressions for the 1960s and early 1970s are close to one, they drift down later to reach a low of only 0.58 for the last five-year period from 1983 to 1987 (Table 2). Foreign financing seems to have become more important and it has apparently become much "easier" to sustain saving/investment imbalances over longer periods (6). The rapid increase in international financial interdependence is also evident from the growth in foreign assets and liabilities (Chart C).

The extent to which capital flows in recent years have conformed to the idealised model is a contentious issue. Moreover, as Williamson (1985) has pointed out, it is difficult to establish what the time preferences and marginal efficiencies of investment are which would allow one to judge whether welfare-maximising capital flows are taking place. Welfare maximisation in the context of liberalised capital markets would require equalisation of before-tax rates of return (7). However, considerable differences in effective marginal rates of income taxation exist, which distort decisions on where to locate physical and financial investment.

#### II. GOVERNMENT SAVING AND DISSAVING

The main change in the sectoral composition of national saving between the 1960s and 1980s in most countries is the reduction in general government saving (Table 3). In every case apart from Norway, there was a reduction in government saving and in half of the cases shown in the table the government moved from being a saver to a dissaver.

During the 1960s government saving contributed to aggregate saving in all the OECD countries shown in Table 3. In some cases the contribution was substantial. In Japan, Germany, Austria, Finland and Norway gross government saving was more than 5 per cent of gross national product or close to a quarter of gross national saving. In most countries government saving could cover capital outlays and for the area as whole the financial position of governments was roughly in balance.

During the 1970s government saving fell more than capital outlays and financial deficits became large in some cases. After the first oil price shock, revenue growth slowed because of the slowdown in activity, while expenditure growth continued to outstrip GDP growth due to the spending momentum built into social programmes put in place in a period of high growth expectations. In many cases discretionary policies also aimed at cushioning the adverse demand effects of the first oil-price shock. The build-up of government debt and rising interest rates at the turn of the 1980s boosted expenditure further. Increased interest payments only partly compensated holders of government debt for the inflationary erosion of asset values, so that inflation-adjusted government saving was much higher, especially in countries with high inflation and a large amount of outstanding debt such as Italy and Belgium.

During the period 1981-87, government saving fell again and public sector borrowing to finance government consumption and transfers on a large scale became widespread. Among the major seven economies, only the Japanese,

German and French governments covered current expenditure with current revenue. Dissaving as a per cent of GNP reached 2.4 per cent in the United States, 2.2 per cent in Canada, 6.0 per cent in Italy and 6.6 per cent in Belgium (Table 3). In some cases dissaving persists even though the understatement of government saving arising from inflation was markedly reduced as inflation came down.

In many countries reduced gross government saving more than accounts for the fall in gross national saving between the 1960s and 1980s. In the United States, for instance, the gross national saving rate fell by 3.3 percentage points, that of government alone by 4.2 percentage points, with the private sector saving rate being about 1 point higher (Table 3). Other countries where the government saving rate has fallen by more than the national saving rate are the United Kingdom, Italy, Canada, Austria, Belgium and Finland. In Japan and Germany the fall in the national saving rate has been due to a combination of declines in the government and the private sector rates. Of the ten countries covered in Table 3, Norway is the only one where the government saving rate has picked up between the 1960s and 1980s, presumably because of oil revenues, but this has been partly offset by a fall in the private sector saving rate.

The implications of persistently large government deficits and rapidly growing debt led governments to seek to correct financial balances. Significant consolidation results were achieved in Japan, Germany, Denmark, Ireland, Sweden, Australia and New Zealand. Government debt/GNP ratios began to fall in a number of countries as from the mid-1980s (8). Other countries made much less progress and in some countries — the United States, Canada and Italy among the major seven economies — government dissaving was still significant by 1988, even though lower than at the cyclical peak in the early 1980s (Chart D). Table 4, which shows government net lending as a per cent of private gross saving also illustrates increasing government claims on private funds in most countries since the 1970s and consolidation efforts during the 1980s.

The effects of government deficits on private saving are manifold and interact importantly with policy measures which may be fiscally neutral on the budget but affect the intertemporal choice of individuals. One view, known as the "debt neutrality hypothesis" or "Ricardian equivalence" argues that individuals "pierce the government veil" (9). The private sector is assumed to anticipate the future tax burden associated with government debt service and adjust its saving accordingly. On this view, the way public outlays are financed does not affect the flow of funds available for investment nor interest rates and makes the choice between tax and debt finance irrelevant to macroeconomic outcomes. "Crowding out" of investment or consumption would only occur by the direct absorption of government goods and services.

A recent OECD study by Nicoletti (10), which also provides a summary of earlier work on this topic, found little empirical support for the strict "debt neutrality hypothesis". For most countries the estimated offset of an increase of government deficits by an increase in private saving was much lower than one for one, but still significantly different from zero in the cases of the United States and Canada. Italy and Belgium, two countries where high debt/GNP ratios have threatened explosive debt dynamics, were exceptions in exhibiting something approximating debt-neutrality behaviour, suggesting

that there may be some sort of threshold effect. Ireland, though not in the study, might also be included in this category.

The rejection of the strict debt neutrality hypothesis in empirical work does not mean that fiscal action has little influence on private saving since partial offsetting is still likely. Furthermore, as reviewed in Section III, tax distortions are important and changes in tax rules, even if they are deficit-neutral, can have a strong impact on private saving. In addition, expenditure programmes can change saving patterns. The introduction of a pay-as-you-go system for financing pensions or extension of health care and public education programmes would be likely to reduce private saving previously committed to meeting future pension, health and education requirements.

#### III. PRIVATE SECTOR SAVING

#### A. Overall trends

Private sector saving is by far the largest source of financing for national investment. Even though, as noted above, the contribution of government to national saving has been significant at certain times (notably the 1960s) and in certain countries (Japan, Norway and Switzerland), in general it is the private sector that has been the main provider of investment finance. Some of this saving has been intermediated, originating in the household sector, but much of it has been from internally-generated funds of business. In addition, as noted above, the foreign sector has become increasingly important in closing national saving/investment gaps.

Developments in private sector <u>gross</u> and <u>net</u> saving rates are summarised in Table 5. Private sector <u>gross</u> saving rates have been fairly stable over time. Apart from fairly sharp increases in Canada and the United Kingdom, <u>gross</u> private saving rates in the first half of the 1980s were little different from their levels in the 1960s. Differences across countries are also relatively small: in the first half of the 1980s gross private saving rates were in the range of 16 to 23 per cent apart from Japan where the rate was 27 per cent. These trends may have been influenced by the gradual increase in wealth in most countries. In general, private wealth/GNP rates are now significantly higher than in the early 1970s (Chart E).

Gross private saving rates generally have been less volatile in the past than either their component household and business rates or the national saving rates (Table 6). Households are the ultimate owners of businesses, so that they may view retained business earnings as a close substitute for their own saving. More concretely, in periods of strong corporate sector profit expectations, market valuation rises; since this will raise household wealth and probably influence consumption, some offsetting of business and household saving is likely. Earlier studies of the United States found evidence that changes in household saving were nearly completely offset by changes in business saving. Denison (1958) and David and Scadding (1974) found greater stability in private sector saving behaviour than in either personal or corporate saving. More recent studies such as Poterba (1987), Kotlikoff

(1988) and Schultze (1988) have indicated a less than complete offset. Poterba estimated that a fall in U.S. corporate saving of \$1 increases household saving by roughly 50 to 75 cents and Schultze estimated a change of 55 cents. The situation might be rather different for small open economies where domestic firms' assets are not all held by domestic households while the latter possess a lot of foreign assets, cf. the case of Belgium.

Despite the record of stability of private saving ratios, just recently such ratios have dropped considerably in a number of countries. The downward movement has been especially sharp in Denmark, Sweden and Norway but still appreciable in the United States, the United Kingdom and Italy (Chart D). In the short term, lower private saving can be expected to lead to higher expenditure and, through higher tax revenues, to greater government saving, i.e. the reverse causality to the Ricardian equivalence discussed above.

#### B. Business saving

Business saving accounts for a considerable part of funds to finance investment. Including depreciation, business saving provides about half of private saving in most countries. Gross and net corporate saving and investment ratios are shown in Table A1.

Developments in business saving track profit developments very closely, differing from profits by the amount of dividends paid out to shareholders. While profits were rather stable in North America during the 1960s and early 1970s, a considerable squeeze occurred in most European countries and Japan. Profit shares and rates of return reached low levels between the mid-1970s and early 1980s but have rebounded sharply since then. Ratios of corporate saving to GNP closely mirror these developments (Table 7 and Table A1).

During the profits squeeze of the 1970s business investment was sustained by considerable borrowing. The ratio of corporate interest payments to GDP increased considerably and continued rising into the 1980s. This reduced cash-flow further in the early 1980s. Interest payments of corporations as a proportion of GDP had, for instance, trebled since the 1960s in the United States and doubled in Finland. In addition to the low capacity utilisation rates reached in the early 1980s, a desire to restructure balance sheets may help to explain the slow recovery of business investment in many countries during the initial phase of the current upswing. But a sharp recovery in profits in recent years, associated with wage moderation, has played a vital role in increasing business saving to levels closer to those of the 1960s. These developments have contributed to: 1) stronger corporate cash-flow, and 2) reduced interest payments following balance-sheet restructuring.

#### C. Household saving

#### i) The rise and fall of household saving

Gross household saving ratios increased substantially in the 1970s and then decreased markedly in almost all OECD countries during the course of the 1980s (11) (Chart F). The uncertain economic environment of the two oil price

shocks and the inflation of the 1970s seem to have contributed to the rise in saving ratios while the disinflation and sustained recovery of the 1980s seem to have contributed to their fall. The decline in household saving ratios in recent years has been particularly pronounced in some countries, often associated with financial market liberalisation.

Household saving ratios are now lower than in the 1960s in the Scandinavian countries, in a few other European countries (the United Kingdom and France) and in the United States and Australia. They also followed a downward trend in Japan, Italy and Ireland in the 1980s but remain higher than in the 1960s and relatively high compared with the OECD average (Chart F).

Because capital depreciation is difficult to evaluate, both within and across countries (12), especially in periods of inflation, net saving ratios tend to be less reliable than gross ratios. Nevertheless, the pattern of trends in net household saving ratios is similar to that for the gross ratios (Chart F). In Finland, Norway and Sweden recent declines have even led to negative household net saving ratios. Current trends and prospects for most OECD countries up to 1990 do not point to a reversal of the downward trend, but rather to a stabilisation of net household saving ratios around current levels (see Chart D).

#### ii) Is household saving being measured "correctly"?

number of measurement problems, besides those of measuring depreciation, may distort calculations of household income, consumption and saving in the national income accounts (Blades, 1983; Boskin, 1988). Annex III reviews a number of these issues and identifies different kinds of possible adjustments that would be necessary to derive measures of household saving ratios which would be more consistent across countries. Apart from the exclusion of unincorporated enterprises from the household sector, these adjustments concern the inclusion of purchases of consumer durables in capital rather than current expenditure, the standardization of the treatment of public and private pension and life insurance schemes and the inclusion of saving by social security funds. It should be noted that these adjustments either have a counterpart in the definition of saving of other sectors (adjustment for pensions and social security, exclusion of unincorporated enterprises) or in the definition of household investment (adjustment for consumer durables), and do not as a matter of definition affect the overall national investment/saving balance. Such adjustments do not in practice have much effect on the inter-country disparity in saving ratios. They affect the levels of the household gross saving ratio, sometimes substantially, (e.g. the exclusion of consumer durables from consumption expenditure in the case of the United States or the inclusion of pension fund saving in Sweden), but in general do not have a marked impact on the trends.

Measured trends in household saving ratios are significantly altered, however, if an adjustment is made for holding gains and losses arising from inflation. Because disinflation has been an important phenomenon in the 1980s, it has been argued that part of the decline in household saving ratios could be attributable to the mismeasurement of inflation-induced changes in household income and saving. Although measured nominal income and outlays include interest receipts and payments which include inflation premia, holding gains and losses on financial assets and liabilities do not enter into the

calculation of income or saving in the Standardized National Accounts. However, when there is persistent inflation, holding losses and gains on monetary assets and liabilities which tend to be recurrent and predictable should also be treated as current transactions (Hill, 1984 and 1988). Nominal interest payments should therefore be corrected by offsetting imputed transfers between creditors and debtors to avoid overstating the saving of the creditors and understating the saving of the debtors. Inflation adjustment reduces the level of saving of the lending sectors and increases that of the borrowing sectors. The mirror image of the inflation adjustment of household saving can thus be found in the business and government sectors, at least for countries with a net external position close to zero.

Chart G shows inflation-adjusted saving ratios for the major seven countries in the 1970s, a period of increasing inflation, and in the 1980s, when the deceleration of inflation was pronounced (13). The major feature is that the inflation adjustment substantially mitigates movements in unadjusted rates and in some cases reverses the trends. In the United States, for example, the gross saving ratio on an inflation-adjusted basis, would have increased by about 4 points between 1980 and 1986, compared with a decline of 3 1/2 points on an unadjusted basis. In Germany and Italy, where SNA gross saving ratios remained broadly stable in the 1980s, the adjusted ratios show a marked increase (see also Table A3). In general inflation adjustment changes the story about when household saving rates rose and fell but does not change the position of saving ratios in the 1980s relative to the 1960s.

Measurement problems due to <u>exchange-rate movements</u> are of the same nature as those arising from inflation and should in principle be taken into account, to the extent that a proportion of financial assets and liabilities held by households is denominated in foreign currency. A study covering Canada (Haydu, 1987) show that the household saving ratio adjusted for changes in real exchange rates would have been somewhat lower since 1976 because of the depreciation of the Canadian dollar <u>vis-à-vis</u> the U.S. dollar. This suggests that variations in exchange rates could have had some impact on the measured household saving ratios in other countries during the period of exchange-rate volatility in the 1980s, though no adjustments have been attempted here.

## iii) Why do households save and can inter-country differences be explained?

There is a large body of theoretical as well as empirical work on the determinants of household saving behaviour. For individual households the main saving motives are: to allocate consumption over time given a pattern of expected income flows (14) and particularly the necessity to save for retirement, as embodied in the life-cycle hypothesis (15); to allow for uncertainty about the future, which leads to a demand for precautionary assets; and the willingness to save for bequest. In the short to medium term, saving and dissaving by households also occur because of the planning of future acquisition of consumer durables and housing. Household saving behaviour thus depends on demographic factors, current and expected wealth, and institutional or structural characteristics, such as financial market opportunities, pension schemes and tax systems, which interact with individual household saving behaviour to determine aggregate saving ratios (16). Variations in a number of these factors explain some of the differences in saving ratios across countries or within a country over time. Those most relevant for a comparative analysis of the household saving behaviour in the 1980s are briefly discussed below. The important influence of changes in net worth and debt is addressed separately in Section vi).

Demographic factors -- that is, changes in the age distribution of the population -- alter the aggregate household preferences if, as suggested by the life-cycle hypothesis, an individual's propensity to save varies with age (Musgrove, 1982; Barnes and Gillingham, 1984; Modigliani, 1986; Graham, A recent analysis by Heller (1988) of the effects of demographic 1987). changes on saving rates in the major seven OECD countries shows that the share of elderly in the population has reduced saving (and could continue to reduce it substantially into the first quarter of the next century) with the largest declines expected to occur in Japan. As shown in Table 8, the old-age dependency ratio has indeed increased in most countries in the 1980s compared with the 1970s and the 1960s. Horioka (1986) also estimates that important forthcoming changes in the age structure of the population in Japan could lead to a precipitous decline in the household saving ratio after 1995. The ageing of the population could have a similar effect in Germany and in some other There is thus some economic rationale for Germany and Japan countries (17). currently having relatively high private and national saving ratios, with savers seeking the highest real after-tax rate of return internationally.

Not only does the age structure of the population change, but there is evidence that individuals of a given age behave differently than earlier -- a "vintage effect". Based on a decomposition of the U.S. population by cohorts, Boskin and Lau (1978) estimate that persons born since 1939 have, at the same age, a significantly lower propensity to save than those born prior to 1939. Similarly, Kessler (1989) estimates that, in 1988, French households aged between 25 and 45 have a higher propensity to consume than their parents had at the same age and, as noted by Christine (1989), this effect may have been enhanced by the liberalisation of financial markets. Other social factors such as youth dependency ratios and labour force participation of the aged and of women (18) may also help to explain differences in household saving ratios Table 8 presents a synthetic indicator of the demographic across countries. and social influences on household saving ratios for the major seven countries over the 1980s which shows that, based on a simple composite ranking of these factors alone, the levels of saving rates should be comparatively high in Japan and Italy and low in the United States and the United Kingdom.

The increase in the share of the elderly in the population has been accompanied by an improvement in their economic situation, and this has also been advanced as an explanation of reduced aggregate saving. The way in which compulsory social-security systems alter the time pattern of consumption, and hence saving, has been discussed by a number of authors. Feldstein and Pellochio (1978), for instance, found that social security significantly depressed private wealth accumulation in the United States in the 1960s, and Boskin, Kotlikoff and Knetter (1985) and Summers and Carroll (1987) argued that the increase in the relative well-being of the elderly is an important cause of the drop in the U.S. household saving ratio in the 1980s. Although some doubt has been cast on such an effect by a number of other authors (Barro, 1978, Leimer and Lesnoy, 1982, Kaskela and Viren, 1983, Auerbach and Kotlikoff, 1983) empirical evidence of the depressing effect of social security on saving has been found more recently in a number of other

Bentzel and Berg (1983) argued that the introduction of the public countries. social security systems in Sweden had a significant depressing impact on private saving (which would mitigate the pensions adjustment mentioned in Similarly, Shibuya (1987) and Brugiavini (1987) found empirical Section ii). evidence of reduced saving due to public pension schemes in Japan and Italy respectively. Annex III reports gross household saving ratios adjusted for It should be stressed that public pension expenditure rose this effect. substantially in most OECD countries in the 1980s, representing an average of 9 per cent of GDP for the major seven countries compared with 7 per cent in This evolution has been even more pronounced in some of the the 1970s. smaller economies, the most striking example being Sweden, where public pension expenditure represented 5 per cent of GDP at the end of the 1960s and almost 11 per cent in 1985 (19).

How interest rates affect saving is an important issue as it bears on questions regarding public indebtedness and the effects of fiscal policy. The liberalisation of financial markets which has occurred during the 1980s has made this issue more relevant, as it has increased the role of interest-rate movements in balancing demand and supply in financial matters. A priori, the effect of interest rates on saving is ambiguous, since they have both an income (via net interest payments) and a substitution effect. Hall (1985), for instance, found strong evidence that a higher expected real interest rate makes U.S. consumers defer consumption and Boskin (1978) pointed to a "modest positive interest elasticity of U.S. private saving". Dicks (1988) also emphasized the positive interest elasticity of saving in explaining U.K. household saving behaviour. This conclusion was confirmed for seven other industrial countries by Tullio and Contesso (1986) (20). Beach et al. (1986) found that in Canada the age distribution of the population was important, the response of aggregate household saving to changes in real rates of return being positive for the young (the substitution effect dominating) and negative for those approaching retirement (income effects dominating). The effect of interest rates operating through wealth effects, as described below, is also likely to be important.

#### iv) Unanticipated inflation and uncertainty

Changes in inflation may lead to real changes in saving as well as distorted measures of it because, at least in the short term, nominal interest rates may not adjust to fully offset inflation. In response to such unanticipated inflation, individuals may save more in order to maintain their real wealth positions. Similarly, periods of decelerating inflation which result in an unexpected better real wealth position, could induce individuals to save less (Jump, 1980). This behavioural link between saving and inflation is different from the pure measurement problem discussed above which in any case also occurs when interest rates increase in line with inflation, i.e. when inflation is anticipated. Recent econometric studies suggest that inflation-induced wealth effects have had a positive impact on saving in most OECD countries (21).

Apart from the induced wealth effects, the relation between saving and inflation is also a reflection of uncertainty. As periods of high inflation are often periods of more general uncertainty, households may react by adding to their stock of precautionary assets. During the two oil price shocks in the 1970s, when inflation surged, inflation-adjusted household saving ratios

increased strongly in Japan and more moderately in Canada. In Japan, France and Canada inflation-adjusted saving ratios declined markedly in 1974 before rising sharply again in 1975 (Chart G). On the other hand, during the 1980s the long period of disinflation may have contributed to some reduction in uncertainty, thereby inducing some running-down in precautionary assets.

#### v) Functional income distribution

If households have a higher propensity to save out of property income than out of labour and transfer income, as suggested by Taylor (1971), then household saving may typically be higher in countries where a high proportion of profits is distributed. The share of property income out of total income over the last two decades is shown in Table 9. The liberalisation of financial markets as well as the disinflation process of the 1980s seem to have contributed to a functional redistribution of household disposable There appears to have been some relation between developments in income. property income and household saving in some countries, for example the United Kingdom, Austria and the Netherlands. The Secretariat has also found evidence of this in its consumption function for Denmark. For most countries, however, saving ratios have decreased even though property income has risen. This may be explained by the large improvements in household net worth in the 1980s examined below, which may have induced lower household saving ratios in a number of countries.

#### vi) The broader picture; personal net worth and debt

Net worth. The life cycle and permanent income approaches to consumption stress the importance of net wealth positions in affecting consumption/saving behaviour. In the life-cycle approach, households have some target wealth position (changing systematically over the life cycle) to support consumption through their lifetimes while, in the permanent income approach, permanent consumption is defined as the amount that can be consumed that leaves net wealth unchanged (including the discounted present value of expected labour income). In either case, from the household's point of view, improvements in net worth give rise to a lower need to save. Despite low saving in many countries, data depicting net worth or net financial wealth suggest a broadly healthy or strongly improving financial picture for the personal and total private sectors in recent years, even allowing for the October 1987 stockmarket decline (Charts E and H) (22).

During the 1980s personal saving ratios have fallen while the ratio of personal net worth (or net financial wealth for Italy) to personal disposable income has risen significantly in the United States, Japan, the United Kingdom and Italy. In Germany, changes in net financial wealth/income closely follow the saving ratio because shareholdings are small. In Canada there is no clear link between saving and net worth/income ratios over most of the past 25 years (23).

Equities. Housing (including land) and equities generally account for much of the variation in household wealth. Until the October 1987 stockmarket decline, capital gains on equity were boosting wealth relative to household disposable income, encouraging a reduction in household saving. The loss in wealth after the October decline was expected to lead to slower growth of consumer spending and increase the saving ratio -- and more so in those

countries such as the United States where losses on equities were a more important component of changes in household net worth -- but in most countries consumption growth hardly slowed or slowed by less than expected.

Several factors appear to be important in explaining the continued buoyancy in consumer spending after the October 1987 decline. In hindsight a large part of the build up in equity prices may have been regarded by many equity holders as temporary. In most countries the October decline merely wiped out most of the year's gains and in many countries equity prices have subsequently recovered substantially; in Japan they have passed the pre-crash peak. The recovery in equity prices and the strength of consumer spending after the October decline suggest that the underlying strength of OECD economies was under-estimated at the time, but can also be associated with the prompt availability of ample credit as central banks acted to avoid a financial crisis.

Housing. In Japan and the United Kingdom changes in the value of the housing and land stock have dominated changes in net worth over the past 20-25 years and in most years have been larger than the aggregate value of personal saving. Increases in the value of the housing stock have also been large in Canada, Australia, Sweden and Norway in recent years. In most of these countries the greater availability of credit through financial liberalisation, or general monetary ease as in the case of Japan, has been an important factor in explaining the rapid growth of mortgages and property prices.

Capital gains on housing often increase net worth substantially and hence stimulate consumption. In the United Kingdom there is evidence that the rapid growth of house prices in London has encouraged equity withdrawals as property is bought and sold with a substantial part of sales proceeds being consumed and not reinvested (24). In several other countries, financial liberalisation and competition have also made it easier to use home equity as collateral for other loans. In addition, the tax system often favours investment and saving in the form of housing, and this effect has become more important as other distortions have been removed and credit has become more available (see Sections vii) and viii)).

Increases in personal net worth have been accompanied Personal debt. by a rapid build up of gross personal debt in recent years, particularly in the United States, France, the United Kingdom, Australia, Sweden, Finland and The increase of personal debt can be closely related to an easing of constraints associated with borrowing significant financial liberalisation and innovation. In the case of France, for instance, some credit liberalisation occurred in 1986 and the removal of credit controls for households at the beginning of 1987 has encouraged consumption and borrowing (25). But the most important increases in debt have been directly related to housing or to consumer loans based on housing equity.

Borrowing for housing represents the largest liability of most households in most OECD countries. In some countries credit rationing of housing finance, which was previously extensive, has largely disappeared. Formal and informal saving and downpayment requirements have been substantially reduced through liberalisation and competition in financial markets. In the United States the average down-payment as a per cent of the

sales price fell from 20.5 to 11.4 from 1980 to 1985 (26). In the United Kingdom over half of those buying their first property in 1987 were given mortgages of 95 per cent or more of the purchase price (27). Similar developments have accompanied financial liberalisation in Australia, Sweden, Finland and Norway in recent years. Furthermore in many of these countries consumer loans based on the value of housing equity have become significant. In the United States home-equity financed credit has grown rapidly as a result of the Tax Reform Act of 1986, although there is evidence that it has largely substituted for other consumer debt with little effect on aggregate borrowing (28). In the United Kingdom and some of the Nordic countries, however, such loans seem to have contributed to the sharp rise in personal debt in recent years.

In linking the build-up in household borrowing for mortgages to the drop in the household saving ratio it is helpful to consider how the relevant transactions are treated in the national accounts. The saving ratio for a typical household falls considerably after the purchase of a house but then rises again as interest payments (a deduction from income) become less important relative to principal repayments (saving) (29). There would be no effect on the aggregate household saving ratio if the dissaving of some households were offset by the saving of others. However, in most OECD countries the "baby-boom" demographic bulge has in recent years led to an increase in the size of the age groups characterised by high rates of family formation and associated expenditure on housing and its accoutrements, thus providing a large base for the growth of debt through financial liberalisation to have an important effect. In the United States, for example, there has been a rapid increase in the rate of household formation in recent years and this has been accompanied by a surge in housing investment (30).

#### vii) Tax structures and their influence on household saving

The potentially undesirable way in which tax structures operate adversely on the level and form of saving and investment is of increasing concern. Because after—tax rates of return tend to be lower than before—tax rates under an income tax, saving may be discouraged by discriminating against future relative to current consumption, though heavy reliance on consumption taxation may have the reverse effect. Whether such a distortion is, in fact, important depends on the size of the tax wedge (the difference between before and after—tax rates of return) and the elasticity of saving with respect to the after—tax rate of return. Because, for a net saver, the income and substitution effects are of opposing signs, the net effect of income taxation on saving is ambiguous. As noted earlier, recent studies suggest that saving is likely to be more positively responsive to the after—tax rate of return than previously thought.

A large number of different tax instruments influence saving. No current tax system tries to treat all forms of income in an equal manner, and no existing tax system provides a total exemption of saving and capital income from taxation as would be the case in a tax system with a pure expenditure tax. Research has increasingly indicated that current tax systems are in many cases likely to have a discouraging impact on saving, and that moves away from taxation of saving and capital income could provide substantial economic gains. For instance, simulations of dynamic general equilibrium models, such as those of Auerbach and Kotlikoff (1987), show that a shift away from capital

taxation towards taxation of labour income, or a move towards a consumption tax, could increase capital formation and output substantially in the long-run (31). In the former case, greater neutrality with respect to saving would come at the expense of a larger distortion of incentives to accept employment.

Saving incentives. Many countries provide favourable treatment of some form of financial saving, especially that related to retirement pensions. A critical question arises as to whether such tax incentives increase aggregate household saving, or whether they only result in a transfer of saving into a preferentially-treated category. Carroll and Summers (1987) found strong evidence that the sharp divergence in Canadian and U.S. saving rates since the end of the 1960s can partly be explained by the generous tax treatment of pension contributions in Canada, and Venti and Wise (1987) found some evidence that introduction of IRAs in the United States increased financial saving of households somewhat. For Japan, Shibuya (1987) found a small positive effect of generous tax exemption provisions for interest income on household saving.

Investment in owner-occupied housing receives a considerable amount of preferential tax treatment (32). This preferential treatment arises via several channels such as tax relief on mortgage interest payments and exclusion of capital gains and non-taxation of implicit rental income (Table 10). Among OECD countries, only Canada, New Zealand and Turkey allow no tax deductions or credits for mortgage interest payments. While tax relief is limited in a number of countries, many provide for full deductibility of interest, and in some countries this extends to secondary residences as well. In terms of economic efficiency, tax deductibility of interest payments would be justified with respect to investment in housing if the accrued income on housing investment (including capital gains and implicit rental income) were However, capital gains and imputed income, if taxed at all, are only lightly taxed in most countries. Estimates of tax wedges for investment in owner-occupied housing for some OECD countries are shown in Table 11 (using tax parameters for 1985). Tax wedges (differences in pre- and after-tax rates of return in percentage points) are large for countries which allow generous or complete deductibility of interest payments. In this case, the tax wedge increases considerably with inflation (e.g. in Sweden, the United Kingdom and the United States). The extent to which the favourable tax treatment really benefits first-time buyers is not clear since such measures increase demand, with the result that the tax incentive may be capitalised in existing house and land prices. To the extent that tax breaks then lead to "overinvestment" in housing, the funds available for business investment are reduced.

Disincentives to saving. Deductibility of consumer credit interest payments clearly favours debt-financed consumption although this may be offset by heavy taxation of consumption. Such deductibility is provided in only a few OECD countries (Table 12). However, where, as is sometimes the case, mortgage credit is not tied to actual construction activity or in practice can be used for other purposes, the bias against financial saving is exacerbated. If no restrictions apply, possibilities for arbitrage arise where consumer or mortgage credit can be used to buy tax-sheltered financial assets, so that lower tax payments finance part of the asset purchase. Generosity of tax systems with respect to consumer goods purchases are but one feature influencing household saving. Nevertheless, countries with low household

saving ratios, like the United States and the Nordic countries, are among the most generous in this respect.

### viii) The interaction of financial market liberalisation and tax distortions

Tax deductibility of interest payments is not generally a new feature of tax systems. But financial market liberalisation has eliminated or reduced credit rationing so that households have been able to take greater advantage of tax incentives related to purchases of housing or consumer goods by borrowing at an earlier stage of their lifetimes and making larger purchases than would otherwise be the case. The attractiveness of borrowing for housing and consumer goods has been further enhanced as other distortions have been removed in the personal income tax system in some of these countries. The net effect on housing may have been to encourage overinvestment. Although the initial effect of recent financial market liberalisation has apparently been largely reflected in rising values of existing properties, the volume of housing investment grew by 15 per cent or more in 1988 in the United Kingdom, Australia and Finland, three countries where these interactions are clearest. The increase in household borrowing and decline in the household saving ratio have in turn been reflected in a deteriorating external position. Thus financial liberalisation has worsened the effects of remaining distortions and have led to imbalances elsewhere in the economic system. This should not, however, be offered as an argument to re-introduce controls and regulations, but rather as an example of why it is important to continue to proceed with reforms on a broad front and in a co-ordinated way.

#### IV. CONCLUSIONS

#### The long-run trend in the levels of saving and investment

The paper has identified a reduction in national saving and investment rates in most OECD countries over the last two decades. Some reduction might have been expected given the slowing of population growth and as post-war reconstruction in certain countries was completed. The possibility of strong productivity growth arising from technological "catch up" has been reduced. Moreover, the oil price shocks in the 1970s and the disinflation and generally high level of real interest rates in the 1980s, have clearly impaired both Nevertheless, insofar as embodiment of technical growth and investment. progress is important, there may have been a link between the general reduction of national investment rates and the lower rates of growth generally experienced over this period. A more recent concern, that might argue for investment having been inadequate in recent years, is the strong increases in capacity utilisation in nearly all countries and associated of inflationary pressures.

#### National saving/investment gaps

National saving/investment gaps -- current-account deficits -- are sustainable only so long as the rate of return on the domestic investment is sufficient to service the external debt. National saving "shortages", on

this view, are only a problem if the dynamics of external debt threaten sustainability. International financial market liberalisation and integration has so far facilitated the capital flows necessary to allow persisting national saving/investment gaps, but concern has been expressed about the continued financing of such gaps because of the interest-rate and exchange-rate implications.

#### Private saving

The decline in household saving rates during the 1980s has been particularly pronounced in North America, the United Kingdom, the Nordic countries (where negative rates have occurred), Australia and New Zealand -- mostly countries where there has been some domestic financial liberalisation. In a few countries -- Germany, Austria, the Netherlands and Switzerland -- there has been no decline or even a rise. For most countries the fall is also associated with disinflation and a strong rise in personal sector wealth since the early 1980s, in part reflecting the long bull market for equities (even taking account of the October 1987 crash) and in part reflecting the house price boom in certain countries.

Against the background of the strong rise in the value of personal sector assets and financial deregulation, there has been an increase in personal sector debt/income ratios. However, the distribution of assets and debt may differ substantially, so that rising debt and interest burdens for some households could precipitate general financial difficulties. In most of the economies where personal debt has grown rapidly, economic growth is currently strong, although there is a question about its sustainability given inflation pressures and external account problems. In current circumstances, with monetary policy being directed towards dealing with inflationary pressures, there are clearly greater risks for those individuals and companies which are now highly leveraged.

Increases in household net worth are, <u>inter alia</u>, a reflection of improved profits and <u>business saving</u>. Private saving rates have declined much less than household saving in the 1980s since business saving, reflecting the profits recovery, has picked up strongly in recent years. It would seem that the "corporate veil" is indeed pierced although there has been a sharp fall in overall private saving rates in a few countries in the last two years.

#### Government saving and tax policy

One of the main features of the trend fall in national saving rates between the 1960s and 1980s was the reduction in the contribution of government saving to national saving. This decline in government saving, which has only recently been reversed in some countries, has not in general been offset to any great extent by private saving. Hence, strict "Ricardian equivalence" does not appear to have occurred, although there is much stronger evidence of important offsets where public sector deficits have been rather high, suggesting some sort of threshold effect.

Government decisions influence the level and allocation of national saving and investment in many ways. The public provision of social programmes is likely to reduce private saving that would otherwise be committed to expenditure on pension, health or education requirements. Differential tax

treatment of different forms of private saving or investment can lead to a misallocation of resources, a sub-optimal composition of the capital stock and considerable welfare losses.

The increased access to liquidity and reduced spreads on consumer or housing loans may have discouraged saving while distortions in the tax system may have meant that additional expenditure has been directed to areas where there is the greatest tax relief. Financial market liberalisation, in the context of tax structures which commonly encourage housing, may have encouraged overinvestment in housing at the expense of productive investment. The interaction of financial market liberalisation and tax distortions should not however be taken as an argument for slowing or reversing the deregulation of financial markets but rather as an argument for pushing ahead with further reforms of tax systems.

#### NOTES

- 1. Depreciation is only one of the areas where measurement issues arise. There are other important issues such as the effect of inflation on measured national income and saving which are explicitly raised in the case of household saving in Section III.C and Annex III. Moreover, the way countries elaborate their national accounts sometimes differs conceptually. To alleviate some of these problems and to facilitate cross-country comparisons, this paper uses System of National Accounts (SNA) data which ensure better consistency. In some countries, however, SNA data are only available with some lag so that national data have occasionally been used to illustrate the most recent trends.
- 2. Neoclassical growth theory suggests that the capital stock should expand at a rate which equates the marginal productivity of capital with the economy's growth rate. But, in practice, measurement problems make it difficult to answer questions about dynamic efficiency (see Abel, Mankiw, Summers and Zeckhauser (1989)).
- 3. The Schumpeterian view is that it is technical progress, in the form of product and process innovation, that causes high investment rather than the other way round.
- 4. The proposed revision to the SNA will treat R&D expenditures as investment. See Blades (1989).
- 5. Rates of return, profit shares and capacity utilisation are shown in Tables 52 and 53 and Chart K in <u>OECD Economic Outlook 45</u>, June 1989.
- 6. While saving for the whole OECD was always greater than investment from 1960 to 1973 and the difference never larger than 1 to 2 per cent of total area capital formation, saving was usually lower afterwards. Large swings occurred at the time of the two oil price shocks. Capital inflows from the rest of the world financed 3 per cent of total OECD capital formation in 1980. In the aftermath of the second oil price shock and the developing country debt crisis, the aggregate saving/investment imbalance was not redressed. In 1987 rest of the world capital inflows still financed 4 per cent of the OECD's capital formation.
- 7. Recent research has concluded that differences in risk-adjusted rates of return on assets denominated in the same currency but issued in different countries are arbitraged away quickly in the absence of strict capital controls. Bilateral correlations show that ex-ante real interest rates tend to move together and that there was a clear tendency towards convergence from the early to the mid-1980s. See R. Cumby and F. Mishkin (1985) and M. Obstfeld (1985).
- 8. In addition to consolidation efforts, privatisation generated a considerable amount of funds during the 1980s in a number of countries though it would not have altered public sector net worth.

- 9. For some recent discussion of Ricardian equivalence, see Leiderman and Blejer (1987) and Barro (1988).
- 10. Nicoletti (1988).
- 11. The household saving ratios used here and in the following paragraphs are those derived from the System of National Accounts (SNA). These sometimes differ from national definitions. For the United States, for instance, measured household saving in SNA adds estate and gift taxes and saving by government employers in state and local government pension funds to the national definition of personal saving.
- 12. For example, depreciation is valued at historical cost in Japan and at replacement cost in the United States. In Canada, depreciation is estimated on an historical-cost basis except for housing, agriculture and government which are estimated on a replacement-cost basis.
- 13. The adjustment for inflation is obtained by multiplying the current rate of inflation by the preceding period's stock of net monetary assets held by the household sector. The definition of net monetary assets includes bonds. Hill (1984) indicates that "while the price of long-term bonds may change significantly during any individual accounting period, over the long term they share the characteristics of monetary assets whose real value is continually eroded by inflation". See also Hibbert, (1983) and Cukierman and Mortensen (1983). Changes in the private consumption deflator have been used to measure inflation.
- 14. The income usually associated with the saving decision in economic theory is the "economic" or "Hicksian" income which is defined as "the maximum value which a person can consume during a given period and still expect to be as well-off at the end of the period as he was at the beginning" (Hicks, 1946). See also Hill (1984).
- 15. See Ando and Modigliani (1963).
- 16. For a survey on the determinants of saving, see Sturm (1983).
- 17. This effect was discussed by the Working Party at its October 1988 meeting (see CPE/WP1(88)6); see also Hagemann and Nicoletti (1989).
- 18. See, for example, Horioka (1986) and Kawasaki (1989) for a discussion of such social and demographic effects on Japanese household saving ratios, and Kaufmann (1988) for Germany and the United States.
- 19. See Reforming public pensions, OECD (1988).
- 20. Belgium, France, Germany, Japan, Sweden, the United Kingdom, Italy and the United States are the countries included in Tullio and Contesso's study.
- 21. In the OECD's INTERLINK model, the consumption function for the major seven countries, apart from the United States (see next note), includes the inflation rate as an explanatory variable. The inflation term proxies both inflation-induced wealth effects and the effect of the

inflation adjustment discussed in paragraph 52. The semi-elasticity of household saving ratios with respect to a 1 point increase in the inflation rate varies from 0.11 in France to 0.45 in Japan and Germany. See Richardson (1987).

- 22. There is a large body of literature on the effects of wealth on household saving and consumption. See, for instance, Simes and Horn (1986) and Holtham and Kato (1986). Numerous empirical studies have been conducted which include household net worth as a determinant of saving and many national models now include wealth variables in their equations for private consumption. The OECD's INTERLINK model has a wealth term in the U.S. consumption function with an elasticity of 0.05.
- 23. See Carroll and Summers (1987). The sudden decline in the net worth/income ratio in Canada in 1980 and in the household saving ratio in 1982 can be explained by a property boom and bust in the late 1970s followed by the most severe recession of all OECD countries in 1981-82.
- 24. Muellbauer and Murphy (1988); and Calverley and Datta (1988).
- 25. A recent Bank of France study shows that the inclusion of a credit variable improves the tracking performance of a standard consumption function in recent years -- Banque de France, "Analyse Econometrique de l'Influence des Credit de Trésorerie aux Particuliers sur la Consommation des Ménages". mimeo, 3rd May 1988.
- 26. Summers and Carroll (1987).
- 27. Shields (1988).
- 28. Canner, et al. (1988).
- 29. In the years prior to the purchase of a house, for example, savings are being accumulated to meet deposit requirements. But in the years immediately after the purchase, interest payments, which are treated as a deduction in calculating disposable income, are normally much larger than principal repayments (which are treated as saving) so that saving is likely to be low.
- 30. Gabriel (1987).
- 31. See Table 4 in Hagemann <u>et al</u>. (1987) which summarises simulation results of tax changes and also Kotlikoff (1984) and Borges (1986).
- 32. The deductibility of mortgage interest is the single most costly expense-related taxation relief in most countries. In the United States, mortgage interest payments are fully tax deductible and although the Tax Reform Act of 1986 provided for the gradual phasing-out of tax deductions allowed for interest on consumer debt, interest paid on loans secured by a home is still tax deductible within specified but fairly generous limits. In the United Kingdom tax relief is available against interest payments on the first £30,000 of housing mortgages. In Australia mortgage interest payments for owner-occupied housing are not tax deductible, but interest payments on borrowing for

an investment property are fully tax deductible against all income. In Sweden there is full deductibility of all interest payments on both mortgages and consumer debt although it is not possible to have tax relief that amounts to more than 47 per cent of interest payments. In Denmark mortgage interest payments are deductible with a maximum tax value of 50 per cent, while the tax value of other consumer interest payments was reduced in late 1986 to a maximum value of 30 per cent. In Finland up to 25,000 Finnish marka of mortgage interest payments and 10,000 Finnish marka for other consumer loans are fully tax deductible; for the typical household the mortgage deduction is sufficient to cover annual mortgage interest payments. In Norway all interest payments of households are deductible for tax purposes.

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Table 1
HET AND GROSS NATIONAL SAVING RATIOS
(as per cent of net and gross national product)

			yerages	1	1986	1987
		1960-70	1971-80	1981-87		
United States	Net Gross	10.6	8.9 19.5	3.9 16.3	2.9 15.0	2.7 14.6
Japan	Net	25.6	24.6	20.2	20.8	21.3
	Gross	35.0	34.4	31.1	31.8	32.2
Sermany	Net	19.9	14.3	10.7	13.1	13.0
	Gross	27.3	23.7	21.6	23.8	23.7
France	Gross	26.3	25.4	19.6	19.0	19.6
United Kingdom	Net	11.2	8.2	6.2	5.6	6.1
	Gross	18.7	18.1	17.5	16.9	17.1
Italy	Net Gross	15.0 21.0	12.1 19.2	7.5 15.6	••	• •
Canada	Net	11.3	13.3	9.4	7.6	8.5
	Gross	21.0	23.1	20.3	18.9	19.4
Nustria	Net	18.2	18.0	13.0	13.2	13.5
	Gross	28.0	27.6	23.8	24.0	24.3
Belgium	Net	14.4	13.9	6.5	7.9	9.0
	Gross	22.6	21.8	15.2	16.4	17.2
Denmark	Net	17.4	13.3	6.0	8.3	7.5
	Gross	23.2	20.3	14.8	16.7	16.2
<b>Tinland</b>	Net	15.7	14.2	10.7	9.5	9.3
	Gross	25.6	26.7	24.1	23.1	23.0
Greece	Net	15.3	20.7	8.5	5.4	6.2
	Gross	19.7	26.2	16.5	14.1	14.6
Ireland	Net	12.0	13.1	8.3	7.9	11.2
	Gross	18.6	21.0	18.3	17.8	20.7
Netherlands	Net	19.9	16.4	13.3	14.6	12.0
	Gross	26.9	23.9	22.2	23.2	21.0
Norway	Net	16.1	14.0	15.8	10.6	10.5
	Gross	27.5	27.0	28.2	23.5	23.6
Portugal	Net Gross	19.8 23.9	22.0 25.6		23.6 27.0	
Spain	Net Gross	16.7 25.5	16.7 25.0	9.6 20.3	11.5 21.7	
<b>S</b> weden	Net Gross	16.6 25.0	11.8 21.1	6.0 17.2	7.5 18.3	
Switzerland	Net Gross	21.2 29.6	19.4 28.0	20.2 28.0	22.3 29.7	
Australia	Net Gross	13.7 24.8	11.0 23.2	•	3.4 19.7	5. 21.
New Zealand	Net Gross	14.2	15.0 21.8	14.6	14.8 22.0	14.
Average of	Net Gross	14.6 23.3		0.7	0.5 19.8	

Note: Recent developments and forecast values are shown in Chart D.

Source: OECD, Annual Mational Accounts.

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Table 2

RELATION BETWEEN NATIONAL SAVING
AND INVESTMENT RATIOS (a)

Period	Constant	S/Y	R <sup>2</sup>
1963-67	0.033 (0.016)	0.91 (0.064)	0.90
1968-72	0.053 (0.020)	0.80 (0.079)	0.82
1973-77	0.077 (0.044)	0.77 (0.181)	0.44
1978-82	0.085 (0.035)	0.71 (0.156)	0.47
1983-87	0.094 (0.021)	0.58 (0.098)	0.61

a) Pooled data for 23 OECD countries. The regression is:  $I_i/Y_i = \alpha + \beta [S_i/Y_i]$ , where  $I_i$ ,  $S_i$  and  $Y_i$  are domestic investment, saving and income in country i. For countries with a statistical discrepancy, it is split between saving and investment. Investment and saving ratios are averaged over the subperiods. Standard errors are shown below coefficients.

Table 3
GOVERNMENT SAVING AND DISSAVING
(per cent of GNP)

		Change in average ratios between 1960-70 and 1981-87	Averag	e ratios	·
		1960-70 and 1961-67	1981-87 (a)	1986	1987
United States	Total economy	-3.3	16.3	15.0	14.6
	Government	-4.2	-2.4	-3.1	-2.1
	Private sector	1.0	18.7	18.1	16.7
Japan	Total economy	-3.9	31.1	31.8	32.2
•	Government	-2.0	4.3	4.8	6.5
	Private sector	-1.9	26.8	27.3	26.1
Germany	Total economy	-5.5	21.8	23.8	23.7
· •	Government	-4.4	1.8	2.4	1.9
	Private sector	-1.1	20.0	21.4	21.8
United Kingdom	Total economy	-1.2	17.5	16.9	17.1
•	Government	-4.3	-0.3	-0.1	
	Private sector	5.2	18.4	18.3	
Italý	Total economy	-5.4	15.6		
	Government	-7.3	-6.0	• •	
	Private sector	. 2.0	21.7	• •	• •
Canada	Total economy	-1.5	20.3	18.9	19.4
	Government	-5.9	-2.2	-2.3	-1.9
	Private sector	4.4	22.5	21.3	21.3
Austria	Total economy	-4.2	23.8	24.0	24.3
	Government	-4.6	2.6	2.1	1.1
	Private sector	0.4	21.2	22.0	23.3
Belgium	Total economy	-7.4	15.2	16.4	17.2
	Government	-7.9	-6.6	-6.4	-4.9
	Private sector	0.6	21.8	22.8	22.1
Finland	Total economy	-1.5	24.1	23.1	23.0
	Government	-3.6	3.8	4.6	2.7
	Private sector	2.1	20.3	18.6	20.3
Norway	Total economy	0.7	28.2	23.5	23.8
	Government	2.7	10.8	10.4	• •
	Private sector	-1.2	18.2	13.1	• •

a) Averages to 1987 or latest available date.

Note: Only countries with data for gross saving ratios covering the entire period are included in this table. Additional detail, both for these and other countries, as well as important notes about the comparability of the series, are given in Table Al. Recent developments and forecast values are shown in Chart D.

Table 4

PUBLIC SECTOR CLAIMS ON PRIVATE SAVING

(Ratio of the general government deficit to gross private saving)

	Aver	ages	1986	1987	1988
	1971-80	1981-87		•	
United States	5.4	17.0	21.2	15.7	12.0
Japan	7.9	8.2	4.1	1.2	(0.8
Germany	9.9	11.3	6.1	8.1	8.4
France	1.9	14.3	14.9	13.5	8.2
United Kingdom	14.6	14.4	13.2	7.9	-2.0
Italy	• •	39.5	39.0	39.8	38.7
Canada	5.6	24.8	26.5	22.4	16.0
Austria	4.4	14.8	16.9	18.0	12.0
Belgium	23.2	46.8	40.1	32.6	30.2
Denmark	-6.1	18.7	-28.3	-19.3	-9.4
Finland	-17.1	0.4	-3.8	4.3	-6.6
Netherlands	10.0	26.1	24.7	26.7	22.9
Norway	-19.8	-36.0	-47.0	- 29 . 2	-12.8
Spain		25.8	27.7	18.3	17.0
Sweden	-13.4	14.8	4.8	-40.8	-45.4
Australia	1.9	10.4	12.9	3.6	-6.6
Average of above					
countries (excluding	•				
Italy and Spain)	6.6	14.6	14.4	10.6	7.2

Note: Negative sign indicates a budget surplus, a positive sign a budget deficit.

Source: OECD, <u>Annual National Accounts</u>. For the recent period, data are based on OECD estimates published in <u>Economic Outlook 44</u>.

Table 5

NET AND GROSS PRIVATE SAVING RATIOS

(per cent of net and gross national product)

			Averages		1986	1987
		1960-70	1971-80	1981-87 (a)		
United States	Net Gross	9.9 17.7	10.2 19.2	8.1 18.7	7.8 18.1	6.4 16.7
Japan	Net Gross	18.9 28.7	20.1 29.9	15.9 26.8	16.2 27.3	14.4 26.1
Germany	Net Gross	13.5 21.1	11.0 20.2	9.4 20.0	11.1 21.4	11.6 21.8
France	Gross	• •	22.0	18.8	19.6	18.8
United Kingdom	Net Gross	6.4 13.3	8.1 16.7	8.6	9.2	8.2
Italy	Net	13.9	16.7	18:4	18.9	18.3
1.11	Gross	19.7	22.9	21.7	• •	••
Canada	Net Gross	8.6 18.1	12.3 20.7	13.6 22.5	12.1 21.3	12.4 21.3
Austria	Net Gross	10.9 20.8	12.2 21.7	10.9 21.2	11.8 22.0	13.2 23.3
Belgium	Net Gross	13.1 21.2	14.9 22.5	14.1 21.8	15.2 22.8	14.7 22.1
Denmark	Net Gross	••	8.1 14.8	8.0 15.8	3.0 11.1	• •
Finland	Net Gross	8.1	6.7	7.6	5.6	7.7
Greece	Net	18.2	19.3 18.7	20.3 15.1	18.6 12.5	20.3 12.5
Netherlands	Net Gross	••	13.8 20.8	14.9 22.9	16.1 23.9	14.6 22.7
Norway	Net Gross	7.4 19.4	4.9 18.0	5.8 18.2	0.3 13.1	••
Sweden	Net Gross	••	5.6 14.3	6.7 16.5	5.7 15.4	• •
<b>Switserland</b>	Net	16.1	15.2	16.3	17.5	18.2
Australia	Net Gross	••	10.7 21.3	4.8 18.1	3.7 17.7	
Average of above countries	Net Gross	••	11.9	10.2	10.3	••

a) Averages to 1987 or latest available date.

<u>Note</u>: Recent developments and forecast values for gross private saving ratios are shown in Chart D.

Table 6

VARIATION OF SAVING RATIOS

(Coefficients of variation across countries)

	<del></del>					<del></del>
	1960-70		1971-80		1981-87	
	Net	Gross	Net	Gross	Net	Gross
Major Seven Countries						
National	0.35	0.22	0.40	0.22	0.54	0.24
Private	0.34	0.24	0.31	0.19	0.26	0.13
Households Business			0.43 0.55	0.35 0.26	0.38 0.70	0.30 0.26
Small Countries						
National	0.15	0.12	0.20	0.10	0.46	0.20
Private			0.37	0.15	0.39	0.13

Note: The number of countries included in the calculation of coefficients of variation is constrained by data availability (see Annex Table Al). For the major seven countries, gross national saving is available for all seven countries; the other coefficients are based on six countries. National saving is available for 15 small countries and private saving for eight.

Table 7
BUSINESS SAVING (a)

(per cent of GDP)

		1961-70	1971-80	1981-87	1985	1986	1987
United	Before-tax revenue	12.2	12.1	13.3	13.6	12.9	
States	Direct taxes	3.6	2.8	1.8	1.8	1.9	
	Other current payments	0.3	0.4	0.5	0.5	0.5	
	Interest	2.1	3.9	6.0	5.6	5.3	
	Dividends	3.4	3.2	3.2	3.1	3.1	
	Net saving	2.8	1.8	1.7	2.6	2.1	• •
	Net lending	-1.0	-1.7	-0.5	0.2	0.1	• •
<u>Japan</u>	Before-tax revenue	20.2	18.3	17.9	18.2	18.1	
	Direct taxes	3.3	3.6	4.0	4.4	4.2	• •
	Other current payments	0.9	1.2	1.2	1.2	1.1	• •
	Interest	8.5	9.9	9.2	8.8	8.5	• •
	Dividends	2.3	1.6	1.2	1 2	1.2	• •
	Net saving	5.2	2.0	2.3	2.6	3.1	• •
	Net lending	-9.2	-8.0	-5.0	-5.5	-4.3	• •
France	Before-tax revenue	• •	18.2	19.3	19.7	20.7	21.1 1.9
	Direct taxes	• •	1.8	1.8	1.8	1.9	
	Other current payments		2.8	3.1	3.1	3.0	3.0
	Interest	• •	4.2	5.5	5.7	5.5	5.3
	Dividends	• •	2.0	2.4	2.4	2.5	2.7
	Net saving	• •	7.3	6.5	6.6	7.8	8.1
	Wet lending	••	-4.3	-2.5	-1.8	-1.0	-1.3
<u>Italy</u>	Before-tax revenue		6.9	8.1	8.4	• •	
	Direct taxes	• •	1.0	1.5	1.6	• •	• •
	Other current payments	• •	3.1	2.5	2.4.	• •	• •
	Interest	• •	3.9	5.8	5.6	• •	• •
	Dividends	• •	0.4	0.5	0.6	• •	• •
	Net saving	••	-1.3	-2.2	-1.8	••	••
	Net lending	• •	-5.6	-3.6	-2.1	••	• •
Pinland	Before-tax revenue	10.2	8.1	9.9	12.6	11.6	15.6
	Direct taxes	2.0	1.4	1.3	1.3	1.3	1.4
	Other current payments	1.0	1.4	1.6	4.0	3.6	6.1
	Interest	3.5	, <b>5.2</b>	6.4	6.5	6.2	6.1
	Dividends	0.7	0.5	0.7	0.8	0.9	1.0
	Wet saving	3.0	-0.4	-0.1	-0.1	-0.3	1.1
	Net lending	-3.6	-6.3	-3.4	-3.3	-3.0	-3.0
<u>Eweden</u>	Before-tax revenue	• •	7.0	9.7	11.5	11.2	• •
	Direct taxes	• •	1.0	1.3	1.5	1.2	• •
	Other current payments	• •	1.7	1.8	2.0	2.1	• •
	Interest	• •	3.6	4.7	4.5	5.0	·••
	Dividends	• •	0.9	1.2	1.3	1.5	• •
	Not saving	••	-0.2	0.8	2.2	1.4	• •
	Wet lending	• •	-4.7	-1.9	-2.5	-2.6	• •
<u>Australia</u>	Before-tax revenue	••	7.6	5.1	6.1	5.0	••
	Direct taxes	• •	2.9	2.2	2.1	2.1	• •
	Other current payments	• •	0.8	1.1	1.2	1.2	• •
	Interest	• •	1.8	2.8	3.1	3.0	• •
	Dividends	• •	1.6	1.1	1.0	1.0	
	Not saving	• •	0.5	-2.2	-1.3	-2.2	••

a) For the <u>non-financial</u> corporate sector.

Table 8a

DEMOGRAPHIC AND SOCIAL FACTORS INFLUENCING
HOUSEHOLD SAVING

	Old age dependency ratio	Young age dependency ratio	Participation rate: >65	Population growth	Participation rate: women
1962-1970					
United States	15.8	49.5	16.7	1.2	45.5
Japan	9.5	37.7	35.6	1.1	56.4
Germany	18.9	35.0	12.4	0.8	48.5
United Kingdom	19.3	36.8	12.6	0.5	49.2
Canada	13.0	54.6	14.3	1.7	
Australia	13.6	47.4	12.1	1.9	• •
Finland	12.7	41.2	8.8	0.3	61.9
1971-1980					
United States	16.4	38.8	13.2	1.0	54.1
Japan	11.8	35.4	28.0	1.2	53.5
Germany	22.6	32.5	6.8	0.0	49.4
France	21.5	37.7	8.6	0.6	51.7
United Kingdom	22.4	36.3	8.6	0.1	55.0
Canada	13.4	40.3	9.4	1.2	50.5
Australia	13.9	42.4	8.9	1.3	49.3
Finland	16.0	32.7	10.9	0.4	66.2
Netherlands	16.9	38.8	4.2	0.8	• •
Norway	22.7	36.7	15.5	0.4	58.9
Sweden	23.6	31.8	7.5	0.3	67.5
1981-1986					
United States	17.7	33.1	10.8	1.0	62.6
Japan	14.5	32.9	25.1	0.6	56.7
Germany	21.7	23.2	3.6	-0.2	50.2
France	20.2	33.0	3.6	0.4	54.7
United Kingdom	23.1	30.2	5.3	0.1	58.8
Italy	19.1	27.3	5.8	0.3	40.4
Canada	14.9	32.3	7.5	0.8	61.1
Australia	15.3	36.6	5.1	1.4	53.3
Finland	18.2	28.8	5.0	0.5	72.7
Netherlands	17.6	30.1	1.8	0.5	40.0
Norway	24.2	32.4	12.6	0.3	66.5
Spain	18.3	37.4	4.9	0.5	32.8
Sweden	26.3	28.7	4.4	0.1	76.7

Source: OECD, Labour Force Statistics.

Table 8b
SYNTHETIC INDICATOR FOR CROSS-COUNTRY DIFFERENCES IN SAVING 1980-1986

	Old age dependency	Young age dependency	Participation rate: > 65	Popu- lation growth	Participation rate: women	Theoretical ranking 1980-86	Actual ranking 1980-86
United States Japan Germany France United Kingdom	8 H O SO F 4 6	04-INEQ	<b>७</b> ∼∺⊣≈४°	H W M 4 9 50 C	<b>ጉ</b> ፋ ሪ ይ ሪ ተ ሪ	9674746	7 7 3 8 5 6

Note: For each determinant countries have been ranked, given the expected influence on household saving. The theoretical ranking is obtained by doing a simple average.

Source: Data used in Table 8a.

Table 9 INCOME DISTRIBUTION (per cent of gross disposable income)

		Net property income	Net interest payments	Dividends
<u>1962-1970</u> :	United States	12.0	5.1	3.5
	Japan	6.2	3.7	2.2
	Germany	30.9	2.7	0.5
	United Kingdom	9.7	9.7	
	Canada	6.6	4.9	1.7
	Australia	7.4	4.7	2.7
	Finland	0.6	0.2	0.4
<u> 1971-1980</u> :	United States	11.2	7.4	2.6
	Japan	7.1	4.7	1.9
	Germany	31.2	4.9	0.3
	France	3.5	1.1	2.4
	United Kingdom	5.5	5.5	
	Italy	2.4	2.1	0.2
	Canada	8.7	6.7	2.0
	Australia	7.9	6.5	1.4
	Finland	0.4	-0.4	0.3
	Netherlands (a)	25.7	1.5	19.7
	Norway	-0.8	-1.1	
	Sweden	-0.7	-2.0	0.9
<u> 1981-1987</u> :	United States	15.5	12.4	2.7
	Japan	8.4	5.9	1.9
	Germany	33.3	7.1	0.3
	France	4.3	1.9	2.3
	United Kingdom	4.6	4.6	
	Italy (b)	6.0	5.7	0.3
	Canada	14.1	11.6	2.5
	Australia	11.7	10.9	0.8
	Finland	0.3	-0.9	0.4
	Netherlands	27.4	4.7	22.8
	Norway	-2.4	-3.1	0.7
	Spain	3.7	2.6	1.1
:	Sweden	-1.4	-3.1	1.0

a) 1977 to 1980. b) 1981 to 1985.

Table 10

TAXATION OF HOUSING

(1987 tax rules)

	Deductibil	ity of interest	Taxation of imputed rent
	Principal residence	Secondary residence (a)	
United States	TA (7.)	TA	No 
Japan	TC(L)	No	No
Germany	TA (b)	No No	Yes No
France	TC	No No	No No
United Kingdom	TA(L) TA(L)	TA(L)	Yes
Italy Canada	No No	No No	No
Austria	TA(L)	No	No
Belgium	TA(L)	TA(L)	Yes
Denmark	TA	TA	Yes
Finland	TA(L)	TA(L)	Yes
Greece	TA(L)	No	Yes
Ireland	TA(L)	No	No
Luxembourg	TA(L)	TA(L)	Yes
Netherlands	TA	TA	Yes
Norway	TA	TA	Yes
Portugal	TA(L)	TA(L)	Yes
Spain	TA(L)	TA(L)	Yes
Sweden	TA	TA	Yes
Switzerland	TA	No	Yes
Turkey	No	No	No
Australia	TC(L)	No	No
New Zealand	No	No	No

a) 1985 tax rules.

Note: TC = tax credit; TA = tax allowance; L = limited deductibility; No = no tax relief.

Source: OECD information.

b) Abolished in 1988.

Table 11 TAX WEDGES FOR HOUSING INVESTMENT (Percentage points, using 1985 tax parameters)

			Rei	al inter	est rate		-	
		•	)			1	5	
	-	Inflation	on rate			Inflati	on rate	
	0	5 .	10	15	0	5	10	15
				Borrow	ing case		'	
United States (a) (b)	-0.79 -0.45	-2.11 -1.20	-3.43 -1.95	-4.74 -2.70	-1.32 -0.75	-2.64 -1.50	-3.95 -2.25	-5.27 -3.00
Japan	-0.23	-0.23	-0.23	-0.23	-0.35	-0.35	-0.35	-0.35
Germany	-0.06	-0.11	-0.11	-0.11	-0.15	-0.18	-0.18	-0.18
France	-0.03	-0.09	-0.15	-0.18	-0.10	-0.19	-0.29	-0.29
United Kingdom	-0.71	-1.90	-3.10	-4.29	-1.19	-2.38	-3.57	-4.76
Canada	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Australia	-0.13	-0.33	-0.54	-0.75	-0.33	-0.66	-1.00	-1.33
Sweden	-0.53	-1.86	-3.19	-4.52	-1.06	-2.39	-3.72	-5.05
	•		"As	set draw	down'i c	1.50		
United States (a) (b)	-0.79 -0.45	-2.11 -1.20	-3.43 -1.95	-4.74 -2.70	-1.32 -0.75	-2.64 -1.50	-3.95 -2.25	-5.27 -3.00
Japan	-0.42	-1.12	-1.82	-2.52	-0.70	-1.40	-2.10	-2.80
Germany	-0.66	-1.76	-2.86	-3.96	-1.10	-2.20	-3.30	-4.40
France	-0.30	-0.80	-1.30	-1.80	-0.50	-1.00	-1.50	-2.00
United Kingdom	-0.90	-2.40	-3.90	-5.40	-1.50	-3.00	-4.50	-6.00
Canada	-0.88	-2.35	-3.82	-5.29	-1.47	-2.94	-4.41	-5.88
Australia	-0.90	-2.40	-3.90	-5.40	-1.50	-3.00	-4.50	-6.00
Sweden	-1.59	-4.25	-6.91	-9.57	-2.66	-5.32	-7.97	-10.63

Old.

Source: Fukao and Hanasaki (1987).

New.

<sup>&</sup>lt;u>Mote</u>: The calculations take into account:

a) the deductibility of interest payments and eventual limits,
b) the availability of tax credits and subsidized loans,

c) the taxation of imputed income from owner-occupied housing.

The "asset draw down" case refers to financing by the liquidation of financial assets. In this case the opportunity cost of housing investment depends on the marginal tax rate on interest income.

Table 12
TAXATION OF CONSUMER PURCHASES

(1985 tax rules)

	Deductibility of consumer credit interest	Tax-favoured mortgage credit is, <u>de facto</u> , used for consumer purchases
<b>United States</b>	TA (a)	Yes
Japan	No	No
Germany	No	No
France	No	No
United Kingdom	No	Yes
Italy	No	No
Canada	No	No
Austria	No	No
Belgium	No	No
Denmark	TA	Yes
Finland	TA(L)	Yes
Greece	No	• •
Ireland	No	••
Luxembourg	TA	No
Netherlands	TA	• •
Norway	TA	Yes
Portugal	No	• •
Spain	No.	• •
Sweden	TA	Yes
Switzerland	TA	Yes
Turkey	No	No
Australia	No	No
New Zealand	No	No

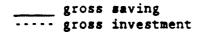
a) Phased out under 1986 Tax Reform Act.

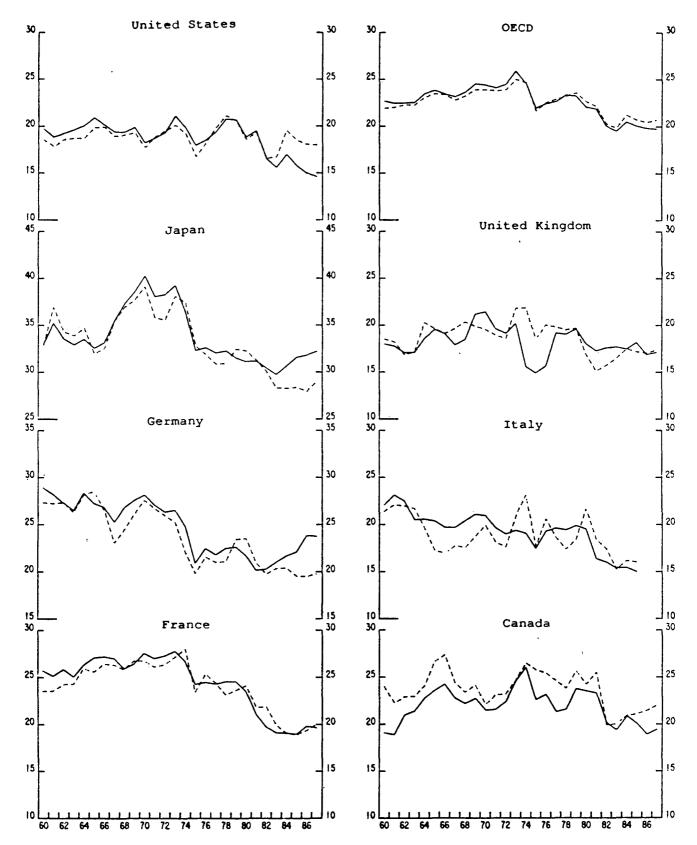
Note: TA = tax allowance; L = limited deductibility; No = no tax relief.

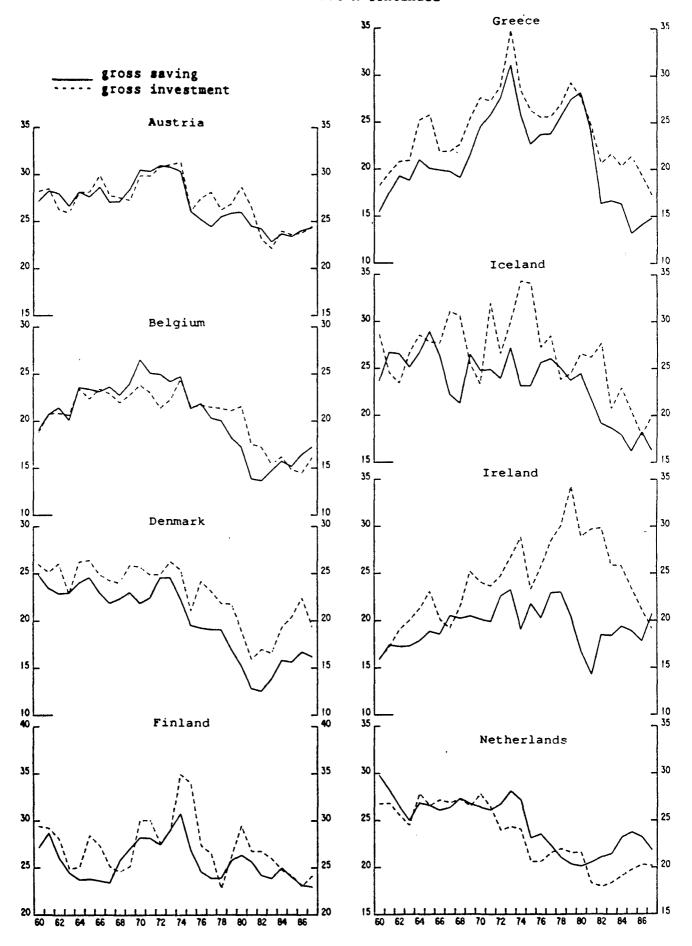
Source: OECD information.

Chart A

TRENDS IN NATIONAL SAVING AND INVESTMENT RATES
(per cent of GNP)







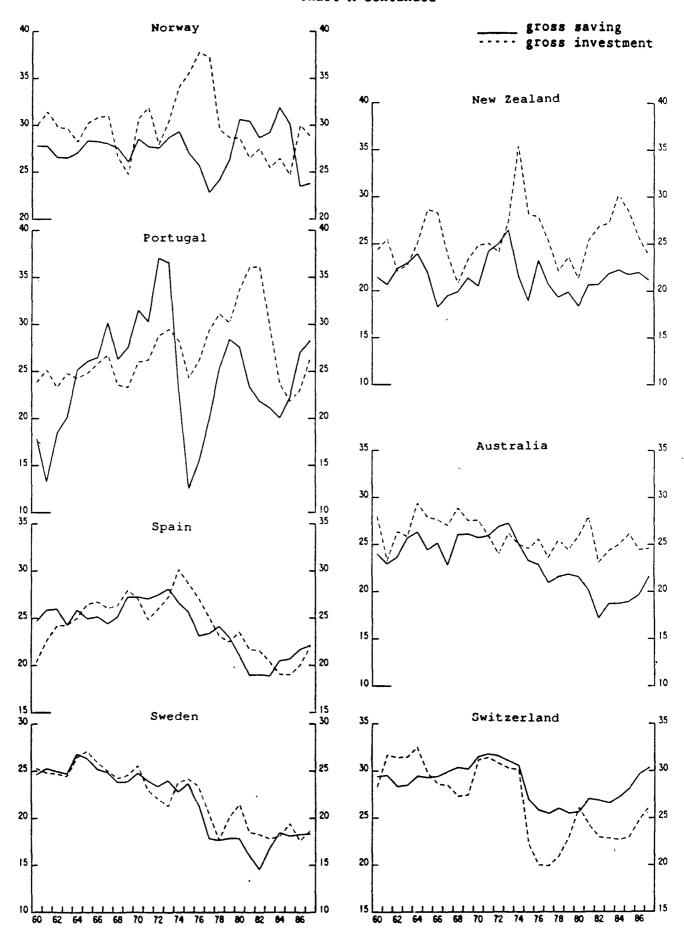
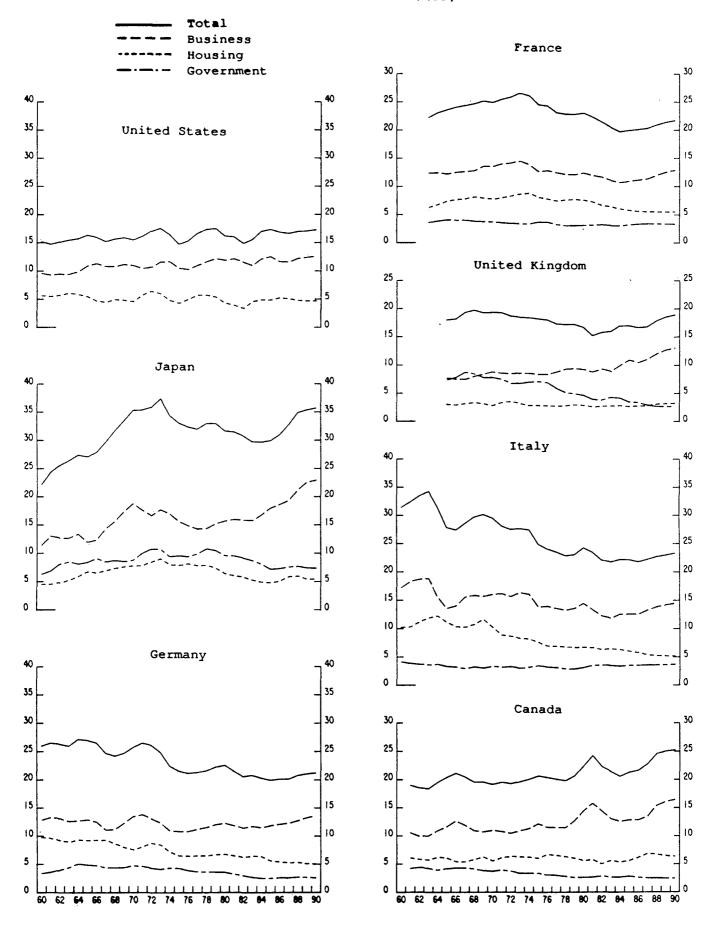


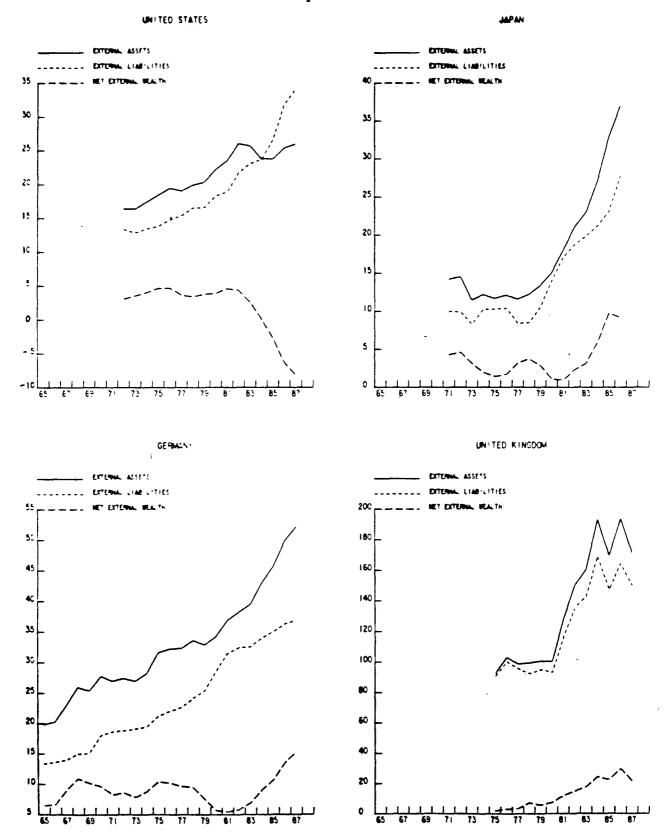
Chart B

REAL GROSS FIXED INVESTMENT
(per cent of GNP/GDP)



Source: OECD, Economic Outlook 44.

# Chart C EXTERNAL ASSETS AND LIABILITIES (per cent of GDP)

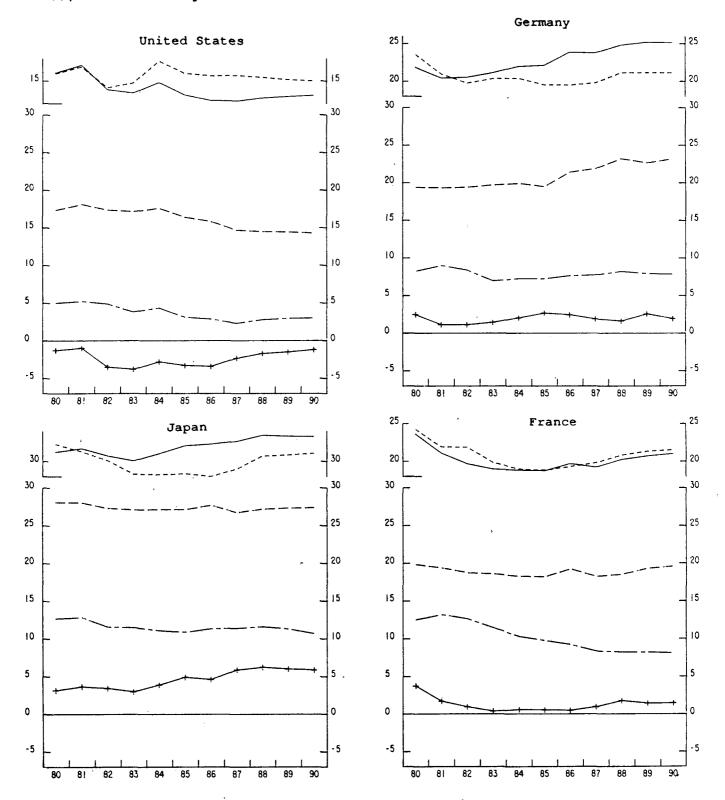


Source: U.S. Department of Commerce, Bank of Japan, U.K. Central Statistical Office, Deutsche Bundesbank.

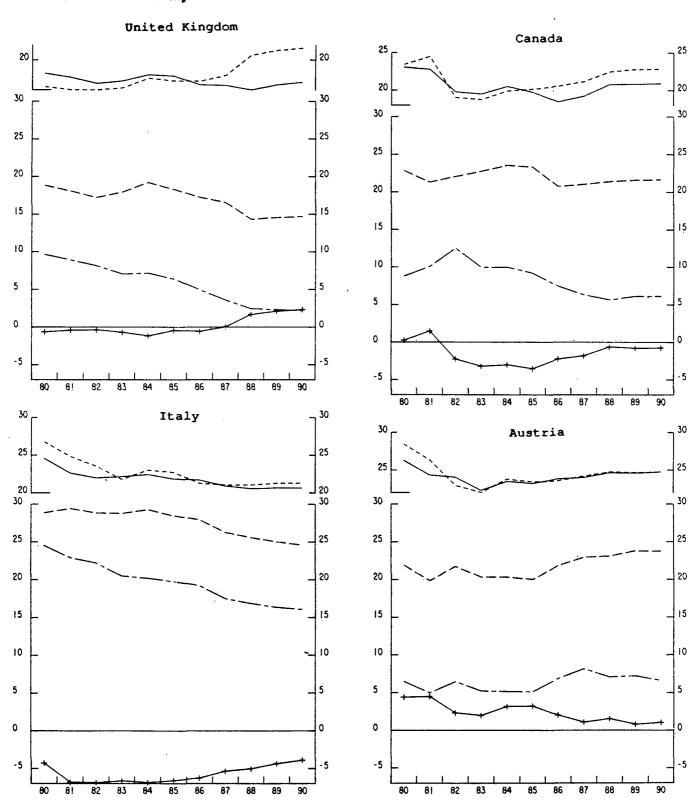
#### Chart D

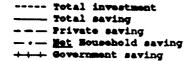
# GROSS SAVING RATIOS: RECENT TRENDS AND OUTLOOK (per cent of GNP/GDP)

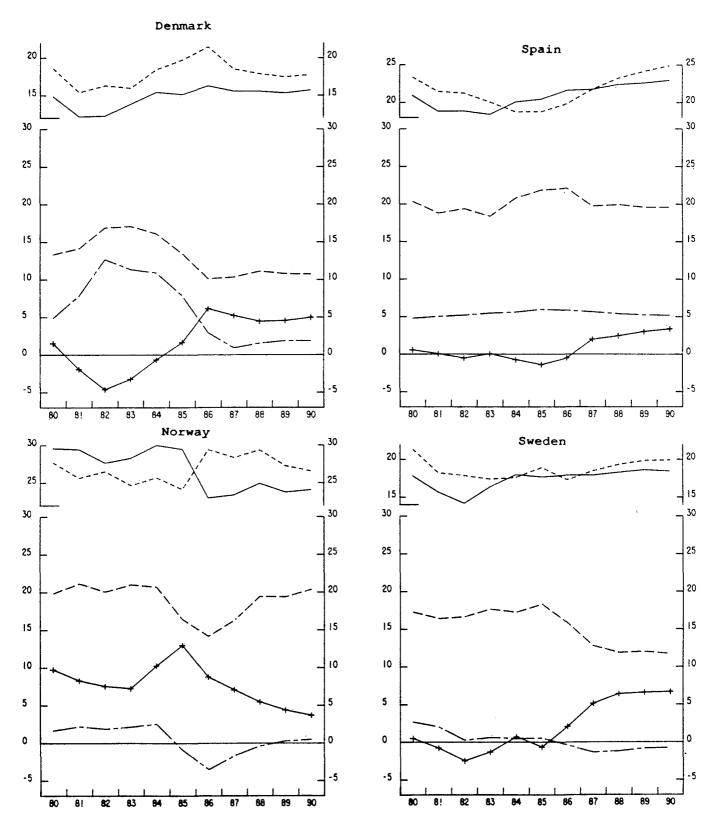
---- Total investment
---- Total saving
---- Private saving
---- Met Household saving
----- Government saving



---- Total investment
---- Total saving
---- Private saving
---- Net Household saving
---- Government saving



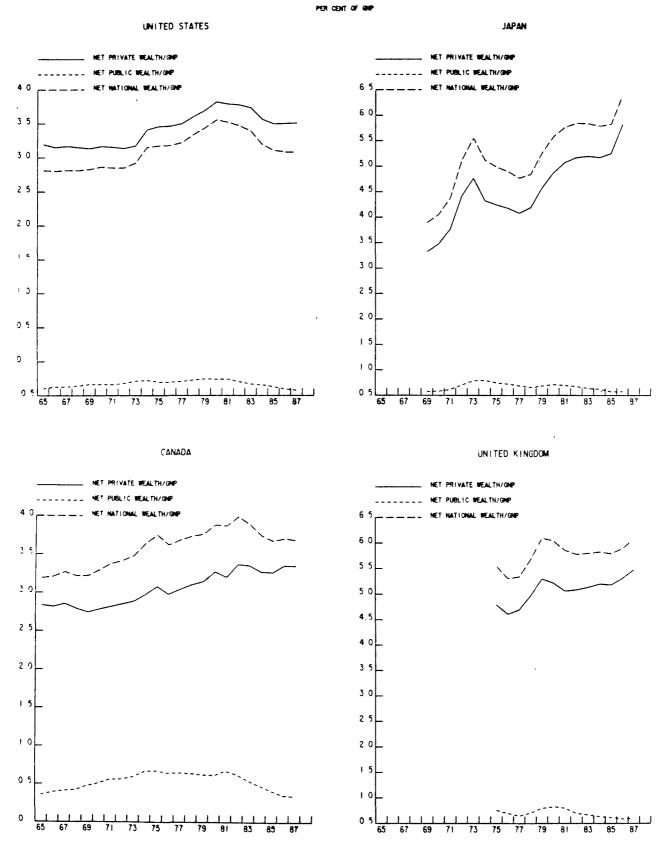




Source: Data based on OECD, Economic Outlook 44. Data for some of the countries refer to national definitions and may not be strictly comparable to those in the other tables and diagrams.

#### Chart E

# WEALTH/GNP RATIOS



Note: For the public sector of the United States, financial wealth only.

<u>Source</u>: U.S. Federal Reserve, U.K. Central Statistical Office, Japanese Economic Planning Agency, Statistics Canada.

Chart F
NET AND GROSS HOUSEHOLD SAVING RATIOS

Net saving ratio

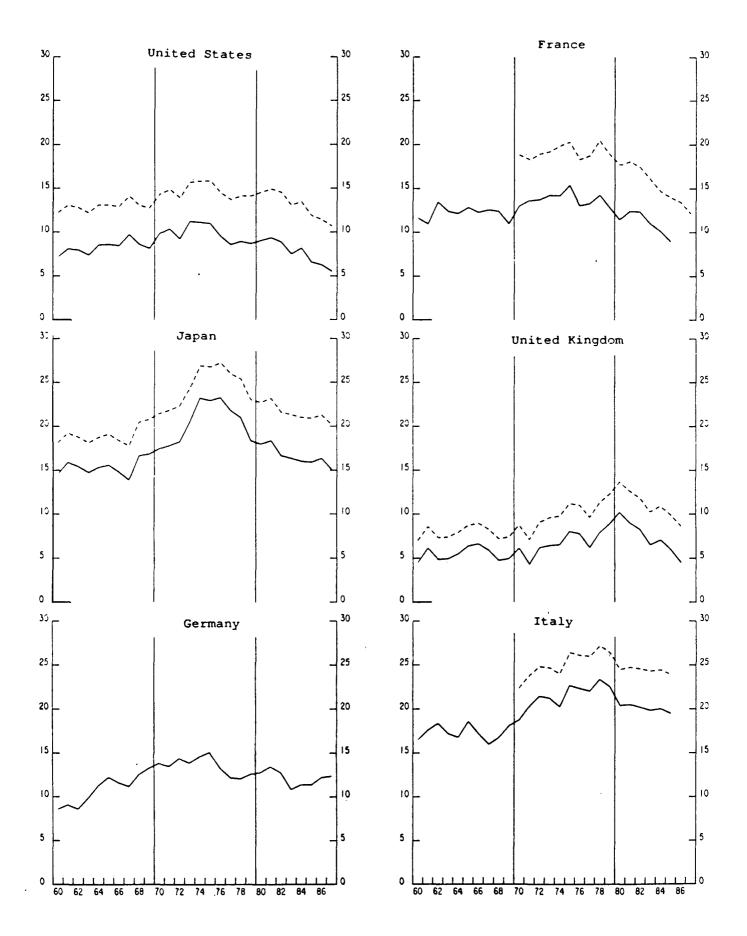


Chart F continued

Net saving ratio

---- Gross saving ratio

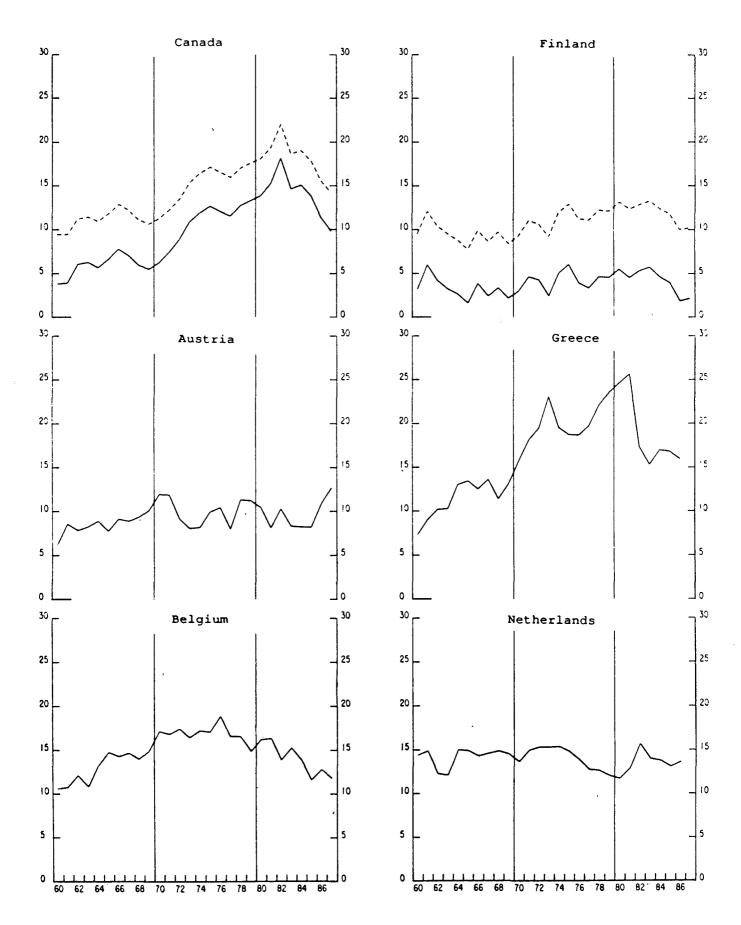
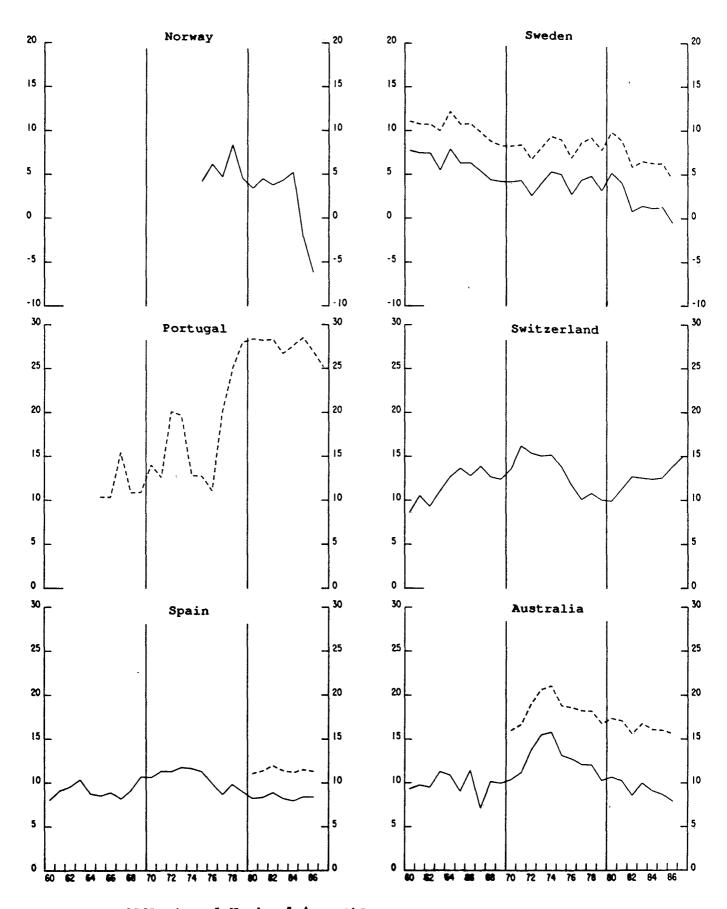
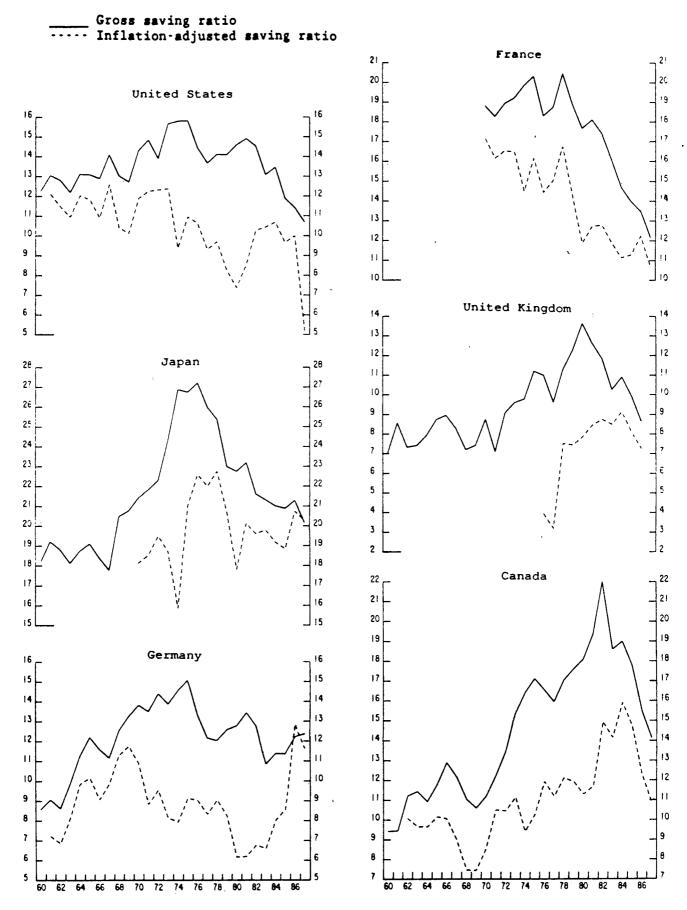


Chart F continued

Net saving ratio

---- Gross saving ratio





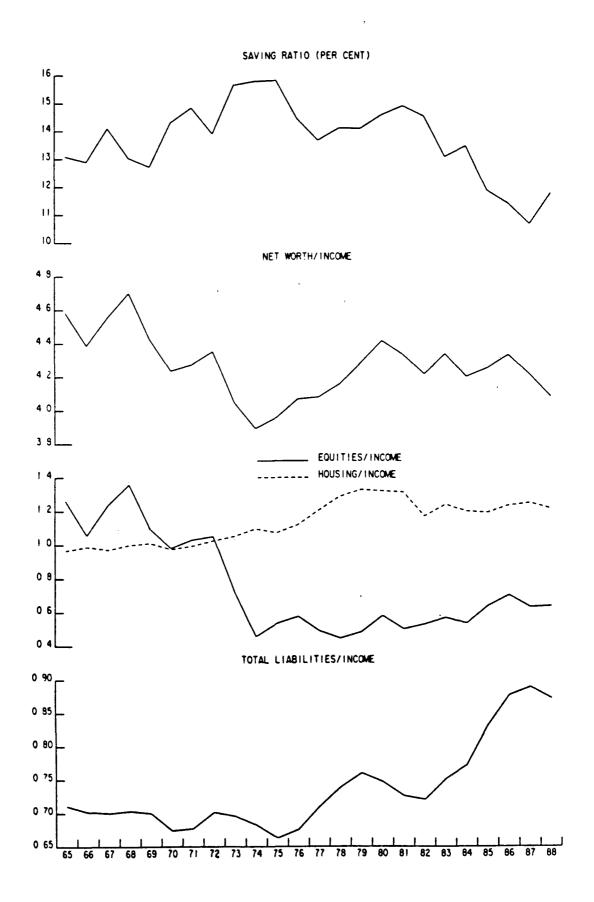
Note: Data for Italy are included in Annex III.

Source: OECD, Annual National Accounts and Secretariat estimates.

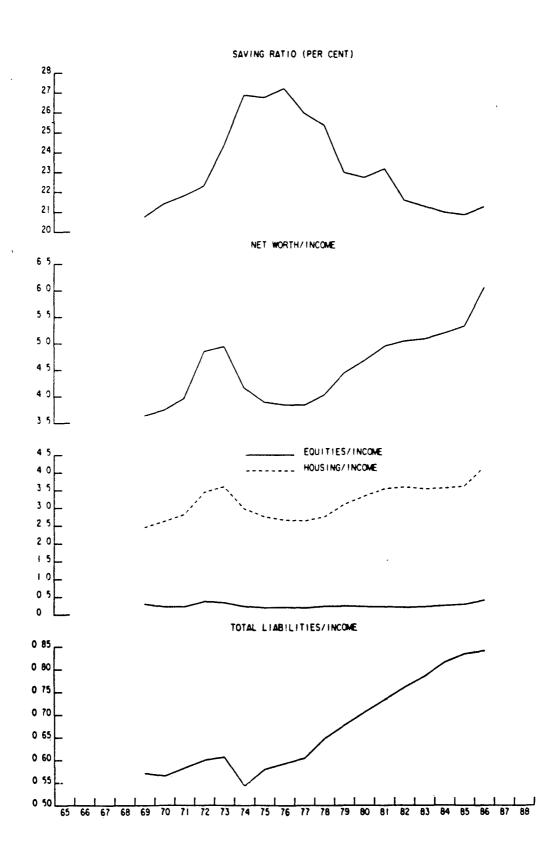
Chart H

GROSS HOUSEHOLD SAVING, NET WORTH AND DEBT/INCOME RATIOS

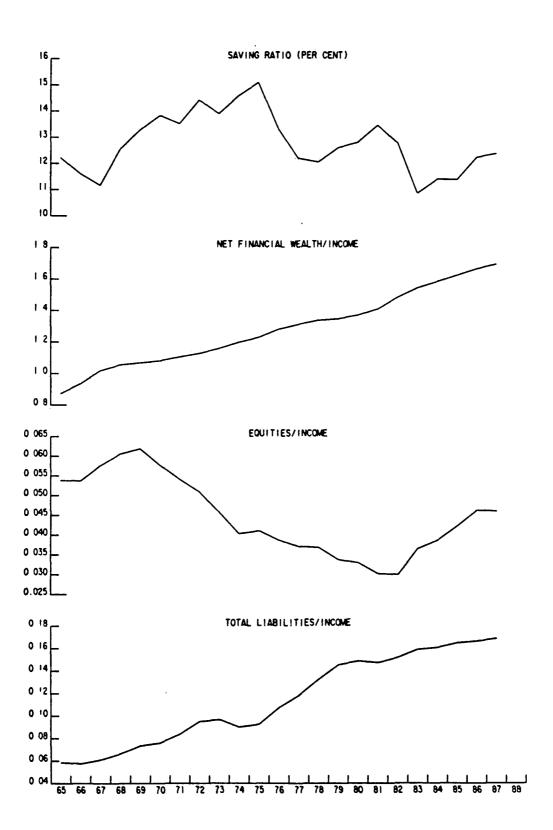
UNITED STATES



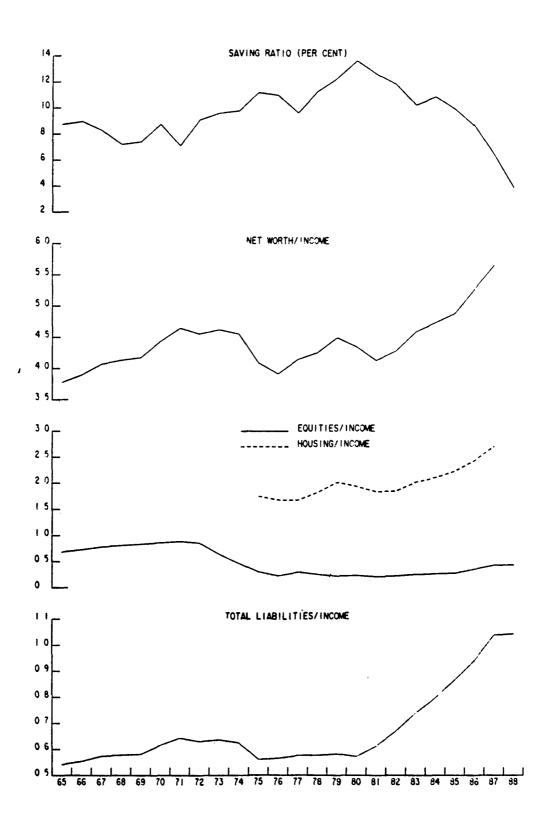
JAPAN



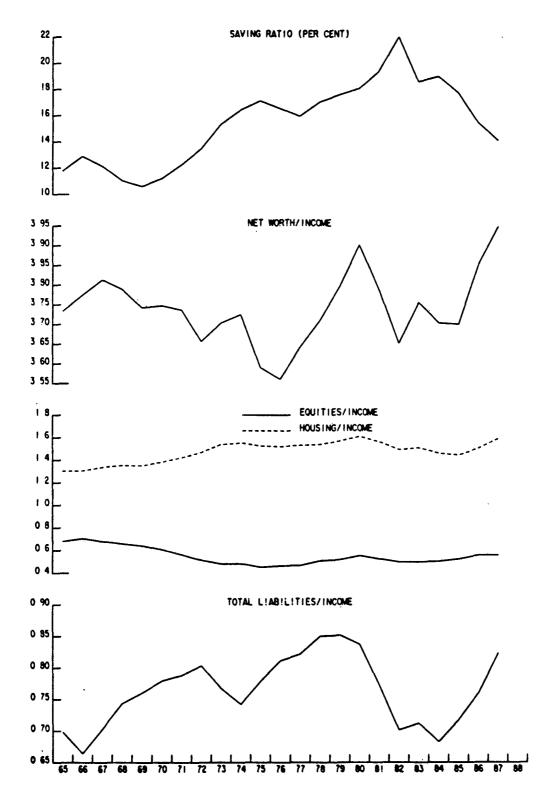
# GERMANY



# UNITED KINGDOM



#### CANADA



<u>Source</u>: Federal Reserve, Central Statistical Office, Deutsche Bundesbank, Economic Planning Agency, Statistics Canada.

#### ANNEX I

#### STATISTICAL ANNEX

The statistical annex contains Table A1 which gives extensive coverage of gross and net saving and investment ratios by country and by sector. This table is also the source for summary tables provided with the main paper.

The source of the data is the OECD's <u>Annual National Accounts</u> which attempts to provide data on an internationally comparable basis. Users should nevertheless be warned that the data are still not fully comparable. Major differences are noted at the end of the table and further issues of inter-country data comparability are discussed in Annex III. The latest data are for 1987 or earlier, depending on the country. The starting period also varies so that data for the 1960s are not available for all countries. Other gaps represent incomplete sectoral coverage or cases where either gross and net figures are not available.

SAVING AND INVESTMENT RATIOS BY COUNTRY AND SECTOR (as a per cent of net and gross national product)

	Sac	1960 Saving	1960-1970 Investment	tment	Saving		1971-1980 Inves	980 Investment	Sav	1981 Saving	1981-1987 Inves	987 Investment	19	1985	Savino 15	Saving ratios 1986	ä	1987
	Net	Gross	<b>20</b> t	Gross	Ne t	Gross	Net	Gross	Ne t	Gross	Net Net	Gross	Net	Gross	Net	Gross	Net	Gross
United States																		
Total	10.6	19.6	9.6	18.8	6.8	19.5	8.7	19.3	3.9	16.3	0.9	18.1	3.7	15.8	2.9	15.0	2.7	14.6
General government	9.0	4. i	1.6	2.7	-1.3	6.3	9.0	1.9	4.2	-2.4	0.3	1.6	2.5	7.2-	4.9	-3.1	-3.8	-2.1
Frivate Households	6.3 6.3	9.3	3.9	7.1	7.6	19.2	3.9	7.5	<b>9</b> .0	9.6	2.7	6.6	5.3	8.8	. v	8.5	4. 4.	7.9
Corporate sector	3.6	8.4.	4.3	9.0	5.6	8.5	4.1	8.6	2.1	9.1	3.0	9.6	3.0	9.7	2.8	9.5	2.0	æ.
Japan																		÷
Total	25.6	35.0	25.7	35.1	24.6	34.4	24.0	33.8	20.2	31.1	17.8	29.0	20.7	31.6	20.8	31.8	21.3	32.2
General government	6.7	6.3	4.5	4.4	4.6	4.4	5.9	5.6	4.3	4.3	5.4	5.3	5.0	5.0	4.8	8.	8.9	6.5
Private	18.9	28.7	21.2	30.7	20.1	29.9	18.1	28.2	15.9	26.8	12.4	23.7	15.9	26.9	16.2	27.3	14.4	26.1
Households Corporate sector	7.0	13.5	5.7	8.0	3.3	18.5 11.4	7.4	10.3	13.3	15.9 10.9	4 8 0 4.	15.9	3.0	15.6	13.2	15.9	12.0	14.8
Cerman																		
Total	19.9	27.3	19.0	9.92	14.3	23.7	13.6	23.0	10.7	21.8	8.7	20.0	10.9	22.1	13.1	23.8	13.0	23.7
General government	6.3	6.2	3.9	3.9	3.3	3.5	3.4	3.5	1.3	1.8	2.0	2.5	2.2	2.7	2.0	2.4	1.3	1.9
Private	13.5	21.1	15.2	7.22	11.0	20.2	10.2	19.5	<b>6</b>	20.0	9.9	17.6	<b>6.7</b>	19.4	11.1	21.4	9.11	21.8
Corporate sector	5.8	14.1			. m	11.6			9.0	12.3			0.4	12.2	2.4	13.8	2.8	14.1
France				-				<del>.</del> .										
Total		26.3		25.4		25.4		22.2	i	19.6		20.1		19.0		19.8		19.6
General government Private						3.5		3.4		8.0 8.8		3.2		18.6		19.6		1.0
Households Corporate sector						13.6 8.3		11.8		7.9		6.6	•	8.4		6 6.		10.1
United Kingdom							•											
Total	11.2	18.7	11.5	19.0	8.2	18.1	9.9	19.6	6.2	17.5	5.3	16.6	7.2	18.2	5.6	16.9	6.1	17.1
General government	3.2	4.0	3.4	4.2	0.5	1.7	2.9	3.9	-1.7	6.3	0.7	1.9	-1.5	۳. ۲.	-1.5	9:17		
Private Households	<b>6.</b> 4	13.2 5.5	1.3	3.0	<b>5</b> .3	16.7 7.1	1.7	3.9	<b>8.6</b> 5.1	<b>18.4</b> 7.2	1.9	4.5	4.3 4.3	6.6	3.3	16.3 5.8		
Corporate sector	2.7	8.0	6.7	11.7	2.8	7.6	5.1	11.8	3.5	11.2	2.2	10.1	4.9	12.3	4.9	12.4		

		1960	1960-1970			l	1971-1980			3	1981-1987				Saving	Saving ratios	:	
	Net Set	Saving t Gross	Inves Net	Investment Net Gross	Saving Net Gr	ıng Gross	Inves	Investment Net Gross	Sav	Saving t Gross	Investment Net Gros	Gross	19 Net	1985 : Gross	19 Net	1986 Gross	1987 Net GI	87 Gross
Italy																		
Total	15.0	21.0	13.5	19.5	12.1	19.2	12.2	19.4	7.5	15.6	9.6	16.7	7.1	15.0				
General government Private Households Corporate sector	1.1 13.9 12.2	1.3	2.6	2.7	16.3 16.3 0.0	-3.7. 22.9 18.4 4.5	2.8 9.5 4.1 5.4	2.8 16.6 7.2 9.4	14.4 14.6 -0.2	-6.0 21.7 17.2 4.5	3.5 5.1 2.3 2.8	3.4 13.2 6.0 7.2	-7.1 14.3 14.0 0.3	-6.3 21.3 16.6 4.8				
Canada																		
Total	11.3	21.8	13.8	24.0	13.3	23.1	15.1	24.7	9.4	20.3	10.8	21.6	9.1	20.1	7.6	18.9	8.5	19.4
General government Private Households Corporate sector	2. <b>89</b> 4. 4. 4. 4. 3. 4	3.7 18.1 7.7 10.4	3.2 10.6 3.3 7.3	4.1 19.9 6.8 13.1	1.0 12.3 8.4 3.9	2.3 20.7 10.9 9.8	2.1 13.0 4.3 8.7	3.4 21.3 7.3 14.1	-4.3 13.6 10.9 2.7	22.2 22.5 12.9 9.5	1.2 9.6 3.3 6.3	2.7 18.9 6.3 12.6	-6.0 15.0 10.7 4.3	-3.7 23.8 12.7 11.0	-4.5 12.1 8.8 3.3	-2.3 21.3 11.0 10.2	-3.9 12.4 7.5 4.9	-1.9 21.3 9.9 11.4
Austria												•						
Total	18.2	28.0	18.2	28.0	18.0	27.6	19.2	28.7	13.0	23.8	13.1	23.9	12.4	23.4	13.2	24.0	13.5	24.3
General government Private Households Corporate sector	7.3 10.9 6.4 4.6	7.2 20.8 15.2	13.9	23.3	5.8 12.2 6.9 5.3	5.9 21.7 15.6	4.6 14.6	4.8 23.8	2.1 10.9 6.9 4.0	2.6 21.2 15.2	w. e.	3.7	2.8 9.6 3.9	3.2 20.1 15.0	1.4 11.8 7.9 3.8	2.1 22.0 15.1	0.3 13.2 9.4 3.8	23.3
Belgium																		
Total	14.4	22.6	13.7	22.0	13.9	21.8	14.1	22.0	6.5	15.2	7.3	16.0	6.1	12.1	7.9	16.4	<b>0.</b>	17.2
General government Private Households Corporate sector	1.2 13.1 11.0 2.2	1.3 21.2 11.3	2.8	19.2	-1.0 14.9 13.6 1.3	22.5 22.5 10.1	3.4	3.4	-7.6 14.1 11.5 2.6	-6.6 21.8 11.4	2.5	2.5	6.7 12.9 9.6 3.2	-5.8 20.9 12.2	-7.3 15.2 10.6 4.6	6.4 22.8 13.2	-5.7 14.7 9.6 5.1	22.1
Denmark															ı			
Total	17.4	23.2	19.6	25.2	13.3	20.3	16.5	23.2	6.0	14.8	10.3	18.7	6.9	15.6	<b>8</b> .3	16.7	7.5	16.2
General government Private					5.2 8.1	5.5	3.6	3.9 19.3	-2.3 8.0	-1.2 15.8	1.9	2.5	6.7	1.0	3.0	5.6		

	S.B.	1966 Saving it Gross	1960-1970 Inves ss Net	970 Investment Net Gross	Saving Net Gr	•	1971-1980 Investment ss Net Gros	Gross	Saving Net Gr	0	1981-1987 Investment ss Net Gros	Gross	19 Net	1985 Gross	Saving 19 Net	Saving ratios 1986 Net Gross	15 Net	1987 Gross
Finland																		
Total	15.7	25.6	17.3	27.0	14.2	26.7	16.7	28.8	10.7	24.1	11.8	25.1	10.7	24.0	9.5	23.1	9.3	23.0
General government	7.6	7.4	4.2	4.	7.5	7.4	3.3	8.8	3.0		2.8	3.6	3.2	9,0	6	4.6	9	1,1
Private	8.1	18.2	13.1	22.6	6.7	19.3	13.4	25.0	7.6	20.3	9.0	21.5	7.5	20.1	5.6	18.6	7.7	20.3
Households Corporate sector	. s	6.3	5.2	13.7	3.1	7.3	6.3	10.1	4.9	7.5	4.5 6.5	8.9 12.6	4.8	7.4	1.2 4.4	6.2 12.4	1.4	6.3
Greece								<del></del>										
Total	15.3	19.7	18.5	7.22	7.02	26.2	7.22	28.1	8.5	16.5	13.2	20.8	4.8	13.2	5.4	14.1	6.1	14.8
General government Private	4.1			4.1	2.0			3.6	-6.7 15.1			3.7	-10.0 14.9		-7.2 12.5		-6.4 12.5	
Iceland			,					-										
Total	14.3	25.3	16.3	27.0	14.1	24.7	18.7	28.8	6.9	18.3	11.4	22.3	4.2	16.2	7.2	18.2	6.2	16.3
Ireland									:									
Total	12.0	18.6	14.2	20.6	13.1	21.0	20.3	27.4	8.3	18.3	15.8	25.0	6.8	18.9	7.9	17.8	11.1	7.02
Netherlands																		
Total	19.9	26.9	19.7	26.7	16.4	23.9	12.1	22.7	13.3	22.2	9.9	1.61	15.1	23.8	14.6	23.2	12.8	21.8
General government Private Households Corporate sector					2.6 13.8 10.3	3.1 20.8	3.3 11.8	3.7	-1.6 14.9 10.7	22.9	7.7	2.7	-0.5 15.6 10.1	23.6	-1.5 16.1 11.1	23.9	1.8 14.6 10.1	22.7
Norvay																		
Total	16.1	27.5	18.3	29.4	14.0	27.0	20.1	32.2	15.4	28.2	14.4	27.1	19.2	30.1	10.6	23.5	10.5	23.8
General government Private Households Corporate sector	3.6	8.1	4.1	4.2	0.0 4.0 6.0	9.0 18.0 7.0	5.5 14.6 5.5 8.7	6.0 26.2 8.6 17.5	10.9 5.8 1.0	10.8 18.2 4.5 13.7	3.8 3.2 6.7	4.8 22.0 6.5 15.3	3.9 3.9 -1.2 5.1	14.6 15.5 2.3 13.3	10.3 6.3 -3.8 3.7	10.4 13.1 0.4 12.7		
Portugal																		
Total	19.8	23.9	20.6	24.7	22.0	25.6	25.3	28.8	19.8	23.4	24.8	28.2	18.5	22.2	23.6	27.0	24.9	28.3
Spain																		
Total	16.7	25.5	16.3	22.2	16.7	25.0	17.6	25.8	9.6	20.3	10.0	20.5	6.7	20.7	11.5	71.7	12.4	22.1

		1961	1960-1970			1761	1971-1980			1981	1981-1987				Saving	Saving ratios		
	Sar	Saving it Gross	Inves	Investment Net Gross	Saving Net Gro	Gross	Investment Net Gros	Gross	Saving Net Gre	Gross	Inves	Investment Net Gross	19 Net	1985 Gross	19 Net	1986 Gross	19 Net	1987 Gross
Sweden															;			
Total	16.6	25.0	16.8 25.3	25.3	11.8	21.1	12.6	7.12	6.0	17.2	7.3.	18.3	7.1	18.1	7.5	18.3	7.4	18.3
General government Private Doseaholds					5.2	6.8	6. <b>69</b> c	17.0	6.7	0.5 16.5	2.5	3.6	1.5 6.6	0.0	1.8	2.9		
Corporate sector					3.0	. 4. . 4.	6.4	12.5	9.0	12.9	4.9	12.0	7.8	14.6	6.5	13.3		
Switzerland						,												
Total	21.2	29.6	21.4	29.8	19.4	28.0	16.5	25.5	20.3	28.0	15.6	23.8	20.4	28.1	22.3	7.62	22.9	30.4
General government Private	5.1				4.1				3.9				3.6		4.8		4.7	
Households Corporate sector	8.9				9.7 5.5				9.6				7.5		7.4		11.0	
Australia																		
Total	13.7	24.8	16.5 27.2	27.2	11.0	23.7	12.6	25.1	3.4	19.3	10.3	25.1	3.1	19.0	3.4	19.7	5.5	3.12
General government Private Households Corporate sector					0.3 10.7 10.1 0.5	2.5 21.3 13.5 7.6	1.6 10.9 5.7 5.3	3.6 21.4 9.7 11.7	4.8 7.4 -3.1	0.8 18.1 12.0 6.0	0.7 8.8 8.6 8.6	2.9 22.2 8.9 13.3	-2.0 5.1 7.0 -2.9	0.6 18.4 11.8 6.4	9.7 6.3 -3.4	2.0 17.7 11.3 6.5		
New Zealand																		
Total	14.2	21.2	17.8 24.5	24.5	15.0	21.8	19.6	26.1	14.6	21.5	20.4	26.8	14.2	21.8	14.8	22.0	14.0	21.2

# Notes:

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- The household sector includes non-profit institutions; the corporate sector includes financial enterprises and quasi-corporate enterprises. 7
- The difference between aggregate saving and investment is equal to the current-account balance only for countries which do not show capital transfers in their foreign accounts and no statistical discrepancy in the capital account of the nation. These two items are small in most countries, except for the United Kingdom, where the statistical discrepancy has become large in recent years.
- In the cases of Germany, Austria, Belgium and the Netherlands, household saving is available only on a net basis and gross corporate saving includes depreciation of the housing stock. ົບ
- Data for Italy are based on the old national accounts. The new accounts cover only the 1980s. Ŧ
- In some cases aggregate numbers are available for a longer period than sub-aggregates. The aggregate numbers usually include revisions, so that in this case sub-aggregates may not add to the total. In the case of the United Kingdom, these revisions are unusually large. •

#### ANNEX II

#### SAVING, INVESTMENT AND INTERNATIONAL CAPITAL FLOWS

In a world of integrated markets saving will flow across national borders to seek the highest rate of return (adjusted for risk and taxation). These capital flows should tend to equalise demand and supply of available funds and establish one rate of return globally. In a simple exposition of the long-run determinants of saving and investment domestic investment is a downward-sloping function of the domestic real interest rate, while saving is positively related to the real interest rate; other factors affecting saving and investment are assumed to be purely random, so that apart from the interest rate there are no common determinants of saving and investment (1). Movements in the foreign capital account are a function of the difference between the domestic and foreign rates of return. In the case of perfect capital mobility differences in domestic and foreign rates will disappear completely. If restrictions on capital movements exist the rates of return on capital will differ and domestic investment will be limited by domestic saving.

In a seminal article Feldstein and Horioka (1980) sought to provide a simple test of the degree of capital mobility between countries by regressing domestic saving on domestic investment ratios. Results for the period 1960 to 1974 for average ratios for the entire period as well as sub-periods showed that domestic saving corresponded with domestic investment nearly one to one. Also a more explicit model of the structural features which could explain inter-country differences in saving behaviour using income growth, differences in pension benefit-earnings replacement ratios or demographic structure as instrumental variables yielded the same results. In addition, Feldstein and Horioka related changes in investment ratios to changes in saving ratios. Although the estimated slope coefficient is somewhat lower in this case, it still implies that domestic investment rates adjust nearly fully to changes in saving rates.

Feldstein (1983) and others (Penati and Dooley (1984), Dooley, Frankel and Mathieson (1987), Tesar (1988)) extended the sample period to the early 1980s and increased the country range. Some studies controlled for the endogeneity of saving and investment, for example letting both depend on the secular trend and cyclical fluctuations in income. Furthermore, governments may react to trade deficits by cutting expenditure or increasing taxes. In this case, total saving and investment may be correlated for reasons independent of capital mobility. Other studies tested for the effect of different country size on the basic results. Changes in saving or investment in large countries could influence interest rates in world financial markets as well as saving and investment elsewhere. It was also argued that, given the greater diversity of larger economies, the likelihood that sectoral or regional saving/investment imbalances would cancel was larger than in smaller However, even after taking account of these factors, the close countries. association between national saving and investment still came out as a robust empirical regularity, at least for the industrialised countries.

In a similar vein Sachs (1981 and 1983) analysed the relationship between current-account and investment ratios. If foreign capital is in infinitely elastic supply at the given world interest rate, an exogenous increase in domestic investment would be fully financed by capital imports. He found a significant negative relationship and concluded that about two-thirds of a change in the investment ratio is financed by capital inflows and the rest by domestic sources. In a later study Penati and Dooley (1984) re-examined the issue and found that the negative relationship only held for some sub-periods and was heavily dependent on the choice of countries in the sample. Some results of the different studies are summarised in Table A2.

Turner (1986) was the first to provide evidence that the relationship was less close than before. A pooled cross-section of investment and saving ratios covering 23 OECD countries indicated a somewhat lower coefficient for the years 1960 to 1974 than in the initial Feldstein-Horioka study but a considerably lower one for 1975 to 1983: only about two-thirds of domestic investment was financed by domestic saving. A repetition of Feldstein's early work (reported in the main text, Table 2) confirms this finding: domestic saving ratios have become much less important as determinants of domestic investment. While the coefficients in the regressions for the 1960s and early 1970s are close to one, they drift down later to reach a low of only 0.58 for the last five-year period from 1983 to 1987.

A whole range of factors could explain substantial imperfections in international capital markets and the close correlation between domestic saving and investment:

- a) Investment risks across countries and currencies are not perfectly correlated and risk aversion may become greater for longer-term and less liquid assets.
- b) Capital flows may react little to yield differentials due to a low elasticity of substitution in asset demand functions. This point seems to be especially important for substitution between liquid short-term assets and long-term fixed assets.
- c) Tariff and non-tariff barriers are important policy parameters which influence the location of investment.
- d) Foreign direct investment is also influenced by firm-specific marketing considerations. A recent study (Henry, 1988) points to a close correlation between U.S. export and U.S. direct investment in Canada, the Netherlands, France and Italy.
- e) Policy under a system of fixed exchange rates, as prevailed until the early 1970s, was geared towards current-account equilibrium and hence a balance between national saving and investment.

In addition, cross-country differences in effective marginal rates of income taxation, particularly in the context of liberalised capital markets, are an important component in decisions on where to locate physical and financial investment. One condition to achieve the maximisation of world income is the international equalisation of <a href="mailto:before-tax">before-tax</a> marginal rates of return. Where international differences in before-tax rates of return exist,

world income can be increased by simply reallocating investment from low-return countries to high-return countries.

In the presence of international differences in income taxation, cross-country capital flows will tend to equalise after-tax rates of return. Liberalisation of capital markets will thus lead to investment in countries with a suitably attractive combination of high before-tax rate of return and Where investment projects are financed by capital inflows, the low taxes. current-account deficits have to be serviced by the return on the investment at the given world interest rate (assuming a "small-country" projects perspective). Current-account deficits and income outflows are sustainable in the long run, if a country's before-tax return is above the world interest For countries which attract foreign investment via generous tax incentives, but where the before-tax rate of return is far below the servicing cost, balance-of-payments problems are likely to arise -- as may have been the case in Ireland (OECD, 1985) or in New Zealand, where the Government promoted large projects, which had some positive employment and output effects in the short term, but were not economically viable (OECD, 1987). If differentially generous tax incentives have been important determinants of the international flow of savings, there is a potential for a world output gain by shifting capital from the low-tax to the high-tax country (Fukao and Hanazaki, 1987).

Results of this simple presentation of the effects of tax wedges on international capital allocation are altered if the country undertaking the is sufficiently large to influence world interest rates. Additional investment due to tax changes will increase interest rates and reduce investment elsewhere. The interest-rate increase will, however, be cushioned as additional saving is induced everywhere (2). Fukao and Hanazaki (1987) estimated that a tax incentive equivalent to a 1 percentage point cut in the real cost of capital would increase the world interest rate by 0.41 percentage point, if the change were to take place in the United States, but by only 0.08 percentage point for the same change in the United Kingdom. Equally important differences are reported in this study concerning changes in the external asset position. The efficient allocation of saving also requires that such saving not be used to sustain high levels of government consumption expenditure in any country -- the complaint made in recent years against the United States -- though given fungibility of saving the key issue is whether the level and quality of investment is sufficient to service the capital inflow.

Openness also changes the perspective on saving promotion schemes. In a closed economy, saving incentives will tend to reduce interest rates, encourage investment, increase capital intensity and labour productivity and finally incomes. An increase in saving in an open economy will partly flow to other countries, with the government incentives providing a subsidy to investment projects elsewhere.

Rules of international taxation are exceedingly complex. The effects of tax wedges are limited to some extent by international tax agreements. They usually prevent double taxation but cannot prevent international competition for investment projects through other fiscal instruments. Recent tax reform measures and proposals show that increased openness has created pressures in many countries to harmonize tax systems (Hagemann et al., 1987).

### NOTES

- 1. These propositions are based on a simple model of the long-run determinants of saving, investment and capital flows (see Feldstein, (1983) and Dooley, Frankel and Mathieson (1987)).
- 2. Adjustment to a new equilibrium is much more complicated than this simple exposition suggests. Short-run effects may differ from long-run effects and a richer description of possible outcomes has to take into account the endogeneity of labour markets, competitiveness, exchange rates, etc. See, for recent work in this area, L. Goulder and B. Eichengreen (1988).

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Table A2

THE RELATION BETWEEN SAVINGS AND INVESTMENT RATIOS:
A SUMMARY OF EARLIER STUDIES (a)

			Regression	●q	puation		R <sup>2</sup>	<pre>sample period (b)</pre>	Number of
Feldstein, Horioka (1980)	(I/Y)	-	0.035 (0.018)	+	0.89 (0.074)	(S/Y)	0.91	1960-74	16
	(I/Y)	-	0.029 (0.015)	+	0.91 (0.060)	(S/Y)	0.92	1960-64	16
	(I/Y)	-	0.039 (0.025)	+	0.87 (0.101)	(8/Y)	0.83	1965-69	16
	(Y\I)	-	0.039 (0.024)	+	0.87 (0.092)	(8/Y)	0.85	1970-74	16
Feldstein (1983)	(I/Y)	-	0.046 (0.042)	+	0.87 (0.185)	(S/Y)	0.57	1975-79	17
Sachs (1981)	∆(CA/Y)	-	-0.30 (0.254)	-	0. <b>59</b> (0.100)	Δ(I/Y)	0.73	1968-73 to 1974-79	15
Penati, Dooley (1984)	(I/Y)	•	0.030 (0.034)	+	0.88 (0.144)	(S/Y)	0.71	1971-81	19
	(CA/Y)	-	0.033 (0.028)	-	0.19 (0.114)	(I/Y)	0.11	1971-81	19
	$\Delta$ (CA/Y)	-	-0.015 (0.005)	+	0.05 (0.108)	Δ(I/Y)	0.01	1949-59 to 1971-81	19
Dooley, Frankel, Mathieson (1987)	(I/Y)	-	0.069 (0.026)	+	0.75 (0.104)	(8/Y)	0.79	1960-73	14
	(I/Y)	-	0.063 (0.039)	+	0.74 (0.173)	(S/Y)	0.57	1974-84	14
Turner (1986)	(I/Y)	-	0.033 (0.018)	+	0. <b>83</b> (0.073)	(S/Y)	0.85	1960-74	23
	(I/Y)	-	0.073 (0.034)	+	0.72 (0.153)	(8/Y)	0.48	1975-83	23
	(I/Y)	-	0.102 (0.012)	+	0.58 (0.054)	(S/Y)	0.36	1975-83 (c)	23

a) I denotes domestic investment, 8 saving, Y gross national or domestic product and CA the current-account balance. Standard errors are shown below coefficients. The  $\Delta$  indicates changes in average rates between periods.

b) Investment and saving ratios are averages over the sample period.

c) Wine yearly observations pooled.

#### ANNEX III

#### MEASUREMENT ISSUES RELATING TO HOUSEHOLD SAVING

In the Standardized National Accounts (SNA) household saving is measured as the difference between current disbursements and current receipts. It can be regarded as the surplus on current transactions available for financing capital formation or lending abroad or to other domestic sectors. As such, saving is therefore a residual item and is affected by errors in the measurement of the two aggregates from which it is derived. Based on two important papers by Blades (1983, 1988) this section examines some of the measurement issues affecting the construction of household saving ratios and reports adjusted saving ratios for a number of countries.

In the Standardized National Accounts, the household sector includes unincorporated enterprises which consist mainly of farms, small family businesses and owners of dwellings. The relative importance of unincorporated enterprises varies across countries, as does the way they are treated in National Accounts statistics. These differences make international comparisons difficult. In particular, except in Japan, France, Italy and Finland, private non-profit institutions serving households are also included in the household sector.

adjust gross household saving ratios for the unincorporated enterprises, it would in principle be necessary to exclude from entrepreneurial income, as well as taxes and property income, the parts which arise from "pure" business operations. In the majority of cases, the income and outlay accounts cannot easily be split and it is therefore difficult to derive a "pure" household saving ratio. The net household saving ratios which are reported in the SNA can be viewed as the household saving ratios adjusted for unincorporated enterprises by assuming that gross saving of unincorporated businesses is exactly equal to the consumption of fixed capital (including that of housing), so that their net saving is zero. However, as mentioned in Section III.C.ii) of the main text, capital depreciation is difficult to evaluate both within and across countries, so that data on gross saving ratios are more reliable and more appropriate for international comparisons. The adjusted net or "pure" household saving ratios are on average between 3 to 5 percentage points lower than the gross ratios (Table A3) but generally show the same trends. Over the 1980s, the dispersion in the net ratios over the nine countries for which such an adjustment is possible is greater than in the gross ratios.

An alternative way of dealing with the problem of unincorporated enterprises is to combine households and all enterprises into one "private sector". This solution can also be justified by arguing that the level of household saving is not independent of the wealth formation in the business sector. The issue is addressed and trends in private sector saving are discussed in Section III.A of the main text.

Purchases of consumer durables are treated in the SNA as final consumption expenditure. Since these goods provide services for a long period

of time they might also be considered as capital goods rather than current expenditure. Table A3 reports household gross saving ratios when consumer durable goods have been excluded from household consumption expenditure, using the same methodology as in Blades (1983) (1). This adjustment has a marked impact in all countries. In the United States and Canada the average saving ratio is 60 per cent higher and it is more than doubled in Sweden. In Japan, on the other hand, the adjustment for consumer durables raises the average saving ratio by only 20 per cent. In general, the increases are most marked in countries with low gross saving ratios, and in these countries the adjustment tends to dampen the fluctuations over time. In the United States and Canada, for example, the decline in the household gross saving ratios recorded in the 1980s is considerably reduced.

The treatment of pensions and social security schemes in the SNA may also bias measured household saving ratios. While saving by employees in private pension funds is included in household saving, this is not the case for government social security schemes. Although both serve the same purpose from the household's point of view, transactions between households and government social security systems are considered as current while those with private schemes are treated as capital transactions. The rationale for this difference reflects the view that households generally regard contributions to private pension schemes as financial investment but consider social security contributions as being of the same nature as income taxes. These different treatments make national account saving ratios difficult to interpret for comparisons between countries because the relative importance of social security and private schemes varies across countries. In principle, household saving can be adjusted either by subtracting saving from private pension and life insurance funds or by adding saving from social security schemes.

Treating private pension systems as public schemes leads to particularly large adjustments to household gross saving ratios in the United Kingdom and the United States where private pension and life insurance schemes represent a large share of the pension systems. In the first two countries, the average gross saving ratios are reduced by 60 and 40 per cent respectively in the 1980s while the reduction represents only about 10 per cent in France and Sweden. Adjusting gross household saving to include saving generated by public pension schemes, is difficult because SNA statistics only provide information on saving of social security funds as a whole. Table A3 reports adjusted saving ratios when all saving reported for the social security sector is assumed to arise from pensions. As a result, household saving ratios are increased, since social security schemes generally generate positive saving (except in the United States in the late 1970s), and the adjustment is Sweden where social security contributions are particularly large in substantially higher than benefits. In Canada the adjusted saving ratio averaged over the 1980s is 3 percentage points higher, while in other countries the difference between the adjusted and gross saving ratios is about 1 percentage point.

#### NOTE

1. Because the stock of consumer durables is not available for a number of countries, it is not possible to adjust household income for the flow of services generated by consumer durables so that a number of assumptions have to be made (see Blades, 1983). According to SNA rules the flow of services is equal to the sum of consumption of fixed capital, net operating surplus and intermediate consumption. In the calculations here it was assumed that net operating surplus is zero and that consumption of fixed consumer capital is equal to purchases of new consumer durables. The assumption implies a constant net stock of consumer durables.

Table A3

ADJUSTED HOUSEHOLD SAVING RATIOS (a)

United States

Saving ratio Adjusted saving ratio B Net A C D Gross 1960 7.2 12.3 21.7 12.4 9.5 1961 8.1 13.1 12.6 10.3 12.1 21.6 1962 8.0 12.8 12.7 10.0 11.5 21.9 1963 7.4 12.2 21.8 12.4 9.3 11.0 10.0 1964 8.5 13.1 22.8 13.4 12.0 1965 8.6 13.1 23.2 13.2 10.1 11.8 1966 8.4 12.9 23.0 13.9 9.7 10.9 1967 9.7 14.1 23,7 14.8 11.2 12.6 1968 8.6 13.0 23.3 13.6 10.2 10.4 1969 8.1 12.7 22.8 13.5 9.8 10.1 11.4 1970 9.8 14.3 23.3 14.5 11.9 1971 10.4 14.8 24.4 14.6 11.8 12.2 1972 9.2 13.9 24.1 13.9 8.9 12.3 15.7 12.1 1973 25.8 16.3 12.4 11.2 1974 11.1 15.8 24.7 16.1 12.3 9.4 10.9 1975 11.0 15.8 24.7 14.8 10.4 1976 9.5 14.5 24.3 13.5 10.6 10.6 1977 8.6 13.7 23.9 13.0 8.7 9.3 14.1 14.0 8.8 9.7 1978 8.9 24.3 9.0 1979 8.7 23.8 14.3 8.3 14.1 14.0 9.2 7.4 1980 9.1 14.6 23.1 1981 9.4 14.9 23.3 14.5 10.2 8.5 1982 8.9 14.5 22.8 13.4 9.3 10.3 1983 7.5 13.1 22.0 11.9 7.5 10.4 8.2 13.5 23.1 13.4 8.5 10.7 1984 1985 6.6 11.9 22.1 12.1 5.7 9.7

21.9

20.9

11.7

11.3

1986

1987

6.3

5.5

11.4

10.7

5.4

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10.0

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			Japai	n		
	Savin	g ratio	,	ijusted s	ving rat:	Lo
	Net	Gross	A	3	С	D
1960	14.6	18.2	••	• •	• •	
1961	15.9	19.2	• •	• •	• •	• •
1962	15.5	18.8	• •	• •	• •	• •
1963	14.8	18.1	• •	• •	• •	• •
1964	15.3	18.7	• •	• •	• •	• •
1965	15.6	19.1		• •	• •	• •
1966	14.8	18.4	• •	• •	• •	• •
1967	13.9	17.8	• •	• •	• •	• •
1968	16.6	20.5	• •	• •	• •	• •
1969	16.8	20.8	• •	• •	••	• •
1970	17.4	21.4	26.2	24.1	19.1	18.1
1971	17.8	21.8	26.5	24.7	19.7	18.5
1972	18.2	22.3	27.2	25.1	20.1	19.5
1973	20.5	24.3	29.3	27.1	22.4	18.7
1974	23.2	26.9	31.3	29.5	25.1	15.9
1975	22.9	26.7	31.0	29.1	25.0	21.0
1976	23.3	27.2	31.5	29.4	25.4	22.6
1977	21.8	26.0	30.4	28.5	24.2	22.0
1978	21.0	25.4	29.8	27.7	23.5	22.8
1979	18.3	23.0	27.8	25.6	20.8	20.7
1980	18.0	22.7	27.2	25.5	20.5	17.8
1981	18.4	23.2	27.5	26.0	20.9	20.1
1982	16.6	21.6	26.1	24.4	19.1	19.6
1983	16.3	21.3	25.9	24.1	18.6	19.8
1984	16.0	21.0	25.7	24.0	17.5	19.2
1985	15.9	20.9	25.5	24.3	17.3	18.8
1986	16.4	21.3	25.9	24.5	16.5	20.7
1987	15.1	20.2	• •	• •	14.5	20.3

Cormany

1960 1961 1962 1963 1964 1965 1966 1967	8.6 9.1 8.6 9.9	Gross	۸	9.9	c	D
1961 1962 1963 1964 1965 1966	9.1 8.6 9.9	• •		9.9	•	
1962 1963 1964 1965 1966	8.6 9.9					
1963 1964 1965 1966 1967	9.9			10.3		7.2
1964 1965 1966 1967				10.0		6.9
1964 1965 1966 1967	11.3	• •		11.1		8.3
1966 1967		• •		12.6	• •	9.
1966 1967	12.2			13.3		10.
	11.6	• •		12.6	• •	9.
	11.2	• •		10.9		9.
	12.5			12.5	• •	11.
1969	13.3			13.6		11.
1970	13.8	• •	• •	15.1	11.5	10.
1971	13.5	• •		14.9	11.0	8.
1972	14.4	••	• •	15.7	11.7	9.
1973	13.9	• •	• •	15.8	11.1	8.
1974	14.6			15.1	11.6	7.
1975	15.1	••		14.7	12.3	9.
1976	13.3	• •	• •	13.3	10.3	9.
1977	12.2	• • • • • • • • • • • • • • • • • • • •	• • •	11.8	9.2	8.
1978	12.0	• • • • • • • • • • • • • • • • • • • •	• • •	11.9	8.8	9.
1979	12.6	• •	• • •	12.7	9.2	8
1980	12.8	• •	• •	13.2	9.2	6
1981	13.4			14.1	9.8	6
1982	12.8	• •	• •	13.6	9.3	6
1983	10.9	• •	• •	11.1	7.1	6
1984	11.4	• •	• •	11.6	7.5	8.
1985	11.4	• •	• •	12.0	7.4	8.
1985 1986	12.2	• •	• •	13.2	8.2	12
1987	12.2	• •	• •	13.1	8.5	11

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z	I	e.	11		ı

	. Savin	g ratio	3.0	ijusted sa	ving rati	.0
· · · · · · · · · · · · · · · · · · ·	Net	Gross	A	В	c	D
1960	11:.6		• •	• •	• •	•••
1961	11.0		• •			• •
1962	13.5				• •	• •
1963	12.4		• •			• •
1964	12.2					
1965	12.8		• •	• •	• •	
1966	12.3			• •	• •	• •
1967	12.6			• •		• •
1968	12.4	• •			• •	
1969	11.0				• •	
1970	13.0	18.8	24.7	19.9		17.1
1971	13.6	18.3	24.6	19.4		16.2
1972	13.7	18.9	25.5	19.9		16.5
1973	14.2	19.2	26.0	19.9	• •	16.5
1974	14.2	19.8	26.3	20.6	• •	14.5
1975	15.4	20.3	26.8	21.1		16.2
1976	13.0	18.3	25.7	19.5	• •	14.4
1977	13.3	18.7	26.0	19.8	18.3	15.0
1978	14.2	20.4	27.6	20.7	20.0	16.8
1979	12.8	18.9	26.2	19.9	18.4	14.3
1980	11.5	17.7	25.0	19.0	17.1	11.9
1981	12.4	18.1	25.2	18.3	17.5	12.7
1982	12.4	17.4	25.0	17.6	16.8	12.8
1983	11.0	16.1	23.4	17.0	15.3	11.9
1984	10.1	14.7	21.4	15.6	13.7	11.1
1985	9.0	14.0	20.6	14.7	12.7	11.3
1986	••	13.5	20.6	13.4	11.8	12.2
1987	• •	12.2	19.7	12.7	10.2	10.7

United Kingdom

	Savin	g ratio	2	djusted sa	ving rati	.0
	Net	Gross	λ	3	c	D
1960	4.5	7.0	15.5	7.0		
1961	6.1	8.5	16.3	8.5	• •	
1962	4.9	7.3	15.0	7.4	• •	
1963	4.9	7.3	15.4	7.1		
1964	5.5	7.8	16.1	7.9	• •	
1965	6.4	8.6	16.4	8.7		
1966	6.6	8.9	16.2	9.0		
1967	5.9	8.2	15.8	8.0	• •	
1968	4.7	7.1	15.1	6.9		
1969	5.0	7.4	14.7	7.1		
1970	6.1	8.7	16.2	8.9		
1971	4.3	7.1	15.8	7.2		
1972	6.2	9.1	18.5	9.1	2.8	
1973	6.4	9.6	18.6	10.0	3.1	
1974	6.5	9.8	17.7	10.5	3.8	
1975	8.0	11.2	19.2	12.2	5.4	
1976	7.8	11.0	19.2	11.8	4.6	3.
1977	6.2	9.6	17.7	10.5	2.5	3.
1978	7.9	11.3	20.3	11.7	4.2	7.
1979	8.9	12.3	22.0	12.8	4.6	7.
1980	10.2	13.6	22.1	14.1	6.0	7.
1981	9.0	12.6	20.6	12.4	4.5	8.
1982	8.3	11.8	19.9	11.4	3.9	8.
1983	6.5	10.2	19.0	10.5	2.2	8.
1984	7.1	10.8	19.3	11.2	2.6	9.
1985	6.0	9.9	18.7	10.2	1.9	8.
1986	4.5	8.6	17.7	8.7	0.8	7.
1987						

	Savin	g ratio	a.	ijusted s	aving rat	lo .
	Net	Gross	A	В	С	D
1960	16.5					••
1961	17.6				• •	
1962	18.4		• •	• •		
1963	17.2					
1964	16.8	• •				
1965	18.6	• •				
1966	17.2	• •				
1967	16.0					
1968	16.8			• •		
1969	18.1	• •				
1970	18.8	22.4	27.7	23.3	20.5	• •
1971	20.3	23.8	29.2	24.2	21.8	
1972	21.4	24.8	30.3	24.1	22.6	
1973	21.2	24.7	30.6	25.4	22.9	
1974	20.2	24.0	29.9	23.8	21.9	
1975	22.7	26.4	31.9	24.8	24.2	
1976	22.3	26.1	32.2	24.5	24.0	
1977	22.0	25.9	32.7	25.4	24.6	
1978	23.3	27.2	34.1	27.4	26.0	16.7
1979	22.5	26.4	34.2	27.0	25.0	14.2
1980	20.4	24.5	32.7	24.2	23.1	7.2
1981	20.5	24.7	32.8	24.3	23.5	9.2
1982	20.2	24.6	32.3	25.1	23.4	10.4
1983	19.8	24.3	31.6	25.0	23.1	11.2
1984	20.0	24.5	31.6	24.6	23.5	14.6
1985	19.5	23.9	31.3	24.4	22.8	14.7
1986	• •	• •	••	• •	• •	•
1987			• •		• •	• •

Canada

	Savin	g ratio	<b>A</b> c	ijusted sa	aving rati	lo
	Net	Gross	λ	3	c	D
1960	3.8	9.4	20.9			
1961	3.9	9.4	21.1			
1962	6.0	11.2	23.2		7.8	10.
1963	6.3	11.4	23.7		7.8	9.
1964	5.6	10.9	23.6		7.2	9.
1965	6.6	11.8	24.8		8.3	10.
1966	7.8	12.9	25.6	14.3	9.9	10.
1967	7.0	12.2	25.0	13.8	9.0	9.
1968	5.9	11.0	24.2	12:8	8.0	7.
1969	5.5	10.6	23.8	12.4	7.7	7.
1970	6.2	11.2	23.4	13.0	8.3	8.
1971	7.4	12.2	. 24.9	14.0	9.0	10.
1972	8.9	13.5	26.8	15.1	9.8	10.
1973	10.8	15.4	29.1	16.8	11.5	11.
1974	11.9	16.4	30.0	17.9	12.8	9.
1975	12.7	17.1	30.7	18.5	13.3	10.
1976	12.1	16.5	29.8	17.9	12.1	11.
1977	11.5	15.9	28.9	17.2	11.3	11.
1978	12.7	17.0	29.6	18.3	12.2	12.
1979	13.3	17.6	30.3	18.8	12.6	11.
1980	13.9	18.1	30.3	19.3	13.0	11.
1981	15.3	19.3	31.0	20.4	14.3	11.
1982	18.2	22.0	31.8	23.1	17.4	14.
1983	14.6	18.6	29.3	19.5	13.8	14.
1984	15.1	19.0	30.3	19.8	14.5	15.
1985	13.8	17.8	29.9	18.6	13.1	14.
1986	11.3	15.5	28.3	16.2	10.9	12
1987	9.8	14.1	27.5	14.7	9.7	10.

Finland

	Savin	g ratio	3.0	ijusted sa	ving rat	10
	Net	Gross	<b>A</b>	В	С	D
1960	3.2	9.5	15.4	10.0	• •	
1961	6.0	12.1	18.5	12.7		
1962	4.2	10.4	17.7	11.1		٠.
1963	3.2	9.5	16.6	10.2		• •
1964	2.6	8.8	16.6	9.8		
1965	1.6	7.7	16.1	8.4	• •	
1966	3.9	9.9	17.1	10.0		
1967	2.4	8.6	15.7	8.7		
1968	3.3	9.7	16.1	9.7		
1969	2.2	8.4	16.5	8.6		
1970	3.0	9.3	17.8	9.6		• •
1971	4.6	11.0	18.7	11.3	• •	
1972	4.3	10.6	19.7	10.9	• •	
1973	2.4	9.2	19.2	10.0	• •	
1974	5.1	12.0	21.0	12.7		• •
1975	6.1	12.9	22.6	13.9	• •	
1976	3.9	11.2	20.2	11.9		
1977	3.4	11.1	19.6	11.4	• •	• •
1978	4.7	12.2	20.5	12.0		
1979	4.6	12.1	21.2	12.4	• •	• •
1980	5.5	13.1	22.1	13.8	• •	
1981	4.6	12.4	21.1	12.8	• •	
1982	5.3	12.8	22.0	12.5		
1983	5.7	13.3	22.5	13.0		
1984	4.6	12.4	21.7	12.3		• •
1985	3.9	11.8	21.5	11.8	• •	
1986	1.8	10.0	19.9	9.8		
1987	2.2	10.2	21.0	10.2	• •	• •

Sweden

	Saving ratio		Adjusted saving ratio			
	Net	Gross	λ.	3	c	D
1960	7.7	11.1	• •	• •		
1961	7.4	10.7				
1962	7.4	10.7		• •	• •	
1963	5.5	10.0		• •		
1964	7.9	12.2		• •		
1965	6.3	10.7				
1966	6.3	10.8				
1967	5.4	9.8		• •		
1968	4.4	8.8				
1969	4.2	8.3				
1970	4.2	8.3	17.4	14.3	7.2	
1971	4.4	8.4	17.3	14.9	7.2	
1972	2.6	6.7	16.2	13.8	5.4	
1973	4.0	9.1	17.7	14.6	6.8	
1974	5.3	9.3	19.5	15.4	8.1	
1975	5.0	9.0	19.5	14.8	7.7	
1976	2.7	6.9	17.8	13.2	5.8	
1977	4.3	8.6	18.3	14.5	7.7	•
1978	4.8	9.2	18.3	14.7	8.3	
1979	3.2	7.8	17.1	13.0	6.8	
1980	5.2	9.8	18.2	14.6	8.9	
1981	4.0	8.8	16.9	13.7	7.7	
1982	0.8	5.8	14.5	10.5	4.5	
1983	1.4	6.5	14.7	10.8	4.3	
1984	1.1	6.3	14.6	11.0	4.2	
1985	1.3	6.2	14.4	10.3	4.0	
1986	-0.5	4.4	13.8	8.7	1.3	
1987		• • •		<i>.</i>	••	

A: Gross household saving ratio adjusted for consumer durables, æ)

B: Gross household saving ratio adjusted for social

security funds,

C: Gross household saving ratio adjusted for private pension schemes and life insurance funds,

D: Gross household saving ratio adjusted for

inflation.

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\* \*

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\* \*

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